## YEARI MONTH <br> $\underline{2017}$

| January | 288,562 |
| :--- | :--- |
| February | 289,582 |
| March | 291,084 |
| April | 291,623 |
| May | 293,315 |
| June | 295,158 |
| July | 295,644 |
| August | 296,742 |
| September | 297,549 |
| October | 298,734 |
| November | 299,990 |
| December | 300,238 |

## 2018

| January | 301,508 |
| :--- | :--- |
| February | 302,653 |
| March | 303,585 |
| April | 305,173 |
| May | 306,852 |
| June | 308,085 |
| July | 309,570 |
| August | 311,129 |
| September | 311,320 |

* Active Accounts are meters and lights only.

NET
INCREASE

| 1,140 | 1,846 | 0 | 1,270 | 352 |
| ---: | ---: | ---: | ---: | ---: |
| 1,020 | 1,809 | 21 | 1,319 | 352 |
| 1,502 | 2,316 | 24 | 1,355 | 352 |
| 539 | 2,081 | 38 | 1,399 | 352 |
| 1,692 | 2,701 | 43 | 1,444 | 352 |
| 1,843 | 2,973 | 56 | 1,501 | 369 |
| 486 | 2,875 | 99 | 1,532 | 369 |
| 1,098 | 2,833 | 116 | 1,574 | 371 |
| 807 | 2,212 | 121 | 1,610 | 371 |
| 1,185 | 2,243 | 162 | 1,674 | 373 |
| 1,256 | 2,057 | 165 | 1,741 | 367 |
| 248 | 2,028 | 173 | 1,776 | 370 |


| 1,270 | 1,942 | 174 | 1,847 | 377 |
| ---: | ---: | ---: | ---: | ---: |
| 1,145 | 1,969 | 200 | 1,898 | 378 |
| 932 | 2,242 | 201 | 1,968 | 376 |
| 1,588 | 2,545 | 197 | 2,031 | 378 |
| 1,679 | 2,794 | 202 | 2,091 | 383 |
| 1,233 | 3,007 | 204 | 2,161 | 387 |
| 1,485 | 3,400 | 206 | 2,232 | 395 |
| 1,559 | 3,178 | 214 | 2,320 | 398 |
| 191 | 2,224 | 887 | 2,396 | 405 |

## Statements of Income and Patronage Capital



Balance Sheet

| SEPTEMBER 2018 |  | DECEMBER 2017 |  | \$ VARIANCE |  | \% CHANGE | SEPTEMBER 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 101,644,000 | \$ | 101,597,000 | \$ | 47,000 | 0.05\% | \$ | 100,343,000 |
|  | 1,448,633,000 |  | 1,405,045,000 |  | 43,588,000 | 3.10\% |  | 1,372,556,000 |
|  | 183,320,000 |  | 157,635,000 |  | 25,685,000 | 16.29\% |  | 151,636,000 |
|  | 1,733,597,000 |  | 1,664,277,000 |  | 69,320,000 | 4.17\% |  | 1,624,535,000 |
|  | 90,959,000 |  | 86,570,000 |  | 4,389,000 | 5.07\% |  | 96,030,000 |
|  | 1,824,556,000 |  | 1,750,847,000 |  | 73,709,000 | 4.21\% |  | 1,720,565,000 |
|  | $(300,537,000)$ |  | $(288,182,000)$ |  | $(12,355,000)$ | 4.29\% |  | $(289,892,000)$ |
|  | 1,524,019,000 |  | 1,462,665,000 |  | 61,354,000 | 4.19\% |  | 1,430,673,000 |
| 13,714,000 |  |  | 12,883,000 |  | 831,000 | 6.45\% |  | 12,750,000 |
| 3,176,000 |  |  | 21,931,000 |  | $(18,755,000)$ | (85.52\%) |  | 2,657,000 |
| 35,828,000 |  |  | 21,367,000 |  | 14,461,000 | 67.68\% |  | 29,629,000 |
| 3,294,000 |  |  | 3,765,000 |  | $(471,000)$ | (12.51\%) |  | 3,345,000 |
|  | - |  | 1,162,000 |  | $(1,162,000)$ | (100.00\%) |  | $(437,000)$ |
| $(532,000)$ |  |  | $(538,000)$ |  | 6,000 | (1.12\%) |  | $(398,000)$ |
| 23,642,000 |  |  | 26,364,000 |  | $(2,722,000)$ | (10.32\%) |  | 24,518,000 |
| 19,781,000 |  |  | 21,008,000 |  | $(1,227,000)$ | (5.84\%) |  | 22,919,000 |
| 3,858,000 |  |  | 2,794,000 |  | 1,064,000 | 38.08\% |  | 3,363,000 |
| 89,047,000 |  |  | 97,853,000 |  | $(8,806,000)$ | (9.00\%) |  | 85,596,000 |
| 66,230,000 |  |  | 66,346,000 |  | $(116,000)$ | (0.17\%) |  | 70,193,000 |
| 1,353,000 |  |  | - |  | 1,353,000 | 100.00\% |  | - |
|  | - |  | 1,821,000 |  | $(1,821,000)$ | (100.00\%) |  | - |
| 556,000 |  |  | 744,000 |  | $(188,000)$ | (25.27\%) |  | 805,000 |
| 68,139,000 |  |  | 68,911,000 |  | $(772,000)$ | (1.12\%) |  | 70,998,000 |
| \$ | 1,694,919,000 | \$ | 1,642,312,000 | \$ | 52,607,000 | 3.20\% | \$ | 1,600,017,000 |



|  | YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | SEPTEMBER 2018 |  | SEPTEMBER 2017 |  |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net Margins | \$ | 58,768,000 | \$ | 45,401,000 |
| Adjustments to Reconcile Net Margins to Net Cash |  |  |  |  |
| Provided by (Used in) Operating Activities: |  |  |  |  |
| Depreciation \& Amortization Expense |  | 39,780,000 |  | 36,286,000 |
| Provision for Uncollectible Accounts |  | $(282,000)$ |  | 409,000 |
| Capital Credits |  | 1,860,000 |  | 1,575,000 |
| Deferred Charges for Post-Retirement Plans |  | 866,000 |  | 6,560,000 |
| Payments on Post-Retirement Benefits |  | $(919,000)$ |  | $(1,506,000)$ |
| Payments to Defined Benefit Plan |  | - |  | - |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts Receivable - Net |  | $(12,553,000)$ |  | $(12,145,000)$ |
| Accrued Unbilled Revenue |  | 2,722,000 |  | $(435,000)$ |
| Materials \& Supplies |  | 1,227,000 |  | $(496,000)$ |
| Prepayments \& Other Current Assets |  | $(1,064,000)$ |  | $(1,031,000)$ |
| Deferred Charges \& Other Assets |  | 772,000 |  | $(110,000)$ |
| Accrued \& Accounts Payable |  | $(11,277,000)$ |  | $(5,359,000)$ |
| Consumer Deposits |  | 116,000 |  | 389,000 |
| Accrued Taxes |  | $(61,000)$ |  | 28,000 |
| Accrued Interest |  | 4,795,000 |  | 4,825,000 |
| Other Current Liabilities |  | 2,540,000 |  | 1,651,000 |
| Other Deferred Credits \& Liabilities |  | $(2,078,000)$ |  | $(17,221,000)$ |
| Net Cash Provided by (Used in) Operating Activities |  | 85,212,000 |  | 58,821,000 |
| INVESTING ACTIVITIES: |  |  |  |  |
| Net Additions to Property, Plant \& Equipment |  | $(101,134,000)$ |  | $(103,791,000)$ |
| Capital Credit Retirements from Associated Organizations |  | $(2,690,000)$ |  | $(2,145,000)$ |
| Net Cash Provided by (Used in) Investing Activities |  | $(103,824,000)$ |  | $(105,936,000)$ |
| FINANCING ACTIVITIES: |  |  |  |  |
| Net Borrowings - Line of Credit |  | 22,000,000 |  | 36,000,000 |
| Proceeds from issuance of Long-Term Debt |  | - |  | - |
| Payments on Long-Term Debt |  | $(22,570,000)$ |  | $(19,814,000)$ |
| Retirement of Patronage Capital |  | $(57,000)$ |  | $(69,000)$ |
| Increase in Memberships - Net |  | 484,000 |  | 411,000 |
| Net Cash Provided by (Used in) Financing Activities | \$ | $(143,000)$ | \$ | 16,528,000 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ | $(18,755,000)$ | \$ | $(30,587,000)$ |
| CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD | \$ | 21,931,000 | \$ | 33,244,000 |
| CASH AND CASH EQUIVALENTS - END OF PERIOD | \$ | 3,176,000 | \$ | $\underline{2,657,000}$ |

SEPTEMBER 2018
Key Indicators \& Ratios

|  | MTD |  |  |  | YTD |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SEPTEMBER 2018 |  | SEPTEMBER 2017 |  | SEPTEMBER 2018 |  | SEPTEMBER 2017 |  |
| Net margins | \$ | 5,975,000 | \$ | 6,018,000 | \$ | 58,768,000 | \$ | 45,401,000 |
| Margin as a \% of total operating revenue |  | 12.09\% |  | 11.64\% |  | 11.93\% |  | 10.09\% |
| Total Operating Revenue per total mile of line | \$ | 2,186 | \$ | 2,321 | \$ | 21,808 | \$ | 20,197 |
| Members connected |  | 5,437 |  | 6,143 |  | 60,272 |  | 54,752 |
| Total miles of line: |  |  |  |  |  |  |  |  |
| Transmission |  | 304.28 |  | 304.28 |  | 304.28 |  | 304.28 |
| Distribution overhead |  | 17,130.81 |  | 17,021.33 |  | 17,130.81 |  | 17,021.33 |
| Distribution underground |  | 5,158.74 |  | 4,951.90 |  | 5,158.74 |  | 4,951.90 |
| Total miles energized |  | 22,593.83 |  | 22,277.51 |  | 22,593.83 |  | 22,277.51 |
| Total active accounts |  |  |  |  |  | 311,320 |  | 297,549 |
| Total memberships |  |  |  |  |  | 260,954 |  | 248,992 |
| Meters per mile |  |  |  |  |  | 13.78 |  | 13.36 |
| Full-time employees |  |  |  |  |  | 737 |  | 718 |
| Average bill |  |  |  |  |  |  |  |  |
| Residential | \$ | 163 | \$ | 150 | \$ | 1,236 | \$ | 1,150 |
| Small power | \$ | 280 | \$ | 242 | \$ | 2,070 | \$ | 1,980 |
| Large powerlindustrial | \$ | 7,223 | \$ | 6,528 | \$ | 56,942 | \$ | 52,835 |
| Public | \$ | 2,388 | \$ | 1,739 | \$ | 18,335 | \$ | 16,213 |
| Revenue per kWh |  |  |  |  |  |  |  |  |
| Residential | \$ | 0.0998 | \$ | 0.1001 | \$ | 0.1021 | \$ | 0.1029 |
| Small power | \$ | 0.1053 | \$ | 0.0962 | \$ | 0.0979 | \$ | 0.0981 |
| Large power/industrial | \$ | 0.0766 | \$ | 0.0745 | \$ | 0.0754 | \$ | 0.0747 |
| Public | \$ | 0.0742 | \$ | 0.0733 | \$ | 0.0744 | \$ | 0.0737 |
| Average kWh usage |  |  |  |  |  |  |  |  |
| Residential |  | 1,631 |  | 1,498 |  | 12,105 |  | 11,180 |
| Small power |  | 2,658 |  | 2,518 |  | 21,150 |  | 20,189 |
| Large power/industrial |  | 94,265 |  | 87,644 |  | 755,506 |  | 707,382 |
| Public |  | 32,180 |  | 23,727 |  | 246,342 |  | 219,918 |
| Electrical bad debt write-off | \$ | 36,739 | \$ | 18,129 | \$ | 508,274 | \$ | 461,018 |
| Power bill invoices paid | \$ | 27,601,926 | \$ | 30,270,049 | \$ | 282,717,411 | \$ | 257,341,406 |
| Power bill invoices kWh |  | 551,578,593 |  | 548,345,757 |  | 5,185,019,689 |  | 4,666,526,501 |
| Cost per kWh | \$ | 0.0500 | \$ | 0.0552 | \$ | 0.0545 | \$ | 0.0551 |
| kWh purchased (available for sale) |  | 551,068,873 |  | 547,784,891 |  | 5,180,705,344 |  | 4,662,535,301 |
| kWh sold |  | 522,030,193 |  | 517,850,883 |  | 4,893,337,011 |  | 4,380,217,476 |
| kWh PEC system use |  | 509,720 |  | 560,866 |  | 4,314,345 |  | 3,991,200 |
| kWh line loss YTD |  |  |  |  |  | 287,368,333 |  | 282,317,825 |
| kWh line loss \% YTD |  |  |  |  |  | 5.55\% |  | 6.06\% |
| Equity as a \% of total assets |  | 41.16\% |  | 38.87\% |  | 41.16\% |  | 38.87\% |
| \% Cost of power to sale of electricity revenue |  | 55.46\% |  | 62.35\% |  | 60.41\% |  | 60.94\% |
| LTD as a \% of total utility plant |  | 41.16\% |  | 44.19\% |  | 41.16\% |  | 44.19\% |
| Rolling 12-month calculations: |  |  |  |  |  |  |  |  |
| Margin as a \% of revenue |  |  |  |  |  | 11.69\% |  |  |
| Times Interest Earned Ratio |  |  |  |  |  | 3.05\% |  |  |
| Rate of Return |  |  |  |  |  | 4.86\% |  |  |
| Percent capitalization |  |  |  |  |  |  |  |  |
| Long-term debt |  |  |  |  |  | 51.84\% |  |  |
| Equity |  |  |  |  |  | 48.16\% |  |  |
| Member active account growth rate |  |  |  |  |  | 4.63\% |  | 4.45\% |
| Percentage of operating revenue change |  |  |  |  |  | 9.64\% |  | 3.65\% |
| Percentage of operating and maintenance e |  |  |  |  |  | 1.31\% |  | 5.13\% |
| Distribution operating expenses per averag |  |  |  |  |  | 357.93 |  | 370.29 |
| Change in net utility plant |  |  |  |  |  | 6.52\% |  | 8.12\% |

