

#### **Growth Statistics**

YEAR/ <u>MONTH</u>	ACTIVE <u>ACCOUNTS*</u>	NET INCREASE	APPLICATIONS	TIME OF	INTER- <u>CONNECT</u>	RENEWABLE <u>RIDER</u>	CO-OP <u>SOLAR</u>
<u>2018</u>							
January	301,508	1,270	1,942	174	1,847	377	
February	302,653	1,145	1,969	200	1,898	378	
March	303,585	932	2,242	201	1,968	376	1,484
April	305,173	1,588	2,545	197	2,031	378	1,481
May	306,852	1,679	2,794	202	2,091	383	1,475
June	308,085	1,233	3,007	204	2,161	387	1,471
July	309,570	1,485	3,400	206	2,232	395	1,465
August	311,129	1,559	3,178	214	2,320	398	1,460
September	311,320	191	2,224	887	2,396	405	1,456
October	312,852	1,532	2,343	893	2,486	408	1,449
November	314,773	1,921	2,119	900	2,590	414	1,445
December	314,855	82	2,003	903	2,641	425	1,444
<u>2019</u>							
January	316,120	1,265	2,065	907	2,734	430	1,441
February	317,142	1,022	2,104	907	2,809	433	1,433
March	318,300	1,158	2,474	911	2,885	439	1,431
April	319,513	1,213	2,794	915	3,001	449	1,429
May**	320,677	1,164	3,208	916	3,098	467	1,420
June	321,453	776	2,943	923	3,157	483	1,413
July	323,497	2,044	3,665	931	3,230	501	1,400
August	325,225	1,728	3,145	936	3,345	514	1,388
September	325,988	763	2,517	942	3,444	544	1,381

\* Active Accounts are meters and lights only.

\*\* May 31, 2019 Active Accounts adjusted to reflect estimate of pending disconnects



# Statements of Income and Patronage Capital

	SEI	Actual PTEMBER 2019	MTD Budget SEPTEMBER 2019	SE	Actual EPTEMBER 2018	SE	Actual EPTEMBER 2019	SE	YTD Budget EPTEMBER 2019	SE	Actual EPTEMBER 2018
KWH Purchased (available for sale) KWH Sold		713,239,202 680,625,663	592,680,750 556,971,669		550,340,617 522,030,193		5,337,756,215 5,015,862,089		5,141,171,531 4,835,850,611		5,179,977,088 4,893,337,011
OPERATING REVENUES:		,,			,,		-,,,		.,,,		.,,,
Sale of Electricity	\$	64,382,430	\$ 52,325,07 <sup>2</sup>	\$	51,555,728	\$	485,655,265	\$	483,087,162	\$	472,775,473
LCRA Fuel Power Cost Recovery Factor (Over)Under	¥	(3,737,464)	-	Ψ	(1,458,919)	Ψ	(28,686,269)	Ψ		Ψ	2,514,741
Power Cost Adjustment (Over)Under		2,733,250	-		(2,558,893)		(4,084,744)		-		1,915,296
Transmission Cost of Service (TCOS) (Over)Under		(1,989,133)	-		(449,977)		(4,853,244)		-		(5,261,816)
Other Revenue		1,313,375	1,191,840	)	1,189,423		10,732,793	\$	10,847,950		10,650,660
Transmission Revenue (Lease)		398,635	440,510		440,514		4,398,953	Ŧ	3,964,590		3,970,281
Transmission Revenue (Access)		1,039,050	682,770		682,766		6,671,347		6,144,930		6,163,127
Dperating Revenues - Total	\$	64,140,143			49,400,642	\$	469,834,102	\$	504,044,632	\$	492,727,761
COST OF POWER:	•	10 000 101	<b>•</b> • • • • • • • • • • • • • • • • • •	•		•		•		•	~~~~~~~~~
Purchased Power	\$	40,906,424	\$ 31,008,213	5 \$	27,575,854	\$	285,269,778	\$	294,878,697	\$	282,607,966
LCRA Fuel Power Cost Recovery Factor Cost of Power - Total	¢	<u>(3,737,464)</u> 37,168,960	- \$ 31,008,213	• ¢	<u>(1,458,919)</u> 26,116,935	\$	<u>(28,686,269)</u> 256,583,509	¢	- 294,878,697	¢	2,514,741 285,122,707
	Ψ	57,100,900	φ 51,000,21	φ	20,110,933	Ψ	230,303,309	φ	294,070,097	φ	203,122,707
BROSS MARGIN	\$	26,971,183	\$ 23,631,978	3\$	23,283,707	\$	213,250,593	\$	209,165,935	\$	207,605,054
<b>OPERATING &amp; MAINTENANCE EXPENSES:</b>											
Transmission Operations	\$	231,209			178,100	\$	1,851,868	\$	1,738,749	\$	1,524,332
Transmission Maintenance		201,561	316,362		315,616		2,134,194		2,287,051		2,424,923
Distribution Operations		3,488,361	3,508,713		3,438,009		32,319,141		31,900,871		28,663,879
Distribution Maintenance		2,128,376	1,565,618		1,117,613		14,184,334		13,558,587		12,594,756
Consumer Accounts		2,450,058	2,168,82		2,198,816		20,361,495		19,263,489		17,592,529
Customer Service & Information		330,269	291,387		242,445		2,778,017		2,521,069		2,679,077
Economic Development		148,702	108,104		118,248		1,190,820		1,104,028		1,188,967
Administrative & General		2,195,939	2,088,068		2,156,965		19,334,329		20,038,688		18,480,169
Depreciation & Amortization Expense		4,472,843	5,027,514		4,499,153		40,407,849		42,462,715		39,780,213
Tax Expense		116,602	99,460		87,572		824,854		769,350		831,384
Operating & Maintenance Expenses - Total	\$	15,763,920	\$ 15,366,840	)\$	14,352,537	\$	135,386,901	\$	135,644,597	\$	125,760,229
ARGIN BEFORE INTEREST	\$	11,207,263	\$ 8,265,138	3 \$	8,931,170	\$	77,863,692	\$	73,521,338	\$	81,844,825
NTEREST EXPENSE:											
Interest on Long - Term Debt	\$	3,159,590	\$ 3,345,887	<b>′</b> \$	3,049,722	\$	28,051,981	\$	30,432,268	\$	27,587,841
Interest Charged to Construction		(234,982)	(166,667	7)	(177,724)		(1,543,901)		(1,500,003)		(1,697,908)
Interest Expense - Other		9,853	78,132	2	4,818		88,764		286,688		42,409
nterest Expense - Total	\$	2,934,461	\$ 3,257,352	2 \$	2,876,816	\$	26,596,844	\$	29,218,953	\$	25,932,342
ARGIN AFTER INTEREST	\$	8,272,802	\$ 5,007,780	5\$	6,054,354	\$	51,266,848	\$	44,302,385	\$	55,912,483
OTHER INCOME (EXPENSE):											
Interest Income - Other	\$	44,483	\$ 11,454	\$	14,879	\$	162,655	\$	144,233	\$	216,687
Other Capital Credits		1,587,236	1,193,620	)	-		1,979,275		1,709,760		1,860,158
Other Income (Expense)		(24,839)	(24,110	))	(93,499)		(186,724)		(130,290)		778,699
Other Income (Expense) - Total	\$	1,606,880	\$ 1,180,964	\$	(78,620)	\$	1,955,206	\$	1,723,703	\$	2,855,544
NET MARGIN (LOSS)	\$	9,879,682	\$ 6,188,750	) \$	5,975,734	\$	53,222,054	\$	46,026,088	\$	58,768,027
COMPREHENSIVE INCOME	\$	9,879,682		\$	5,975,734	\$	53,222,054			\$	58,768,027
	Ŧ	502,907,483		Ŧ	489,628,193	Ŧ	458,957,514			Ŧ	436,437,823
ATRONAGE CAPITAL - BEGINNING OF PERIOD		~~_,~~, \_///			,,		,				
PATRONAGE CAPITAL - BEGINNING OF PERIOD Patronage Capital Retired					(19.439)		25.864				(57.262)
PATRONAGE CAPITAL - BEGINNING OF PERIOD Patronage Capital Retired Fransfers to Other Equities		(17,165) (28,856)			(19,439) (22,358)		25,864 535,713				(57,262) 413,542



#### Balance Sheet

\$	\$	\$ (299,750) 40,251,637	(0.28%)	\$ 101.643.750
1,520,194,761 197,383,494 1,825,389,016	1,479,943,124	· · · · · · · · · · · · · · · · · · ·	· · /	\$ 101,643,750
1,520,194,761 197,383,494 1,825,389,016	1,479,943,124	· · · · · · · · · · · · · · · · · · ·	· · /	\$ 101 643 750
1,520,194,761 197,383,494 1,825,389,016	1,479,943,124	· · · · · · · · · · · · · · · · · · ·	· · /	\$ 101 643 750
197,383,494 1,825,389,016		40,251,637		ψ ισι,στο,/ου
1,825,389,016	196,104,602		2.72%	1,448,632,732
		1,278,892	0.65%	183,320,452
105 653 965	1,784,158,237	41,230,779	2.31%	1,733,596,934
.00,000,000	63,244,834	42,409,131	67.06%	90,959,022
1,931,042,981	1,847,403,071	83,639,910	4.53%	1,824,555,956
(315,376,075)	(298,206,899)	(17,169,176)	5.76%	(300,537,191)
1,615,666,906	1,549,196,172	66,470,734	4.29%	1,524,018,765
14,754,572	13,845,105	909,467	6.57%	13,713,750
13,973,409	2,354,840	11,618,569	493.39%	3,175,650
37,742,296	22,625,021	15,117,275	66.82%	35,828,323
3,646,189	3,302,457	343,732	10.41%	3,294,145
20,825,352	-	20,825,352	100.00%	-
(946,146)	(937,896)	(8,250)	0.88%	(532,114
33,319,271	27,772,229	5,547,042	19.97%	23,642,490
19,031,559	19,443,659	(412,100)	(2.12%)	19,781,494
4,254,763	3,061,945	1,192,818	38.96%	3,858,241
131,846,693	77,622,255	54,224,438	69.86%	89,048,229
60.663.121	60,663,121	-	0.00%	66,229,722
-		(1,270,911)		1,353,206
229.786			· · ·	555,507
60,892,907	62,351,825	(1,458,918)	(2.34%)	68,138,435
¢ 1 000 464 070	¢ 1 702 015 259	¢ 120 145 720	7 050/	\$ 1,694,919,179
	20,825,352 (946,146) 33,319,271 19,031,559 4,254,763 131,846,693 60,663,121 - 229,786	20,825,352       -         (946,146)       (937,896)         33,319,271       27,772,229         19,031,559       19,443,659         4,254,763       3,061,945         131,846,693       77,622,255         60,663,121       60,663,121         -       1,270,911         229,786       417,793         60,892,907       62,351,825	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$



#### Balance Sheet

	SEPTEMBER 2019	DECEMBER 2018	\$ VARIANCE	% CHANGE	SEPTEMBER 2018
EQUITY & LIABILITIES					
EQUITY:	• • • • • • • • • • • • • • • • • • • •	•	• • • • • • • •		• • • • • • • • •
Membership Certificates	\$ 13,303,207	<b>\$</b> 12,784,618	\$	4.06%	\$ <b>12,649,563</b>
Permanent Equity	215,376,900	215,912,613	(535,713)	(0.25%)	189,420,871
Patronage Capital	512,741,145	458,957,514	53,783,631	11.72%	495,562,130
Equity - Total	741,421,252	687,654,745	53,766,507	7.82%	697,632,564
LONG-TERM DEBT:					
02 Issue - \$450M - 2032	283,925,023	283,726,168	198,855	0.07%	297,514,883
08 Issue - \$300M - 2043	192,686,047	196,764,986	(4,078,939)	(2.07%)	198,098,793
15 Issue - \$25M - 2045	22,821,046	23,211,486	(390,440)	(1.68%)	23,339,096
15 Issue - \$78M - 2020	4,374,805	17,319,818	(12,945,013)	(74.74%)	21,576,031
16 Issue - \$15M - 2021	2,250,000	4,500,000	(2,250,000)	(50.00%)	5,250,000
16 Issue - \$80M - 2046	74,141,351	75,380,479	(1,239,128)	(1.64%)	75,785,772
17 Issue - \$80M - 2047	76,075,189	77,190,153	(1,114,964)	(1.44%)	7,800,000
17 Issue - \$13M - 2022	5,200,000	7,150,000	(1,950,000)	(27.27%)	77,554,200
19 Issue - \$100M - 2049	98,118,868		98,118,868	100.00%	-
Long-Term Debt - Total	759,592,329	685,243,090	74,349,239	10.85%	706,918,775
CURRENT LIABILITIES:					
Lines of Credit	-	51,500,000	(51,500,000)	(100.00%)	22,000,000
Current Maturities of LTD	47,591,589	45,101,040	2,490,549	5.52%	44,136,154
Accounts Payable	53,193,384	48,879,684	4,313,700	8.83%	40,158,707
Consumer Deposits	5,792,313	6,332,614	(540,301)	(8.53%)	6,378,419
Accrued Taxes	11,458,342	11,460,895	(2,553)	(0.02%)	10,211,949
Accrued Interest	8,620,592	3,648,042	4,972,550	136.31%	8,585,249
LCRA Fuel Power Cost Recovery Liability	- -	1,270,911	(1,270,911)	(100.00%)	1,353,206
Other Current Liabilities	14,982,566	13,634,018	<b>1,348,548</b>	<b>.</b> 9.89%	13,961,704
Current Liabilities - Total	141,638,786	181,827,203	(40,188,417)	(22.10%)	146,785,388
DEFERRED CREDITS & OTHER					
NONCURRENT LIABILITIES					
Postretirement Benefits Obligation	79,578,435	81,905,157	(2,326,722)	(2.84%)	116,049,187
LCRA Fuel Power Cost Over-Recovery Balance	20,825,352	-	20,825,352	100.00%	-,, -
Power Cost Adjustment Over-Recovery Balance	22,700,970	12,026,220	10,674,750	88.76%	9,781,505
Transmission Cost of Service Over-Recovery Balance	7,302,310	2,449,066	4,853,244	198.17%	3,440,878
Other Deferred Credits	50,101,644	51,909,877	(1,808,233)	(3.48%)	14,310,882
Deferred Credits - Total	180,508,711	148,290,320	32,218,391	21.73%	143,582,452
TOTAL EQUITY & LIABILITIES	\$ 1,823,161,078	\$ 1,703,015,358	\$ 120,145,720	7.05%	\$ 1,694,919,179
			· · · · · · · · · · · · · · · · · · ·		
Equity as a Percent of Assets	40.67%	40.38%			41.16%



## **Cash Flow Statement**

	YTD				
	SEF	PTEMBER 2019	SEI	PTEMBER 2018	
OPERATING ACTIVITIES:					
Net Margins	\$	53,222,054	\$	58,768,027	
Adjustments to Reconcile Net Margins to Net Cash	·		·		
Provided by (Used in) Operating Activities:					
Depreciation & Amortization Expense	\$	40,407,849	\$	39,780,213	
Provision for Uncollectible Accounts	\$	(523,717)	\$	(281,849)	
Capital Credits	\$	(1,979,275)	\$	(1,860,158)	
Deferred Charges for Post-Retirement Plans	\$	5,170,438	\$	7,093,726	
Payments on Post-Retirement Benefits	\$ \$	(459,709)	\$	(919,168)	
Payments to Defined Benefit Plan	\$	(7,037,451)	\$	(6,227,802)	
Changes in assets and liabilities:	·		·		
Accounts Receivable - Net	\$	(35,754,392)	\$	(12,552,709)	
Accrued Unbilled Revenue	\$	(5,547,042)	\$	2,721,711	
Materials & Supplies	\$	412,100	\$	1,226,628	
Prepayments & Other Current Assets	\$	(1,192,818)	\$	(1,064,447)	
Deferred Charges & Other Assets	\$	1,458,918	\$	772,002	
Accrued & Accounts Payable	\$	4,313,700	\$	(11,276,780)	
Consumer Deposits	\$	(540,301)	\$	116,466	
Accrued Taxes	\$	(2,553)	\$	(61,234)	
Accrued Interest	↓ \$	4,972,550	↓ \$	4,795,200	
Other Current Liabilities	\$	4,972,530	\$	2,539,905	
Other Deferred Credits & Liabilities	⇒ \$	34,545,113	\$	(2,077,138)	
Net Cash Provided by (Used in) Operating Activities	\$	91,543,102	\$	81,492,592	
Net Cash Fronded by (Used in) Operating Activities	φ	91,343,102	φ	01,492,392	
INVESTING ACTIVITIES:					
Net Additions to Property, Plant & Equipment	\$	(106,878,583)	\$	(101,134,331)	
Capital Credit Retirements from Associated Organizations	<u>\$</u> \$	1,069,808	<u>\$</u> \$	(2,690,465)	
Net Cash Provided by (Used in) Investing Activities	\$	(105,808,774)	\$	(103,824,796)	
FINANCING ACTIVITIES:					
Net Borrowings - Line of Credit	\$	(51,500,000)	\$	22,000,000	
Proceeds from issuance of Long-Term Debt	\$	100,000,000	\$	-	
Payments on Long-Term Debt		(23,160,212)	\$	(22,570,130)	
Retirement of Patronage Capital	\$	25,864	\$	(57,262)	
Increase in Memberships - Net	\$ \$ \$	518,589	\$	484,235	
Net Cash Provided by (Used in) Financing Activities	\$	25,884,241	\$	(143,157)	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$	11,618,569	\$	(18,755,044)	
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD	\$	2,354,840	\$	21,930,694	
CASH AND CASH EQUIVALENTS - END OF PERIOD	<u>\$</u> \$	13,973,409	\$	3,175,650	
	Ψ		Ψ	3,113,000	



### SEPTEMBER 2019 Key Indicators & Ratios

	MTI		٢D			ΥT	ΓD
	SEP	EMBER 2019	SE	PTEMBER 2018	SEP	TEMBER 2019	SEPT
Net margins Margin as a % of total operating revenue	\$	9,879,682 15.40%		5,975,734 12.10%	\$	53,222,054 11.33%	
Total Operating Revenue per total mile of line	\$	2,800	\$	2,187	\$	20,510	
Members connected		5,995		5,437		58,481	
Total miles of line:							
Transmission						302.89	
Distribution overhead						17,154.46	
Distribution underground						5,450.73	
Total miles energized						22,908.08	
Total active accounts						325,988	
Total memberships						273,889	
Meters per mile						14.23	
Full-time employees						831	
Average bill							
Residential	\$	174	\$	163	\$	1,204	\$
Small power	\$	272	\$	280	\$	2,072	\$
Large power/industrial	\$	7,531	\$	7,223	\$	56,817	\$
Public	\$	2,619	\$	2,388	\$	19,589	\$
Revenue per kWh							
Residential	\$	0.0986	\$	0.0998	\$	0.1031	\$
Small power	\$	0.0950	\$	0.1053	\$	0.0984	\$
Large power/industrial	\$	0.0733	\$	0.0766	\$	0.0739	\$
Public	\$	0.0741	\$	0.0742	\$	0.0748	\$
Average kWh usage							
Residential		1,765		1,631		11,672	
Small power		2,861		2,658		21,059	
Large power/industrial		102,691		94,265		768,935	
Public		35,368		32,180		261,865	

PTEMBER 2018
58,768,027
11.93%
21,809
60,272
302.89
17,130.81
5,158.74
22,592.44
311,320
260,954
13.78
737
1,254
2,095
57,450
18,656
0.1022
0.0979
0.0754
0.0744
12,273
21,402
762,257
250,644



#### **SEPTEMBER 2019** Key Indicators & Ratios

	MTD				۲٦	٢D	
	SEI	PTEMBER 2019	SEF	TEMBER 2018	SE	PTEMBER 2019	SE
Electrical bad debt write-off	\$	40,170	\$	36,739	\$	701,025	\$
Power bill invoices paid	\$	40,517,249	\$	27,601,926	\$	285,454,956	\$
Power bill invoices kWh		713,713,626		550,850,337		5,341,869,970	
Cost per kWh	\$	0.0568	\$	0.0501	\$	0.0534	\$
kWh purchased (available for sale)		713,239,202		550,340,617		5,337,756,215	
kWh sold		680,625,663		522,030,193		5,015,862,089	
kWh PEC system use		474,424		509,720		4,113,755	
kWh line loss YTD						321,894,126	
kWh line loss % YTD						6.03%	
kWh line loss % - Rolling 12 Month						5.78%	
% Cost of power to sale of electricity revenue		60.55%		55.46%		57.27%	
Equity as a % of total assets						40.67%	
LTD as a % of total utility plant						41.80%	
Rolling 12-month calculations:							
Margin as a % of revenue						8.82%	
Times Interest Earned Ratio						2.55	
Rate of Return						3.36%	
Percent capitalization							
Long-term debt						52.12%	
Equity						47.88%	
Member active account growth rate						4.53%	
Percentage of operating revenue change						-2.83%	
Percentage of operating and maintenance expense cha	inge <sup>1</sup>					15.74%	
Adjusted percentage of operating and maintenance exp	-	hange				11.45%	
Distribution operating expenses per average meter <sup>2</sup>		-				397.65	
Adjusted distribution operating expenses per average	neter					382.29	
Change in net utility plant						6.01%	
						0.0170	

1 Includes \$4.9M of accelerated GIS amortization expense in current year rolling 12 month calculation (recorded in December 2018), resulting in approximately 4% increase in operating and maintenance expense change

2 Includes \$4.9M of accelerated GIS amortization expense in current year rolling 12 month calculation (recorded in December 2018), resulting in approximately \$15/meter increase

#### SEPTEMBER 2018

508,274

282,717,411 5,184,291,433 0.0545

5,179,977,088 4,893,337,011 4,314,345 286,640,077 5.53% 5.94% 60.41%

> 41.16% 41.16%

> 4.85% 10.47% 1.28% 1.28% 357.93

357.93 6.52%