



September 2019 Financial Presentation to the Board

John A. Davis | Chief Financial Officer

Finance at a Glance – September 2019

Percent of Budgeted

MTD

Revenues

117.4%

YTD

Revenues

93.2%

Cost of Power

119.9%

Cost of Power

87.0%

Gross Margin

114.1%

Gross Margin

102.0%

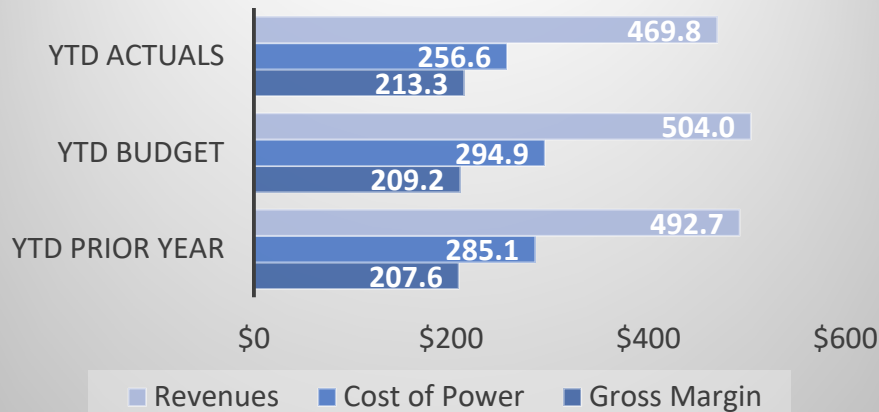
Net Margin

159.6%

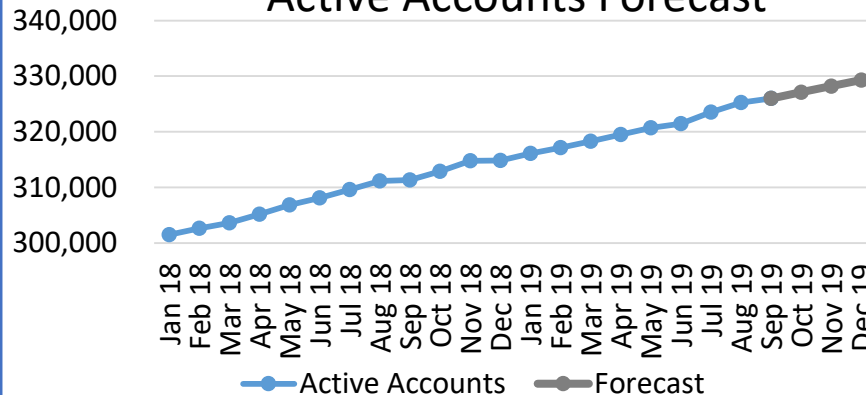
Net Margin

115.6%

Revenues, COP and Gross Margin (in millions)



Active Accounts Forecast

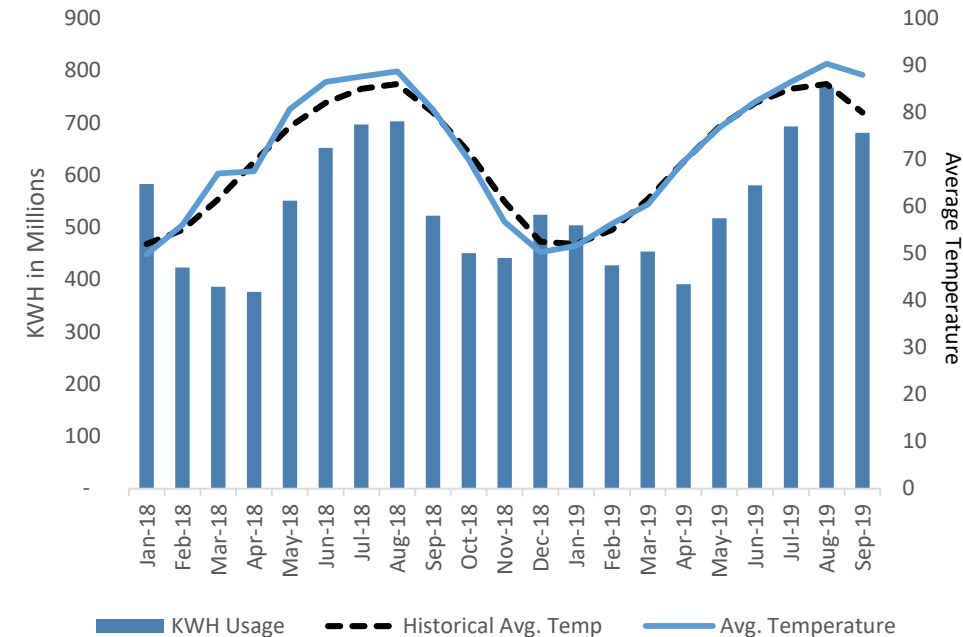


Asset Additions, Work In Progress (in millions)

	Forecast 2019	Annual Budget 2019	Percent of Budget
Transmission Plant	\$ 19.8 - 21.0	\$ 46.8	42.3% - 44.9%
Distribution Plant	\$ 110.9 - 117.6	\$ 111.5	99.4% - 105.5%
General Plant	\$ 19.5 - 20.7	\$ 27.3	71.5% - 75.8%
Total	\$ 150.2 - 159.3	\$ 185.6	80.9% - 85.9%

Forecast includes 9 months actuals and 3 months budget
Work in progress allocated to GL accounts based on spend

Weather and kWh Usage



Growth Statistics by Month 2019

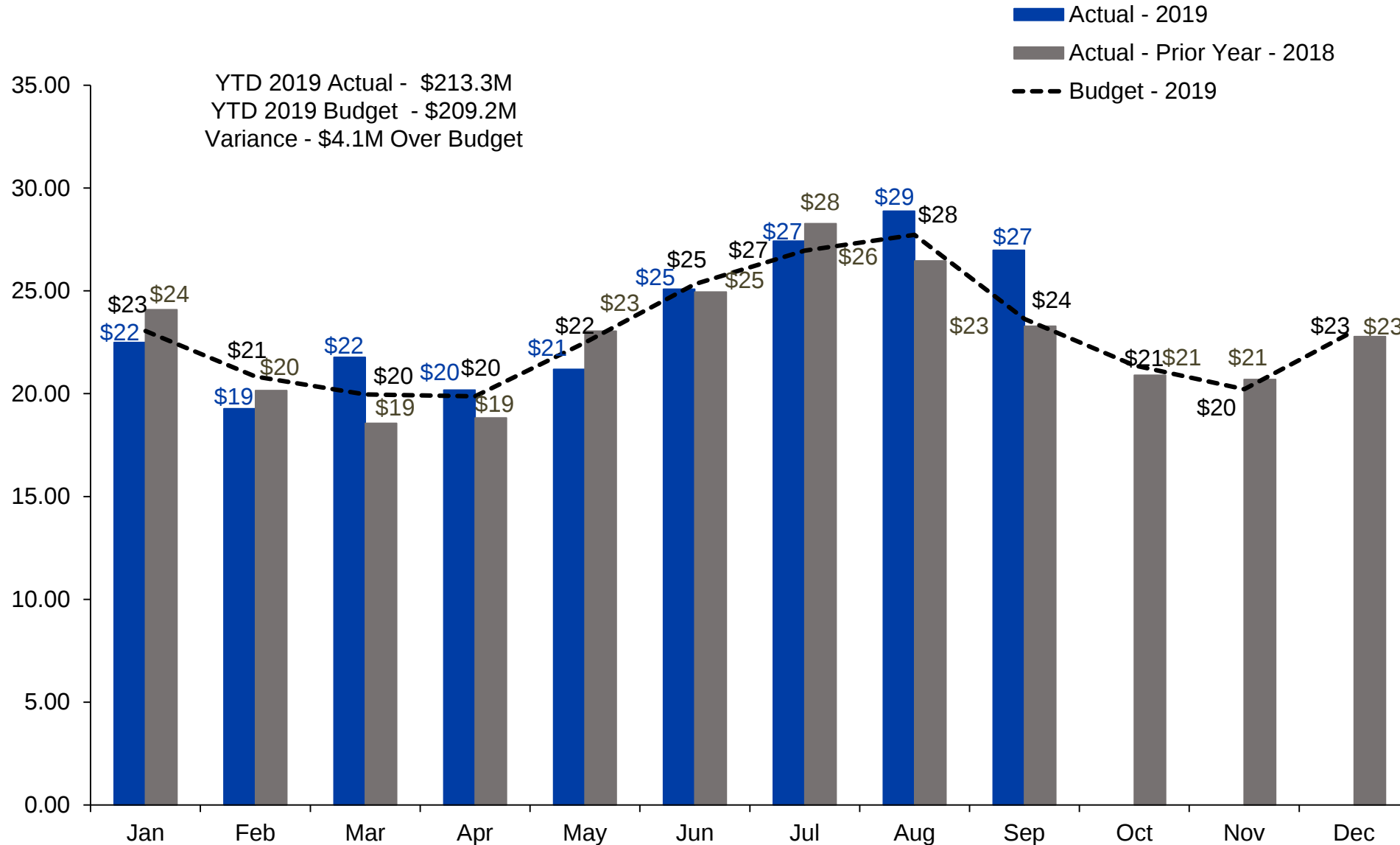


	Active					Renewable	Co-op
	Accounts*	Net Increase	Applications	Time of Use	Interconnect	Rider	Solar
Jan 2019	316,120	1,265	2,065	907	2,734	430	1,441
Feb 2019	317,142	1,022	2,104	907	2,809	433	1,433
Mar 2019	318,300	1,158	2,474	911	2,885	439	1,431
Apr 2019	319,513	1,213	2,794	915	3,001	449	1,429
May 2019**	320,677	1,164	3,208	916	3,098	467	1,420
Jun 2019	321,453	776	2,943	923	3,157	483	1,413
Jul 2019	323,497	2,044	3,665	931	3,230	501	1,400
Aug 2019	325,225	1,728	3,145	936	3,345	514	1,388
Sep 2019	325,988	763	2,517	942	3,444	544	1,381

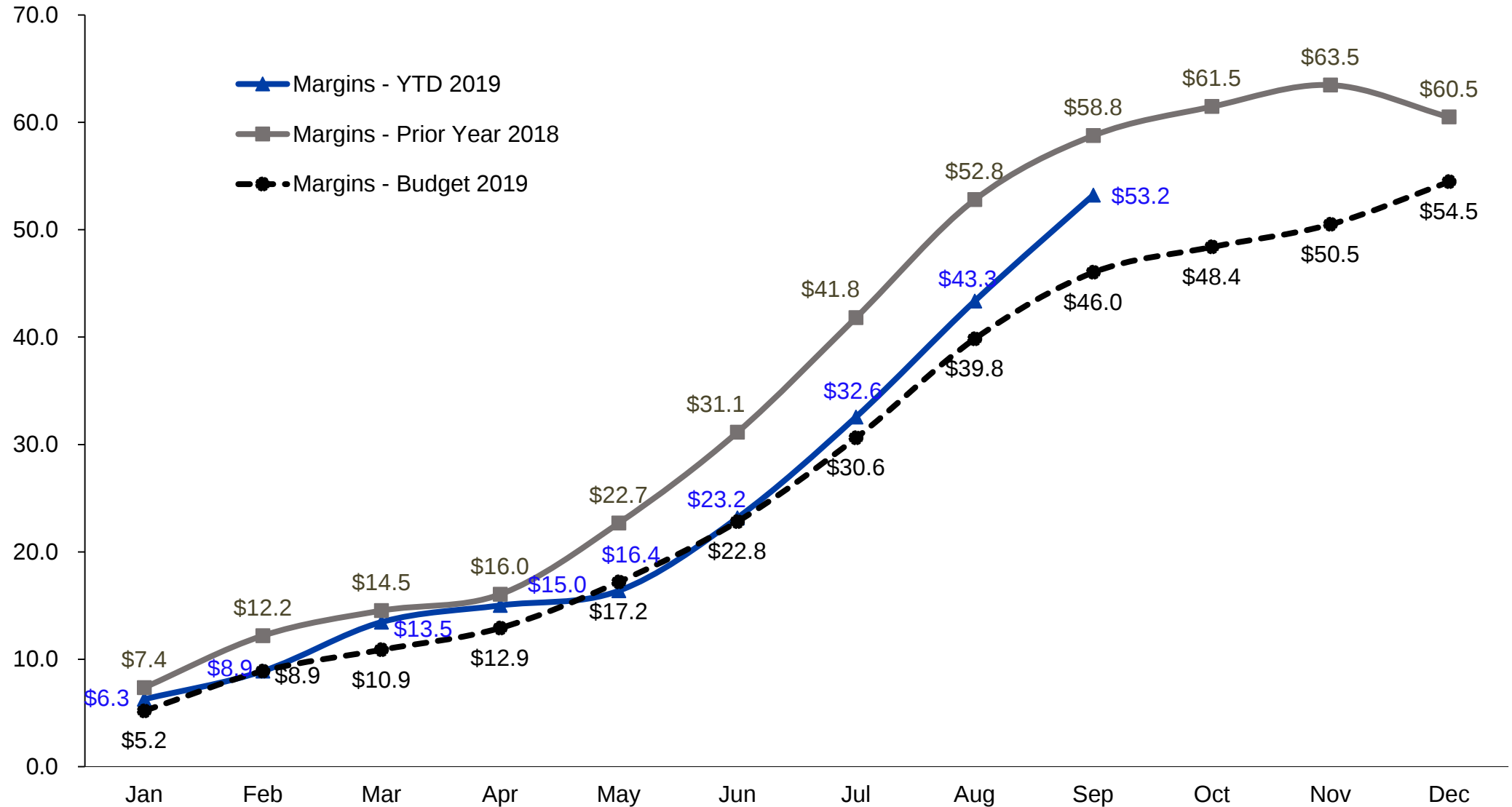
* Active Accounts are meters and lights only.

** May 31, 2019 Active Accounts adjusted to reflect estimate for pending disconnects

Gross Margins by Month (in millions)

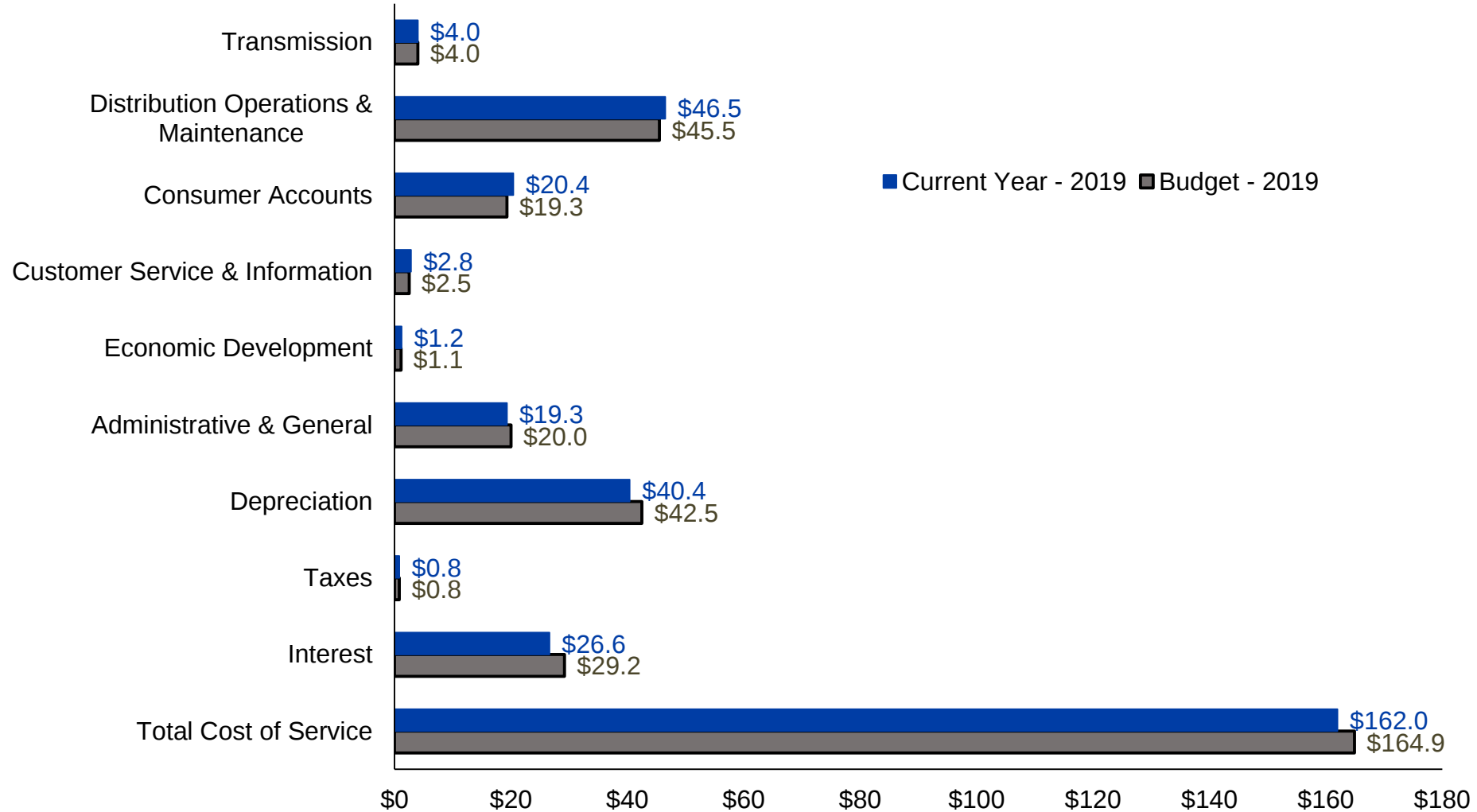


Net Margins Year to Date (in millions)



Cost of Service (in millions)

YTD Actual vs Budget through September 2019

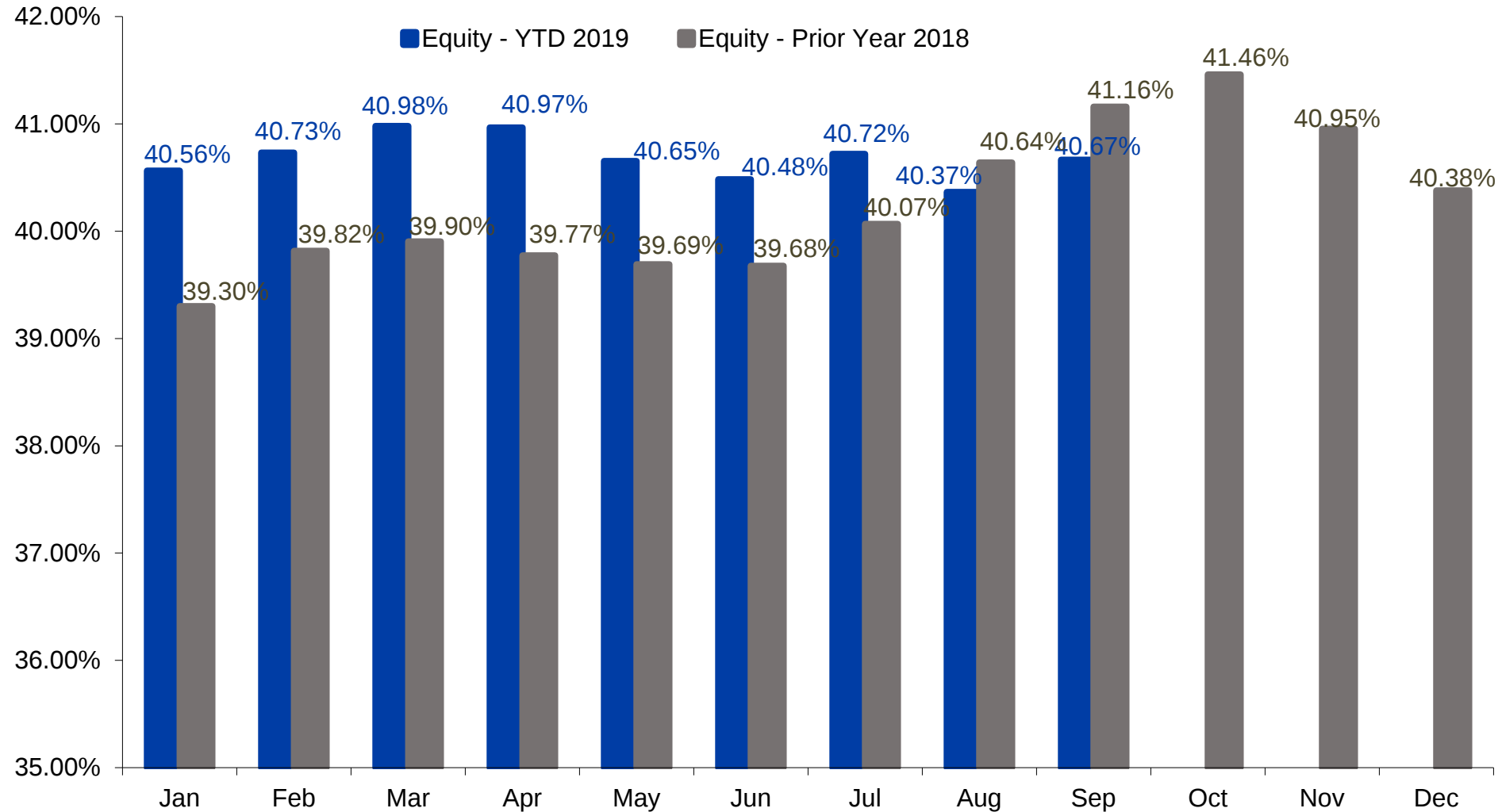


Summary of Plant Additions, Work in Progress (WIP) 2019

<u>Asset Additions by GL Account & Period with Life</u>		<u>Jan 2019</u>	<u>Feb 2019</u>	<u>Mar 2019</u>	<u>Apr 2019</u>	<u>May 2019</u>	<u>Jun 2019</u>	<u>Jul 2019</u>	<u>Aug 2019</u>	<u>Sep 2019</u>	<u>YTD Total</u>	
353.10	TP-Station Equipment (Life 52.5 Yrs)	-	-	-	-	-	-	247,542	-	-	247,542	
355.10	TP-Poles & Fixtures (Life 49.5 Yrs)	-	-	-	-	-	-	-	10,958	-	10,958	
356.10	TP-OH Conductors & Devices (Life 52.5 Yrs)	-	-	-	-	-	-	-	264	-	264	
362.10	DP-Station Equipment (Life 45 Yrs)	-	-	6,194	-	122,621	-	30,804	(416,446)	-	(256,827)	
364.10	DP-Poles; Towers & Fixtures (Life 42 Yrs)	1,567,157	1,181,057	1,298,097	1,319,851	1,980,238	1,484,848	1,572,797	1,414,733	2,138,677	13,957,455	
364.20	DP-Poles; Wood Pole Treatment (Life 10 Yrs)	-	-	-	-	-	-	-	-	-	-	
365.10	DP-OH Conductors & Devices (Life 44 Yrs)	2,152,067	786,956	1,878,575	711,432	1,709,468	832,996	1,173,937	1,401,548	1,453,931	12,100,910	
366.10	DP-Underground Conduit (Life 54 Yrs)	1,379	568	2,080	393	4,270	1,665	642	10,958	1,561	23,515	
367.10	DP-URD Conductors & Devices (Life 38 Yrs)	1,040,442	420,862	662,179	287,850	950,948	1,544,653	1,481,473	695,379	2,009,328	9,093,114	
368.10	DP-Line Transformers (Life 35 Yrs)	787,035	812,987	1,029,258	799,886	840,965	1,318,529	832,622	975,546	1,715,388	9,112,217	
369.10	DP-Services (Life 39 Yrs)	265,544	844,166	146,239	363,112	569,620	501,179	1,253,711	176,643	942,778	5,062,993	
370.10	DP-Meters (Life 8 Yrs)	34,897	1,261,737	58,817	37,377	1,199,243	59,124	1,883,625	20,353	601,409	5,156,582	
370.20	DP-Meters AMR Collectors (Life 8 Yrs)	2,621	1,015,970	47,671	15,783	897,805	7,612	1,191,313	5,454	357,858	3,542,087	
370.30	DP-Meters CT & PT TRFS (Life 35 Yrs)	9,100	14,018	7,481	13,635	9,654	18,543	8,919	4,873	14,439	100,663	
370.40	DP-Meters - AMR Collectors/Software (Life 5 Yrs)	-	-	-	-	-	-	10,730	-	-	10,730	
373.20	DP-Light Watchman Fixture (Life 38 Yrs)	304,889	4,656	14,938	186,133	164,153	9,251	369,666	7,247	228,174	1,289,106	
390.10	GP-Structures & Improvement (Life 42 Yrs)	129,523	-	-	-	-	-	-	637,644	-	767,167	
391.10	GP-Office Furniture & Equipment (Life 12 Yrs)	-	-	3,705	-	-	-	-	13,742	-	17,447	
391.20	GP-Computer Equipment & Software (Life 5 Yrs)	-	7,500	-	-	-	-	-	665,765	-	673,265	
391.90	GP-Office Furn & Equip-Capital Lease (Life 3 Yrs)	-	-	-	-	-	78,258	-	-	-	78,258	
392.10	GP-Transportation Equipment (Life 8 Yrs)	-	-	-	153,432	-	210,100	121,376	887,484	-	1,372,392	
393.10	GP-Stores Equipment (Life 16 Yrs)	-	-	-	3,234	8,126	23,636	-	18,474	-	53,471	
394.10	GP-Tools; Shop & Garage Equipment (Life 16 Yrs)	-	-	2,751	-	10,523	-	42,324	16,243	3,777	75,618	
395.10	GP-Laboratory Equipment (Life 16 Yrs)	40,490	-	-	-	122,848	-	-	-	-	163,338	
396.10	GP-Power Operated Equipment (Life 10 Yrs)	322,312	-	-	-	-	852,342	-	-	-	1,174,654	
398.10	GP-Misc Equipment-Safety (Life 16 Yrs)	-	-	-	-	17,534	4,785	-	-	-	22,319	
Total Asset Additions		\$ 6,657,456	\$ 6,350,478	\$ 5,157,983	\$ 3,892,117	\$ 8,608,016	\$ 6,947,521	\$ 10,221,481	\$ 6,546,864	\$ 9,467,319	\$ 63,849,235	
2018 Year End Total Plant Balance: \$		1,784,158,237										
2019 YTD Asset Additions: \$		63,849,235										
2019 YTD Asset Retirement: \$		(20,412,483)										
2019 YTD Impact Fees: \$		(2,205,974)										
2019 YTD Total Plant Balance: \$		1,825,389,016										
		WIP	\$ 814,244	\$ 3,322,710	\$ 4,092,683	\$ 8,144,614	\$ 4,873,275	\$ 6,609,640	\$ 2,888,459	\$ 10,926,430	\$ 5,356,581	\$ 47,028,635
		Total	\$ 7,471,700	\$ 9,673,188	\$ 9,250,666	\$ 12,036,730	\$ 13,481,291	\$ 13,557,161	\$ 13,109,941	\$ 17,473,294	\$ 14,823,900	\$ 110,877,870

Equity as a Percentage of Assets

Actual vs Prior Year



Annual Target Equity Range 32% to 45%

2019 Year-End Equity Target - 40.28%

