



# Growth Statistics

<u>YEAR/ MONTH</u>	<u>ACTIVE ACCOUNTS*</u>	<u>NET INCREASE</u>	<u>APPLICATIONS</u>	<u>TIME OF USE</u>	<u>INTER- CONNECT</u>	<u>RENEWABLE RIDER</u>
<b><u>2017</u></b>						
January	288,562	1,140	1,846	0	1,270	352
February	289,582	1,020	1,809	21	1,319	352
March	291,084	1,502	2,316	24	1,355	352
April	291,623	539	2,081	38	1,399	352
May	293,315	1,692	2,701	43	1,444	352
June	295,158	1,843	2,973	56	1,501	369
July	295,644	486	2,875	99	1,532	369
August	296,742	1,098	2,833	116	1,574	371
September	297,549	807	2,212	121	1,610	371
October	298,734	1,185	2,243	162	1,674	373
November	299,990	1,256	2,057	165	1,741	367
December	300,238	248	2,028	173	1,776	370
<b><u>2018</u></b>						
January	301,508	1,270	1,942	174	1,847	377
February	302,653	1,145	1,969	200	1,898	378
March	303,585	932	2,242	201	1,968	376
April	305,173	1,588	2,545	197	2,031	378
May	306,852	1,679	2,794	202	2,091	383
June	308,085	1,233	3,007	204	2,161	387
July	309,570	1,485	3,400	206	2,232	395

\* Active Accounts are meters and lights only.



# Statements of Income and Patronage Capital

	MTD			YTD		
	Actual JULY 2018	Budget JULY 2018	Actual JULY 2017	Actual JULY 2018	Budget JULY 2018	Actual JULY 2017
KWH Purchased (available for sale)	738,952,000	646,360,000	720,368,000	3,886,465,000	3,554,833,000	3,454,774,000
KWH Sold	696,743,000	614,410,000	687,875,000	3,668,691,000	3,312,213,000	3,255,219,000
<b>OPERATING REVENUES:</b>						
Sale of Electricity	\$ 66,847,000	\$ 58,326,000	\$ 63,897,000	\$ 355,876,000	\$ 336,104,000	\$ 316,918,000
LCRA FPCR (Over)Under	(517,000)	-	1,044,000	5,192,000	-	2,765,000
Power Cost Adjustment (Over)Under	83,000	-	(770,000)	4,015,000	-	2,575,000
TCOS (Over)Under	(2,649,000)	-	(1,390,000)	(2,070,000)	-	4,236,000
Other Revenue	1,270,000	1,161,000	1,116,000	8,167,000	8,058,000	7,501,000
Transmission Revenue (Lease)	441,000	442,000	442,000	3,089,000	3,097,000	3,146,000
Transmission Revenue (Access)	683,000	687,000	687,000	4,798,000	4,809,000	4,809,000
Operating Revenues - Total	66,158,000	60,616,000	65,026,000	379,067,000	352,068,000	341,950,000
<b>OPERATING &amp; MAINTENANCE EXPENSES:</b>						
Purchased Power	38,404,000	35,848,000	37,597,000	216,007,000	203,790,000	193,176,000
LCRA Fuel Power Cost Recovery Factor	(517,000)	-	1,044,000	5,192,000	-	2,765,000
Transmission Operations	197,000	147,000	53,000	1,165,000	1,049,000	337,000
Transmission Maintenance	211,000	345,000	133,000	1,798,000	2,319,000	2,177,000
Distribution Operations	3,885,000	3,239,000	3,128,000	22,537,000	23,031,000	19,904,000
Distribution Maintenance	1,133,000	1,221,000	1,333,000	8,995,000	9,370,000	9,427,000
Consumer Accounts	1,861,000	2,204,000	1,892,000	13,560,000	15,010,000	13,546,000
Customer Service & Information	464,000	287,000	263,000	2,165,000	2,082,000	1,740,000
Economic Development	142,000	141,000	152,000	978,000	1,030,000	879,000
Administrative & General	2,315,000	2,348,000	2,060,000	14,425,000	15,625,000	15,400,000
Depreciation & Amortization Expense	4,356,000	4,371,000	4,806,000	30,904,000	30,600,000	27,889,000
Tax Expense	127,000	97,000	104,000	632,000	550,000	572,000
Operating & Maintenance Expenses - Total	52,578,000	50,248,000	52,565,000	318,358,000	304,456,000	287,812,000
<b>MARGIN BEFORE INTEREST</b>	<b>13,580,000</b>	<b>10,368,000</b>	<b>12,461,000</b>	<b>60,709,000</b>	<b>47,612,000</b>	<b>54,138,000</b>
<b>INTEREST EXPENSE:</b>	<b>2,929,000</b>	<b>2,911,000</b>	<b>2,645,000</b>	<b>20,143,000</b>	<b>20,364,000</b>	<b>18,900,000</b>
<b>MARGIN AFTER INTEREST</b>	<b>10,651,000</b>	<b>7,457,000</b>	<b>9,816,000</b>	<b>40,566,000</b>	<b>27,248,000</b>	<b>35,238,000</b>
<b>OTHER INCOME (EXPENSE):</b>	<b>35,000</b>	<b>8,000</b>	<b>(292,000)</b>	<b>1,253,000</b>	<b>392,000</b>	<b>571,000</b>
<b>NET MARGIN (LOSS)</b>	<b>\$ 10,686,000</b>	<b>\$ 7,465,000</b>	<b>\$ 9,524,000</b>	<b>\$ 41,819,000</b>	<b>\$ 27,640,000</b>	<b>\$ 35,809,000</b>
<b>COMPREHENSIVE INCOME</b>	<b>\$ 10,686,000</b>		<b>\$ 9,524,000</b>	<b>\$ 41,819,000</b>		<b>\$ 35,809,000</b>
<b>PATRONAGE CAPITAL - BEGINNING OF PERIOD</b>	<b>468,078,000</b>		<b>429,028,000</b>	<b>436,438,000</b>		<b>402,207,000</b>
Patronage Capital Retired	(25,000)		(21,000)	(19,000)		(10,000)
Transfers to Other Equities	(37,000)		(36,000)	464,000		489,000
<b>PATRONAGE CAPITAL - TOTAL</b>	<b>\$ 478,702,000</b>		<b>\$ 438,495,000</b>	<b>\$ 478,702,000</b>		<b>\$ 438,495,000</b>



## Balance Sheet

	JULY 2018	DECEMBER 2017	\$ VARIANCE	% CHANGE	JULY 2017
<b>ASSETS</b>					
<b>UTILITY PLANT:</b>					
In Service:					
Transmission	\$ 101,644,000	\$ 101,597,000	\$ 47,000	0.05%	\$ 100,334,000
Distribution	1,437,101,000	1,405,045,000	32,056,000	2.28%	1,369,765,000
General & Electric	157,713,000	157,635,000	78,000	0.05%	149,619,000
Utility Plant - In service	1,696,458,000	1,664,277,000	32,181,000	1.93%	1,619,718,000
Long-Term Capital Projects	115,378,000	86,570,000	28,808,000	33.28%	94,835,000
Utility Plant - Total	1,811,836,000	1,750,847,000	60,989,000	3.48%	1,714,553,000
Accumulated Depreciation	(298,398,000)	(288,182,000)	(10,216,000)	3.54%	(294,246,000)
Utility Plant - Net	1,513,438,000	1,462,665,000	50,773,000	3.47%	1,420,307,000
<b>LONG TERM INVESTMENTS:</b>					
Capital Term Certificates & Other	13,003,000	12,883,000	120,000	0.93%	12,135,000
<b>CURRENT ASSETS:</b>					
Cash	4,071,000	21,931,000	(17,860,000)	(81.44%)	2,013,000
Accounts Receivable:					
Members	35,685,000	21,367,000	14,318,000	67.01%	34,382,000
Other	3,554,000	3,765,000	(211,000)	(5.60%)	2,579,000
LCRA Fuel Power Cost Recovery Factor	-	1,162,000	(1,162,000)	(100.00%)	(100,000)
Allowance for Uncollectible Accts	(495,000)	(538,000)	43,000	(7.99%)	(540,000)
Accrued Unbilled Revenue	34,841,000	26,364,000	8,477,000	32.15%	34,109,000
Materials & Supplies	19,017,000	21,008,000	(1,991,000)	(9.48%)	22,292,000
Prepayments & Other	3,800,000	2,794,000	1,006,000	36.01%	2,430,000
Current Assets - Total	100,473,000	97,853,000	2,620,000	2.68%	97,165,000
<b>DEFERRED CHARGES &amp; OTHER ASSETS:</b>					
Regulatory Assets	66,277,000	66,346,000	(69,000)	(0.10%)	70,219,000
LCRA Fuel Power Cost Under-Recovery Balance	4,031,000	-	4,031,000	100.00%	-
Transmission Cost of Service Under-Recovery Balance	-	1,821,000	(1,821,000)	(100.00%)	-
Other Deferred Charges	1,416,000	744,000	672,000	90.32%	816,000
Deferred Charges & Other Assets - Total	71,724,000	68,911,000	2,813,000	4.08%	71,035,000
<b>TOTAL ASSETS</b>	<u>\$ 1,698,638,000</u>	<u>\$ 1,642,312,000</u>	<u>\$ 56,326,000</u>	<u>3.43%</u>	<u>\$ 1,600,642,000</u>



## Balance Sheet

	JULY 2018	DECEMBER 2017	\$ VARIANCE	% CHANGE	JULY 2017
<b>EQUITY &amp; LIABILITIES</b>					
<b>EQUITY:</b>					
Membership Certificates	\$ 12,535,000	\$ 12,165,000	370,000	3.04%	\$ 11,936,000
Permanent Equity	189,371,000	189,835,000	(464,000)	(0.24%)	171,240,000
Patronage Capital	478,702,000	436,438,000	42,264,000	9.68%	438,495,000
Equity - Total	680,608,000	638,438,000	42,170,000	6.61%	621,671,000
<b>LONG-TERM DEBT:</b>					
02 Issue - \$450M - 2032	297,471,000	297,316,000	155,000	0.05%	310,296,000
08 Issue - \$300M - 2043	199,420,000	202,024,000	(2,604,000)	(1.29%)	204,579,000
15 Issue - \$25M - 2045	23,465,000	23,715,000	(250,000)	(1.05%)	23,959,000
15 Issue - \$78M - 2020	25,803,000	34,171,000	(8,368,000)	(24.49%)	42,425,000
16 Issue - \$15M - 2021	6,000,000	7,500,000	(1,500,000)	(20.00%)	9,000,000
16 Issue - \$80M - 2046	76,187,000	76,979,000	(792,000)	(1.03%)	77,756,000
17 Issue - \$13M - 2022	8,450,000	9,750,000	(1,300,000)	(13.33%)	-
17 Issue - \$80M - 2047	77,915,000	78,624,000	(709,000)	(0.90%)	-
Long-Term Debt - Total	714,711,000	730,079,000	(15,368,000)	(2.10%)	668,015,000
<b>CURRENT LIABILITIES:</b>					
Lines of Credit	24,300,000	-	24,300,000	100.00%	31,000,000
Current Maturities of LTD	43,938,000	43,546,000	392,000	0.90%	38,478,000
Accounts Payable	51,793,000	51,436,000	357,000	0.69%	54,324,000
Consumer Deposits	6,479,000	6,262,000	217,000	3.47%	6,106,000
Accrued Taxes	10,133,000	10,273,000	(140,000)	(1.36%)	8,668,000
Accrued Interest	6,846,000	3,790,000	3,056,000	80.63%	6,572,000
LCRA Fuel Power Cost Recovery Liability	4,031,000	-	4,031,000	100.00%	-
Other Current Liabilities	12,430,000	12,775,000	(345,000)	(2.70%)	11,345,000
Current Liabilities - Total	159,950,000	128,082,000	31,868,000	24.88%	156,493,000
<b>DEFERRED CREDITS &amp; OTHER NONCURRENT LIABILITIES</b>					
Postretirement Benefits Obligation	120,883,000	116,102,000	4,781,000	4.12%	110,990,000
LCRA Fuel Power Cost Over-Recovery Balance	-	1,162,000	(1,162,000)	(100.00%)	(100,000)
Power Cost Adjustment Over-Recovery Balance	7,682,000	11,697,000	(4,015,000)	(34.33%)	13,110,000
Transmission Cost of Service Over-Recovery Balance	249,000	-	249,000	100.00%	(1,616,000)
Other Deferred Credits	14,555,000	16,752,000	(2,197,000)	(13.11%)	32,079,000
Deferred Credits - Total	143,369,000	145,713,000	(2,344,000)	(1.61%)	154,463,000
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>\$ 1,698,638,000</b>	<b>\$ 1,642,312,000</b>	<b>\$ 56,326,000</b>	<b>3.43%</b>	<b>\$ 1,600,642,000</b>
Equity as a Percent of Assets	40.07%	38.87%			38.84%



# Cash Flow Statement

	YTD	
	JULY 2018	JULY 2017
<b>OPERATING ACTIVITIES:</b>		
Net Margins	\$ 41,819,000	\$ 35,809,000
Adjustments to Reconcile Net Margins to Net Cash		
Provided by (Used in) Operating Activities:		
Depreciation & Amortization Expense	30,904,000	27,889,000
Provision for Uncollectible Accounts	(179,000)	(188,000)
Capital Credits	431,000	296,000
Deferred Charges for Post-Retirement Plans	5,556,000	5,102,000
Payments on Post-Retirement Benefits	(776,000)	(1,121,000)
Payments to Defined Benefit Plan	-	-
Changes in assets and liabilities:		
Accounts Receivable - Net	(12,810,000)	(15,854,000)
Accrued Unbilled Revenue	(8,477,000)	(10,026,000)
Materials & Supplies	1,991,000	132,000
Prepayments & Other Current Assets	(1,006,000)	(97,000)
Deferred Charges & Other Assets	(2,813,000)	(148,000)
Accrued & Accounts Payable	358,000	1,568,000
Consumer Deposits	217,000	215,000
Accrued Taxes	(140,000)	(373,000)
Accrued Interest	3,056,000	2,706,000
Other Current Liabilities	3,685,000	(151,000)
Other Deferred Credits & Liabilities	(7,123,000)	(9,627,000)
Net Cash Provided by (Used in) Operating Activities	54,693,000	36,132,000
<b>INVESTING ACTIVITIES:</b>		
Net Additions to Property, Plant & Equipment	(81,677,000)	(85,029,000)
Capital Credit Retirements from Associated Organizations	(551,000)	(252,000)
Net Cash Provided by (Used in) Investing Activities	(82,228,000)	(85,281,000)
<b>FINANCING ACTIVITIES:</b>		
Net Borrowings - Line of Credit	24,300,000	31,000,000
Proceeds from issuance of Long-Term Debt	-	-
Payments on Long-Term Debt	(14,976,000)	(13,394,000)
Retirement of Patronage Capital	(19,000)	(10,000)
Increase in Memberships - Net	370,000	322,000
Net Cash Provided by (Used in) Financing Activities	\$ 9,675,000	\$ 17,918,000
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>\$ (17,860,000)</b>	<b>\$ (31,231,000)</b>
<b>CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD</b>	<b>\$ 21,931,000</b>	<b>\$ 33,244,000</b>
<b>CASH AND CASH EQUIVALENTS - END OF PERIOD</b>	<b>\$ 4,071,000</b>	<b>\$ 2,013,000</b>



# JULY 2018

## Key Indicators & Ratios

	MTD		YTD	
	JULY 2018	JULY 2017	JULY 2018	JULY 2017
Net margins	\$ 10,686,000	\$ 9,524,000	\$ 41,819,000	\$ 35,809,000
Margin as a % of total operating revenue	16.15%	14.65%	11.03%	10.47%
Total Operating Revenue per total mile of line	\$ 2,928	\$ 2,937	\$ 16,777	\$ 15,445
Members connected	8,035	6,854	47,063	41,795
Total miles of line:				
Transmission	304.28	304.28	304.28	304.28
Distribution overhead	17,130.81	16,969.03	17,130.81	16,969.03
Distribution underground	5,158.74	4,866.10	5,158.74	4,866.10
Total miles energized	22,593.83	22,139.41	22,593.83	22,139.41
Total active accounts			309,570	295,644
Total memberships			259,050	247,454
Meters per mile			13.70	13.35
Full-time employees			721	726
Average bill				
Residential	\$ 169	\$ 166	\$ 902	\$ 831
Small power	\$ 268	\$ 263	\$ 1,552	\$ 1,493
Large power/industrial	\$ 6,872	\$ 6,359	\$ 42,482	\$ 39,792
Public	\$ 2,619	\$ 2,237	\$ 13,797	\$ 12,890
Revenue per kWh				
Residential	\$ 0.0991	\$ 0.0984	\$ 0.1034	\$ 0.1046
Small power	\$ 0.0954	\$ 0.0947	\$ 0.0987	\$ 0.0991
Large power/industrial	\$ 0.0743	\$ 0.0736	\$ 0.0751	\$ 0.0748
Public	\$ 0.0731	\$ 0.0730	\$ 0.0746	\$ 0.0740
Average kWh usage				
Residential	1,706	1,689	8,728	7,947
Small power	2,805	2,774	15,725	15,064
Large power/industrial	92,455	86,428	565,999	531,661
Public	35,813	30,645	184,970	174,293
Electrical bad debt write-off	\$ 51,726	\$ 49,560	\$ 418,127	\$ 406,999
Power bill invoices paid	\$ 38,425,717	\$ 37,546,204	\$ 216,081,642	\$ 191,831,017
Power bill invoices kWh	739,446,719	720,778,990	3,889,765,507	3,457,702,171
Cost per kWh	\$ 0.0520	\$ 0.0521	\$ 0.0556	\$ 0.0555
kWh purchased (available for sale)	738,951,974	720,368,304	3,886,464,682	3,454,773,808
kWh sold	696,743,162	687,874,929	3,668,690,535	3,255,218,642
kWh PEC system use	494,745	410,686	3,300,825	2,928,363
kWh line loss YTD			217,774,147	199,555,166
kWh line loss % YTD			5.60%	5.78%
Equity as a % of total assets	40.07%	38.87%	40.07%	38.87%
% Cost of power to sale of electricity revenue	59.42%	61.55%	60.93%	60.01%
LTD as a % of total utility plant	41.87%	44.19%	41.87%	44.19%
<u>Rolling 12-month calculations:</u>				
Margin as a % of revenue			10.62%	
<u>Percent capitalization</u>				
Long-term debt			52.71%	
Equity			47.29%	
Member active account growth rate			4.71%	4.83%
Percentage of operating revenue change			8.35%	2.04%
Percentage of operating and maintenance expense change			1.00%	8.24%
Change in net utility plant			6.56%	8.56%