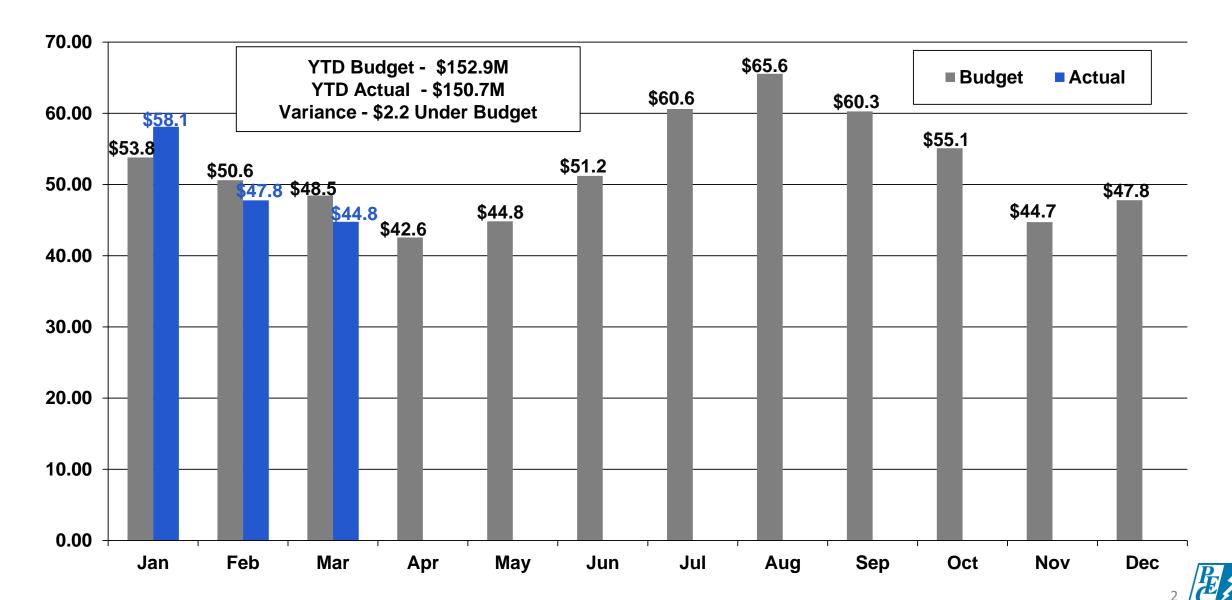


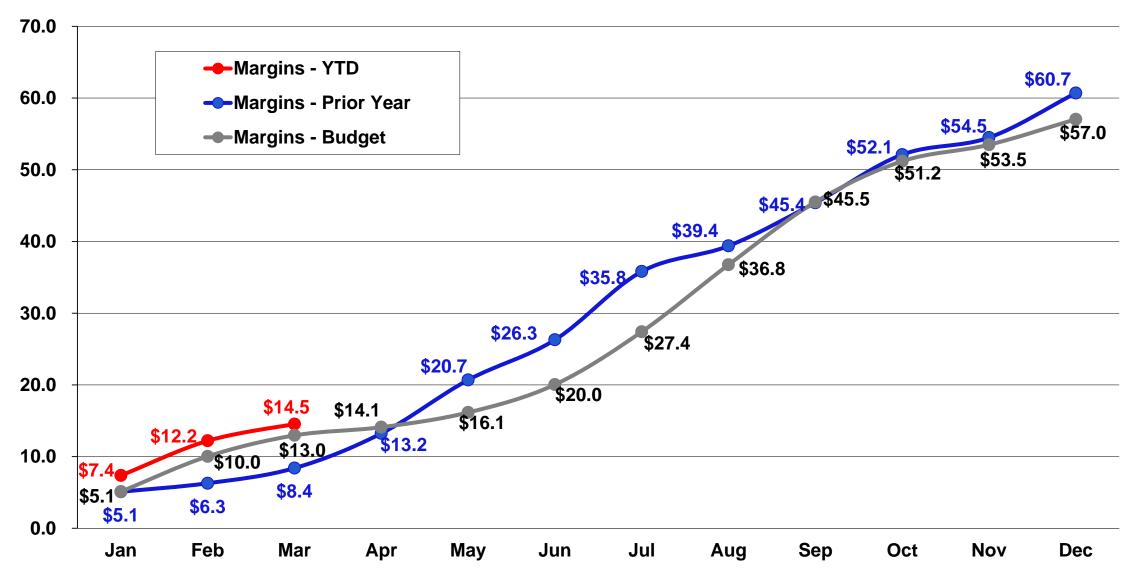
Report on Monthly Financials

Freddy Wolff, Acting Chief Financial Officer

Revenues – Actual vs Budget (in millions) YTD 2018

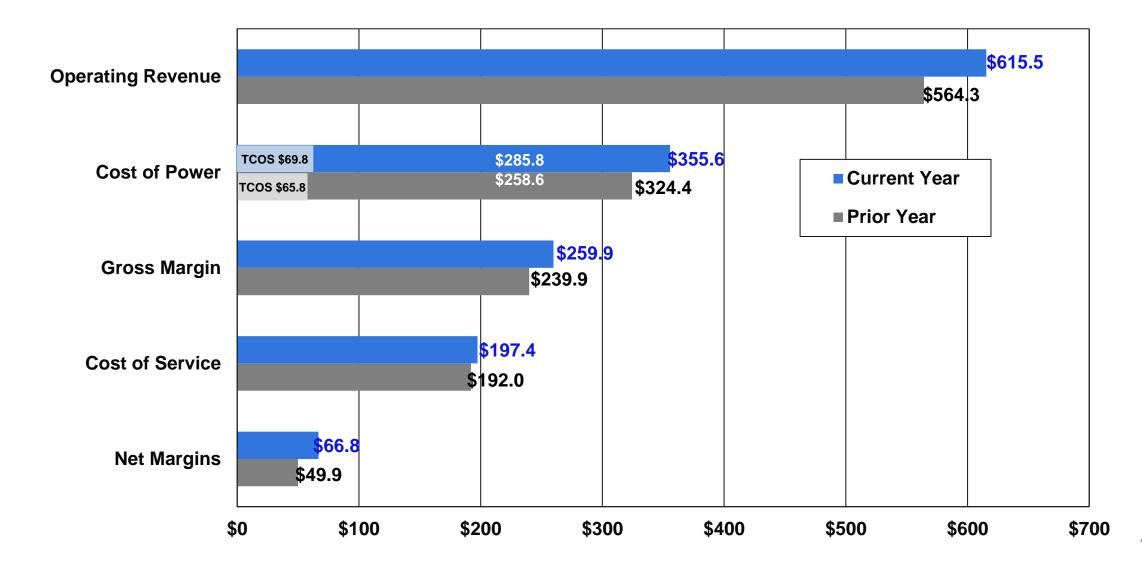


Net Margins Year-to-Date Actual vs Budget 2018 vs Prior Year (in millions)



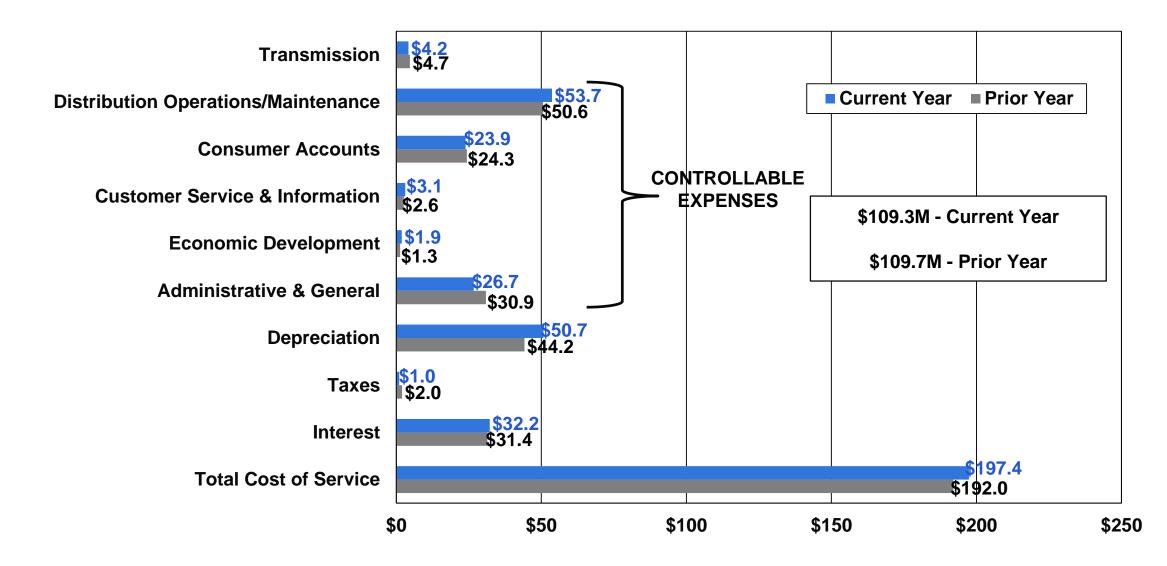


Summary of Revenues, Expenses & Margins Rolling 12 Months through March 2018 (in millions)





Cost of Service Rolling 12 Months through March 2018 (in millions)





Controllable Expenses

| | | ACTUAL YTD MARCH 2018 | | BUDGET MARCH 2018 | VARIANCE | | |
|---|----|--------------------------|----|----------------------|-------------|--|--|
| Distribution Operations/Maintenance | \$ | 13,471,156 | \$ | 13,572,522 \$ | (101,366) | | |
| Consumer Accounts | • | 5,394,224 | - | 6,434,055 | (1,039,831) | | |
| Customer Service & Information | | 700,811 | | 912,163 | (211,352) | | |
| Economic Development | | 492,070 | | 456,435 | 35,635 | | |
| Administrative & General | | 5,663,246 | | 6,414,815 | (751,569) | | |
| TOTAL | \$ | 25,721,507 | \$ | 27,789,990 \$ | (2,068,483) | | |
| Annualized Controllable Expense per Consumer* | | \$340.78 | | \$368.19 | -\$27.41 | | |
| Controllable Expense per Consumer History: | | | | | | | |
| 2013 | | \$414.20 | | | | | |
| 2014 | | \$405.14 | | | | | |
| 2015 | | \$382.62 | | | | | |
| 2016 | | \$377.14 | | | | | |
| 2017 | | \$366.13 | | | | | |

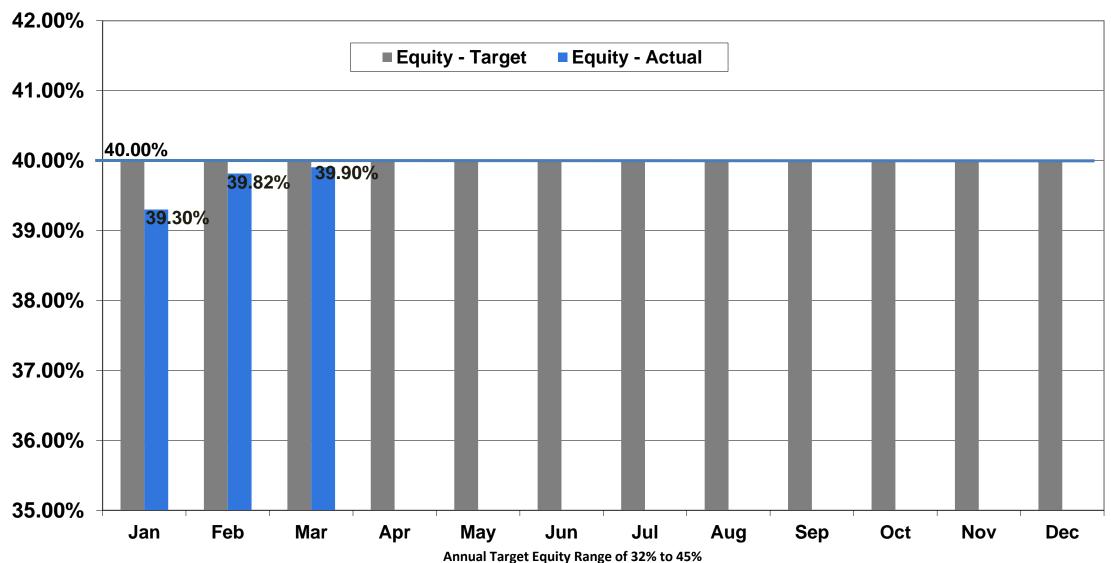
^{*}Note: Annualized meters = 2017 YE Meter Count (300,238) + 2018 Current Month Meter Count (303,585) / 2 = 301,912 * 12 / # of months YTD (3)



Summary of Plant Additions, Work in Progress (WIP) 2018

| Asset Additions by GL Account & Period with Life | <u>Jan 2018</u> | Feb 2018 | Mar 2018 | YTD Total |
|---|-----------------|------------------|------------------|------------------|
| 353.10 TP-Station Equipment (Life 52.5 Yrs.) | 2,603 | - | - | 2,603 |
| 355.10 TP-Poles & Fixtures (Life 49.5 Yrs.) | - | 4,342 | 71,814 | 76,156 |
| 356.10 TP-OH Conductors & Devices (Life 52.5 Yrs.) | - | 439 | 7 | 446 |
| 360.10 DP-Land & Land Rights | - | - | 753,099 | 753,099 |
| 362.10 DP-Station Equipment (Life 45 Yrs.) | 129,011 | 18,722 | - | 147,732 |
| 364.10 DP-Poles; Towers & Fixtures (Life 42 Yrs.) | 740,856 | 655,738 | 1,413,310 | 2,809,904 |
| 364.20 DP-Poles; Wood Pole Treatment (Life 10 Yrs.) | - | 355,399 | - | 355,399 |
| 365.10 DP-OH Conductors & Devices (Life 44 Yrs.) | 1,328,817 | 544,740 | 1,201,395 | 3,074,952 |
| 366.10 DP-Underground Conduit (Life 54 Yrs.) | - | - | 115 | 115 |
| 367.10 DP-URD Conductors & Devices (Life 38 Yrs.) | 387,238 | 1,193,736 | 1,541,291 | 3,122,265 |
| 368.10 DP-Line Transformers (Life 35 Yrs.) | 281,963 | 902,560 | 1,039,544 | 2,224,066 |
| 369.10 DP-Services (Life 39 Yrs.) | 45,841 | 134,100 | 521,704 | 701,645 |
| 370.10 DP-Meters (Life 8 Yrs.) | 558,287 | 15,803 | 25,169 | 599,258 |
| 370.20 DP-Meters AMR Collectors (Life 8 Yrs.) | 374,966 | 1,252 | 1,932 | 378,150 |
| 370.30 DP-Meters CT & PT TRFS (Life 35 Yrs.) | 41,353 | 13,301 | 9,930 | 64,585 |
| 373.20 DP-Light Watchman Fixture (Life 38 Yrs.) | (49) | 132,676 | 12,888 | 145,514 |
| 390.10 GP-Structures & Improvement (Life 42 Yrs.) | 60,725 | 2,449 | - | 63,174 |
| 391.20 GP-Computer Equipment & Software (Life 5 Yrs.) | 310,669 | - | - | 310,669 |
| 392.10 GP-Transportation Equipment (Life 8 Yrs.) | 20,406 | 431,666 | 219,087 | 671,159 |
| 394.10 GP-Tools; Shop & Garage Equipment (Life 16 Yrs.) | (27,633) | - | - | (27,633) |
| 395.10 GP-Laboratory Equipment (Life 16 Yrs.) | - | 6,594 | - | 6,594 |
| 397.10 GP-Telephones & Radios (Life 10 Yrs.) | 604,062 | - | - | 604,062 |
| Total Asset Additions | \$ 4,859,114 | \$ 4,413,515 | \$ 6,811,284 | \$ 16,083,914 |
| WIP _ | \$ 644,715 | \$ 7,735,723 | \$ 6,214,243 | \$ 14,594,681 |
| Total | \$ 5,503,829 | \$ 12,149,238 | \$ 13,025,527 | \$ 30,678,595 |

Equity as a Percentage of Assets YTD 2018





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