



# June 2019 Financial Presentation to the Board

John A. Davis | Chief Financial Officer

# Finance at a Glance – June 2019

## Percent of Budgeted

MTD

Revenues

85.6%

YTD

Revenues

93.8%

Cost of  
Power

76.9%

Cost of  
Power

89.8%

Gross  
Margin

99.0%

Gross  
Margin

99.3%

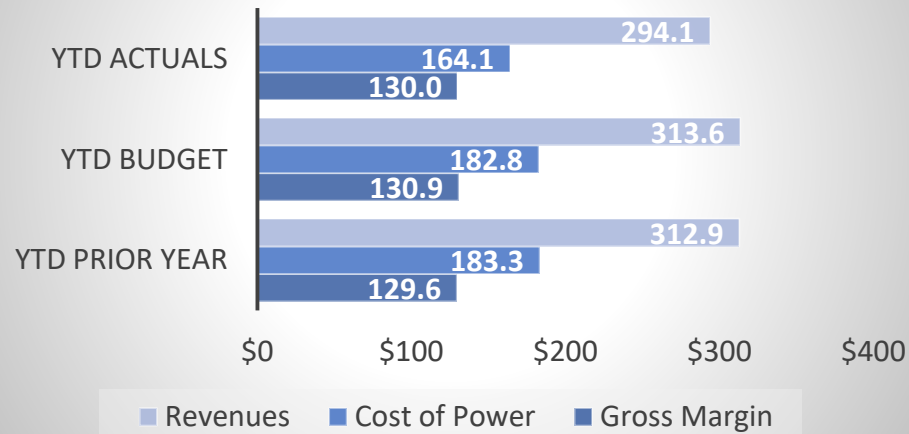
Net  
Margin

120.8%

Net  
Margin

101.5%

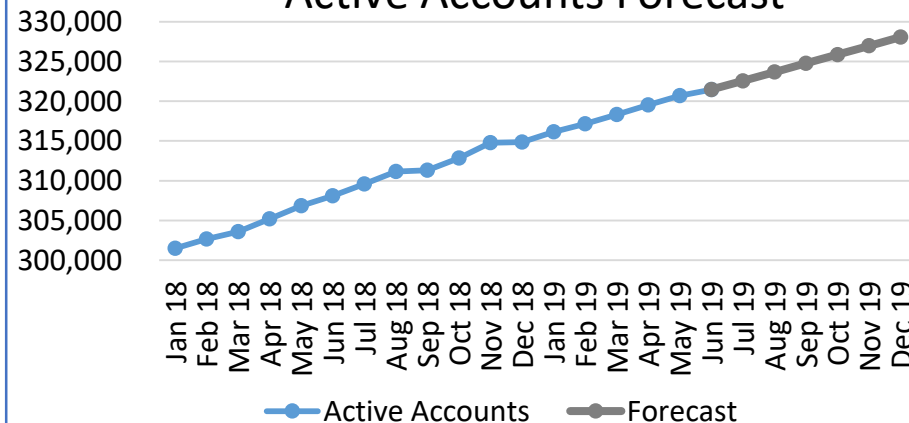
## Revenues, COP and Gross Margin (in millions)



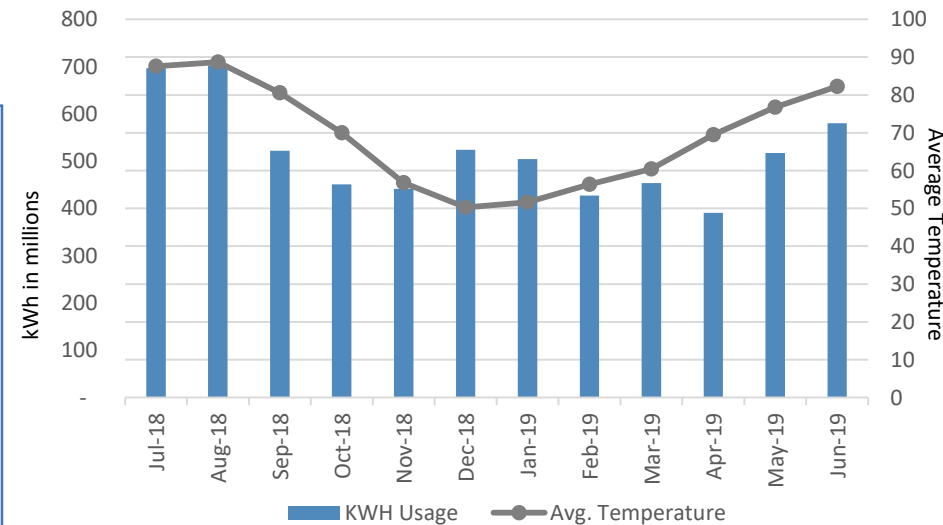
Asset Additions, Work In Progress (in millions)	Forecast 2019	Annual Budget 2019	Percent of Budget
Transmission Plant	\$ 30.4	\$ 46.8	65.0%
Distribution Plant	\$ 108.1	\$ 111.5	97.0%
General Plant	\$ 19.7	\$ 27.3	72.3%
<b>Total</b>	<b>\$ 158.3</b>	<b>\$ 185.6</b>	<b>85.3%</b>

Forecast includes 6 months actuals and 6 months budget  
Work in progress allocated to GL accounts based on spend

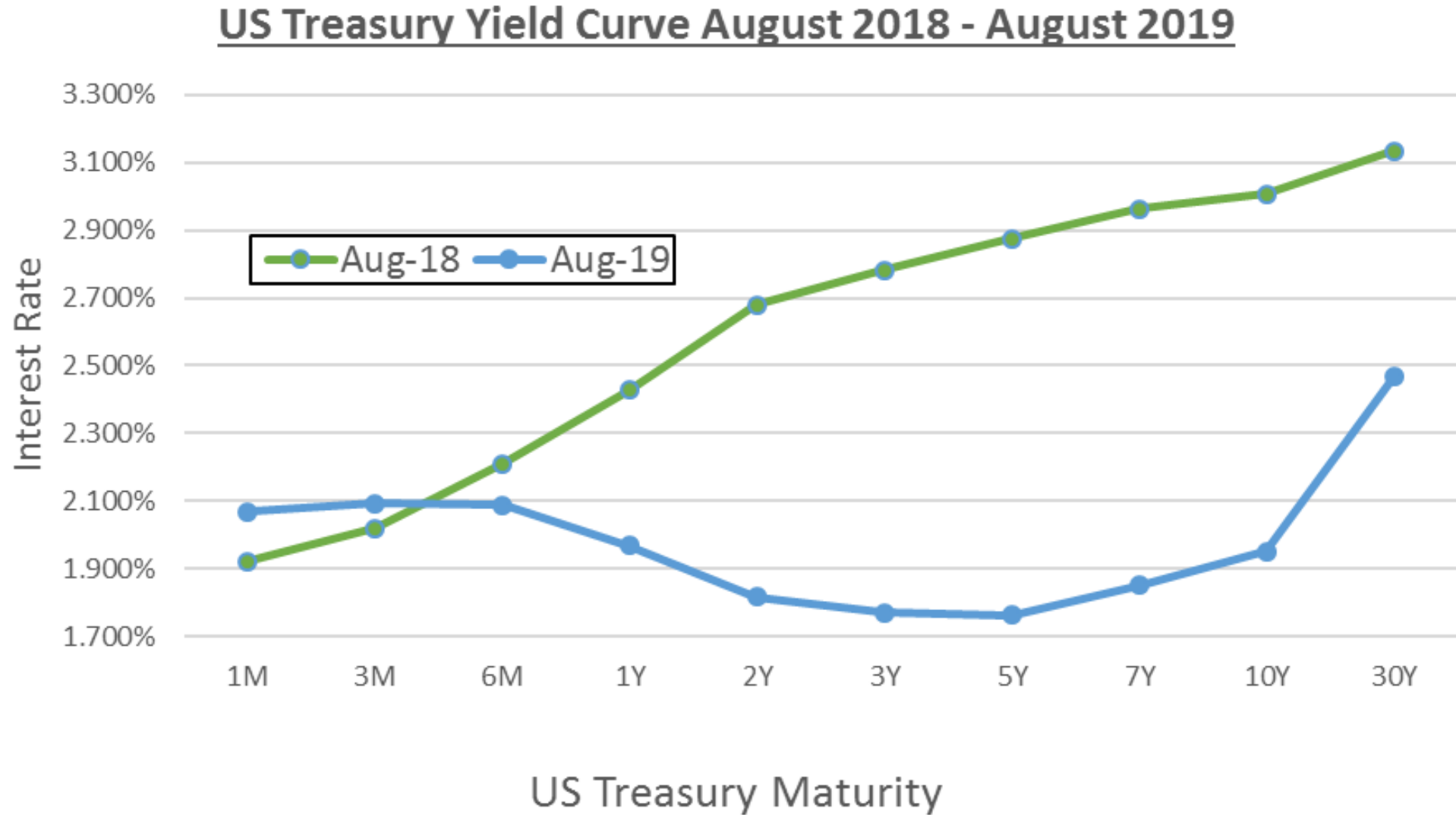
## Active Accounts Forecast



## Weather and kWh Usage



# Treasury Yield Curve

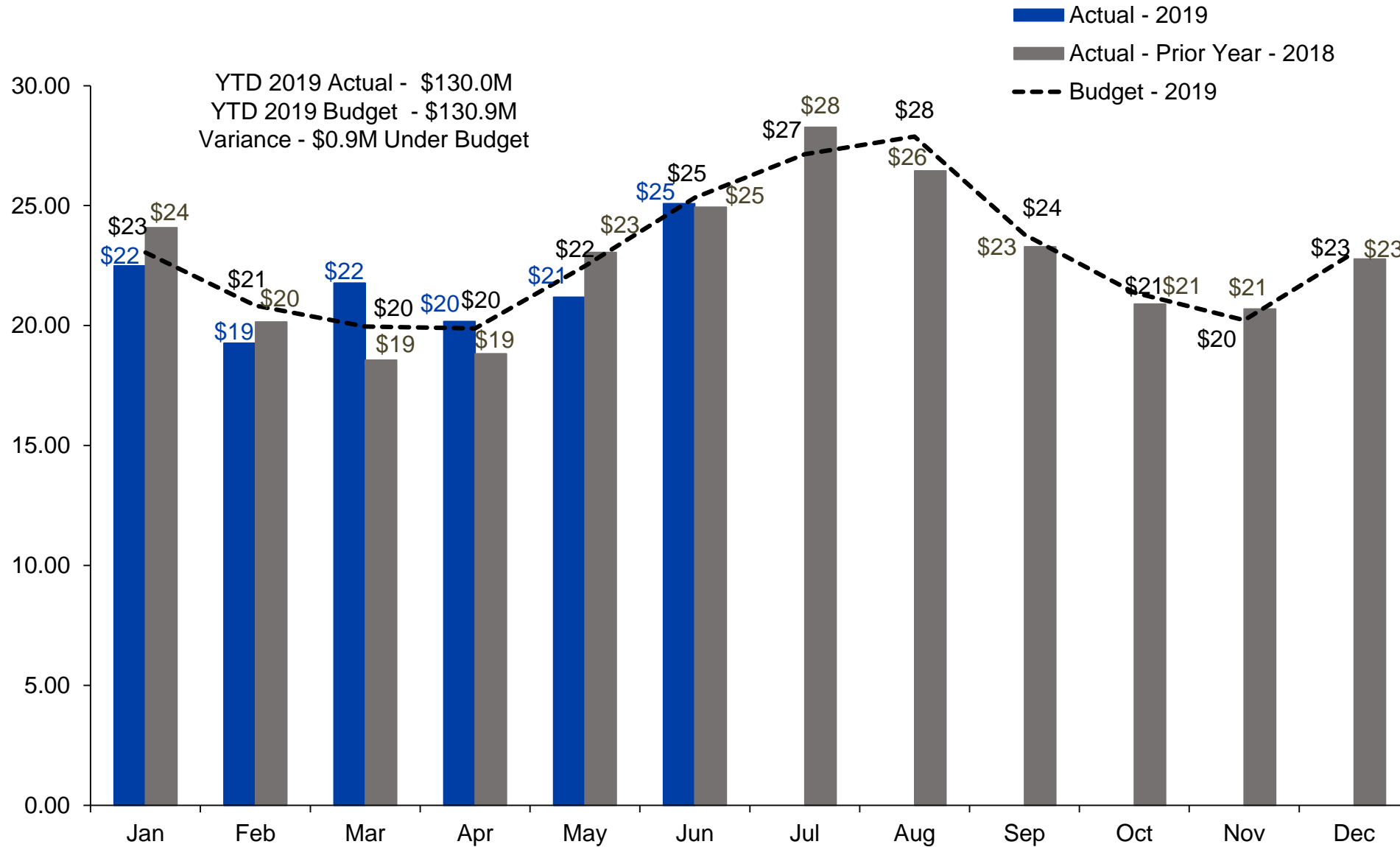


# Growth Statistics by Month 2019

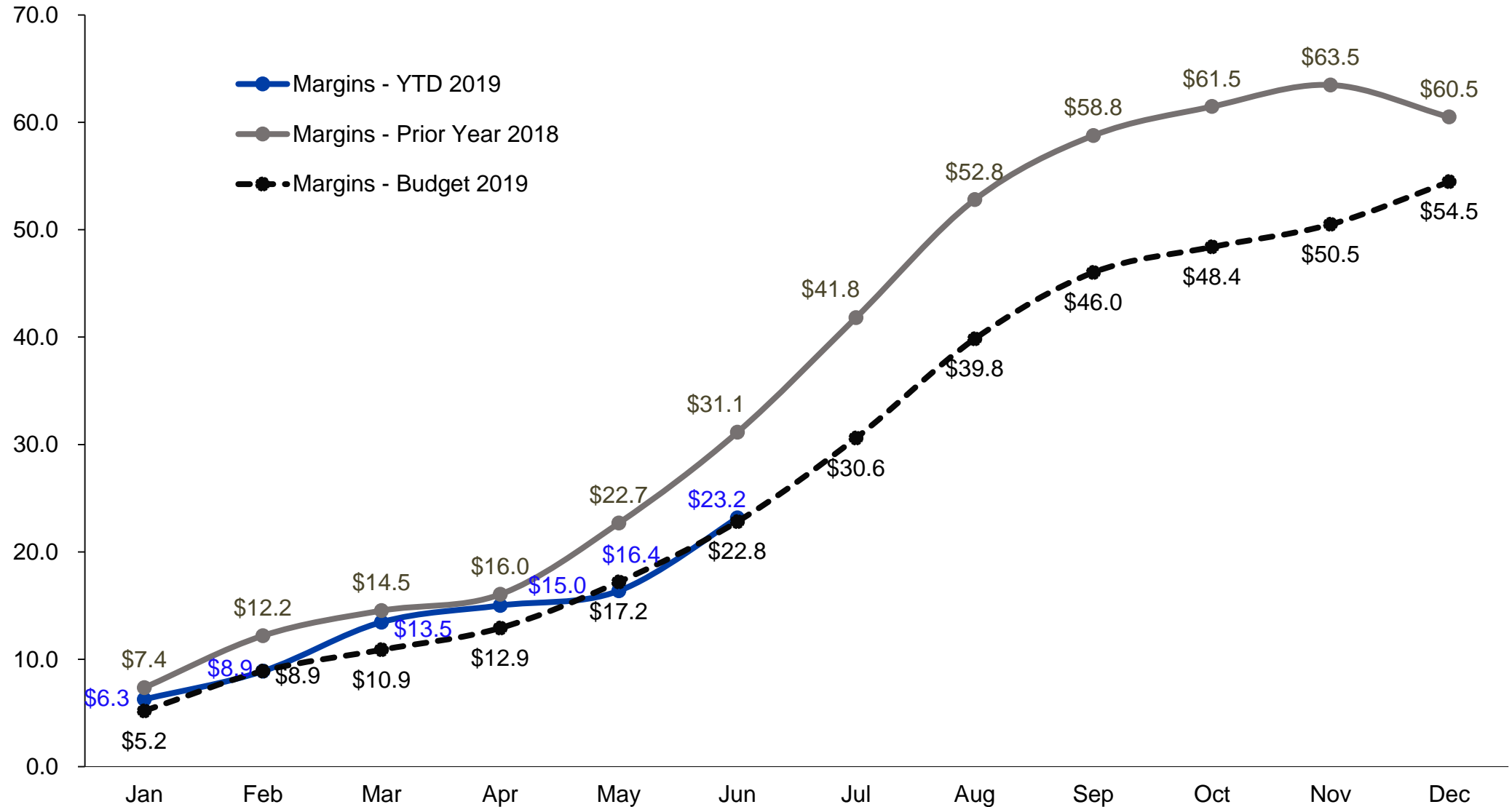


	Active Accounts*	Net Increase	Applications	Time of Use	Interconnect	Renewable Rider	Co-op Solar
Jan 2019	316,120	1,265	2,065	907	2,734	430	1,441
Feb 2019	317,142	1,022	2,104	907	2,809	433	1,433
Mar 2019	318,300	1,158	2,474	911	2,885	439	1,431
Apr 2019	319,513	1,213	2,794	915	3,001	449	1,429
May 2019 **	320,677	1,164	3,208	916	3,098	467	1,420
Jun 2019	321,453	776	2,943	923	3,157	483	1,413

# Gross Margins by Month (in millions)

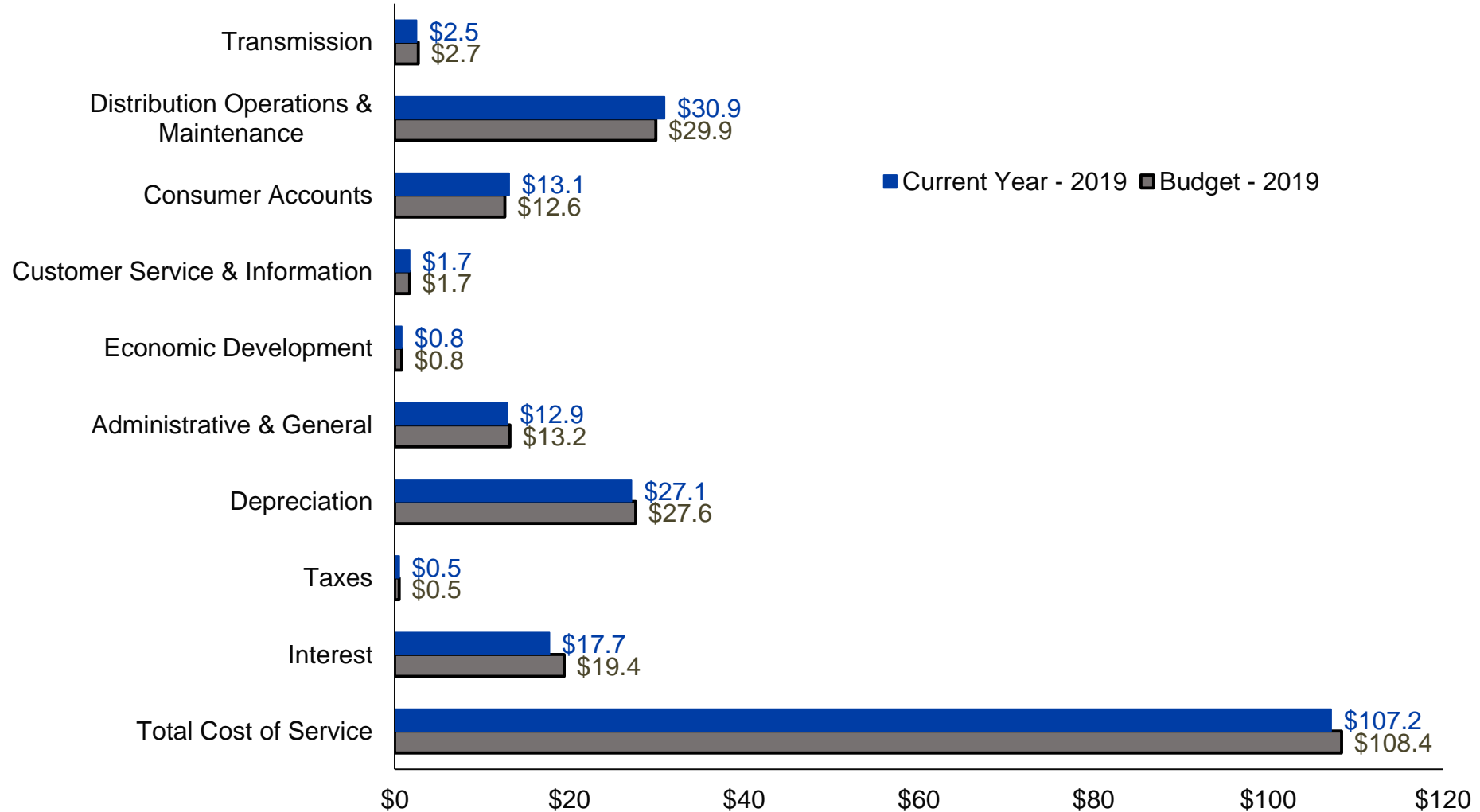


# Net Margins Year to Date (in millions)



# Cost of Service (in millions)

## YTD Actual vs Budget through June 2019



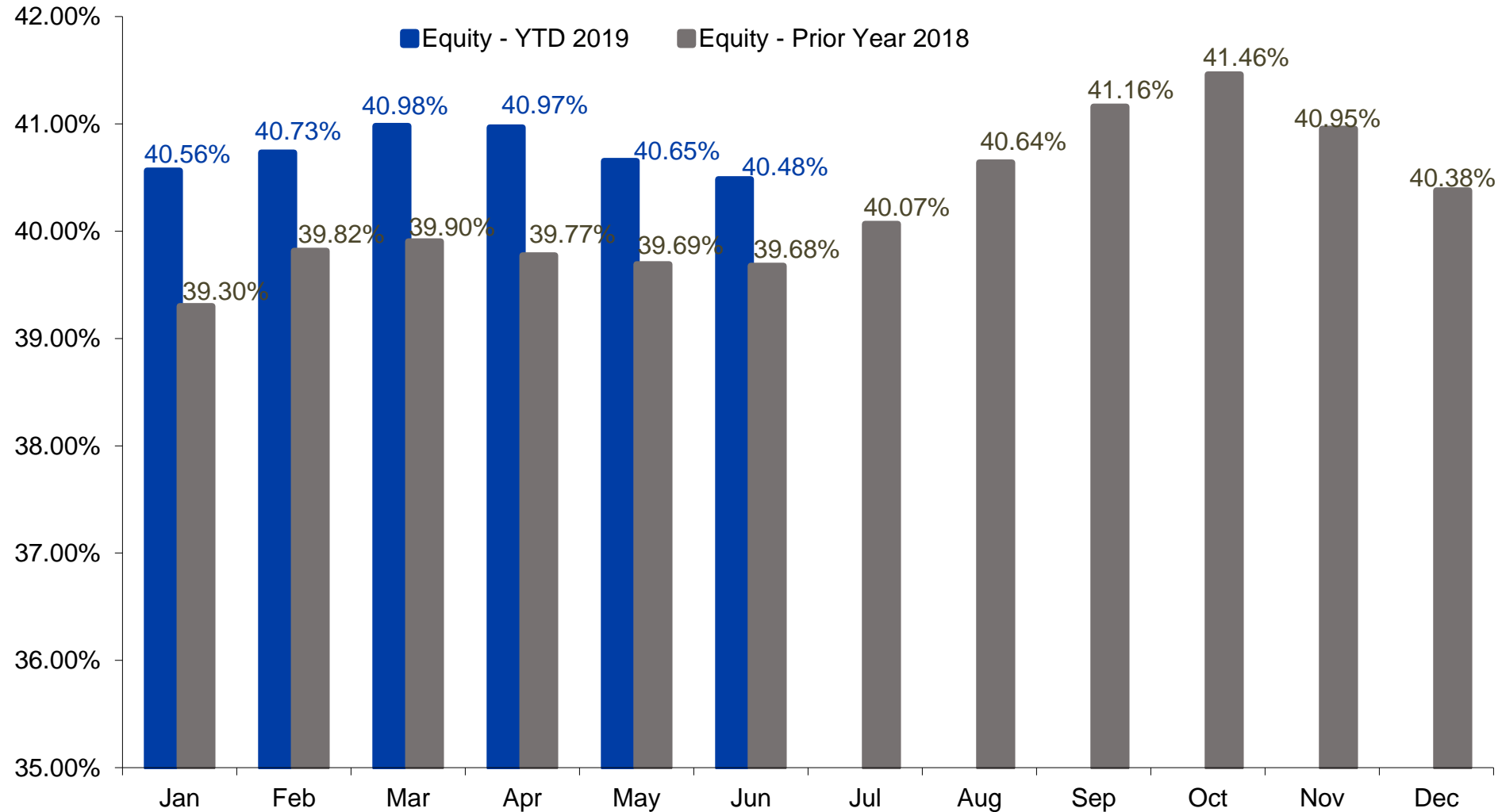
# Summary of Plant Additions, Work in Progress (WIP) 2019

<u>Asset Additions by GL Account &amp; Period with Life</u>		<u>Jan 2019</u>	<u>Feb 2019</u>	<u>Mar 2019</u>	<u>Apr 2019</u>	<u>May 2019</u>	<u>Jun 2019</u>	<u>YTD Total</u>		
362.10	DP-Station Equipment (Life 45 Yrs)	-	-	6,194	-	122,621	-	128,815		
364.10	DP-Poles; Towers & Fixtures (Life 42 Yrs)	1,567,157	1,181,057	1,298,097	1,319,851	1,980,238	1,484,848	8,831,247		
365.10	DP-OH Conductors & Devices (Life 44 Yrs)	2,152,067	786,956	1,878,575	711,432	1,709,468	832,996	8,071,494		
366.10	DP-Underground Conduit (Life 54 Yrs)	1,379	568	2,080	393	4,270	1,665	10,355		
367.10	DP-URD Conductors & Devices (Life 38 Yrs)	1,040,442	420,862	662,179	287,850	950,948	1,544,653	4,906,934		
368.10	DP-Line Transformers (Life 35 Yrs)	787,035	812,987	1,029,258	799,886	840,965	1,318,529	5,588,661		
369.10	DP-Services (Life 39 Yrs)	265,544	844,166	146,239	363,112	569,620	501,179	2,689,860		
370.10	DP-Meters (Life 8 Yrs)	34,897	1,261,737	58,817	37,377	1,199,243	59,124	2,651,194		
370.20	DP-Meters AMR Collectors (Life 8 Yrs)	2,621	1,015,970	47,671	15,783	897,805	7,612	1,987,463		
370.30	DP-Meters CT & PT TRFS (Life 35 Yrs)	9,100	14,018	7,481	13,635	9,654	18,543	72,431		
373.20	DP-Light Watchman Fixture (Life 38 Yrs)	304,889	4,656	14,938	186,133	164,153	9,251	684,020		
390.10	GP-Structures & Improvement (Life 42 Yrs)	129,523	-	-	-	-	-	129,523		
391.10	GP-Office Furniture & Equipment (Life 12 Yrs)	-	-	3,705	-	-	-	3,705		
391.20	GP-Computer Equipment & Software (Life 5 Yrs)	-	7,500	-	-	-	-	7,500		
391.90	GP-Office Furn & Equip-Capital Lease (Life 3 Yrs)	-	-	-	-	-	78,258	78,258		
392.10	GP-Transportation Equipment (Life 8 Yrs)	-	-	-	153,432	-	210,100	363,532		
393.10	GP-Stores Equipment (Life 16 Yrs)	-	-	-	3,234	8,126	23,636	34,997		
394.10	GP-Tools; Shop & Garage Equipment (Life 16 Yrs)	-	-	2,751	-	10,523	-	13,274		
395.10	GP-Laboratory Equipment (Life 16 Yrs)	40,490	-	-	-	122,848	-	163,338		
396.10	GP-Power Operated Equipment (Life 10 Yrs)	322,312	-	-	-	-	852,342	1,174,654		
398.10	GP-Misc Equipment-Safety (Life 16 Yrs)	-	-	-	-	17,534	4,785	22,319		
<b>Total Asset Additions</b>		<b>\$ 6,657,456</b>	<b>\$ 6,350,478</b>	<b>\$ 5,157,983</b>	<b>\$ 3,892,117</b>	<b>\$ 8,608,016</b>	<b>\$ 6,947,521</b>	<b>\$ 37,613,570</b>		
<b>WIP</b>		<b>\$ 814,244</b>	<b>\$ 3,322,710</b>	<b>\$ 4,092,683</b>	<b>\$ 8,144,614</b>	<b>\$ 4,873,275</b>	<b>\$ 6,609,640</b>	<b>\$ 27,857,165</b>		
2018 Year End Total Plant Balance: \$		1,784,158,237								
2019 YTD Asset Additions: \$		37,613,570	<b>Total</b>	<b>\$ 7,471,700</b>	<b>\$ 9,673,188</b>	<b>\$ 9,250,666</b>	<b>\$ 12,036,730</b>	<b>\$ 13,481,291</b>	<b>\$ 13,557,161</b>	<b>\$ 65,470,735</b>
2019 YTD Asset Retirement: \$		(12,825,765)								
2019 YTD Impact Fees: \$		(1,397,374)								
<b>2019 YTD Total Plant Balance: \$</b>		<b>1,807,548,669</b>								



# Equity as a Percentage of Assets

## Actual vs Prior Year



Annual Target Equity Range 32% to 45%

2019 Year-End Equity Target - 40.28%

