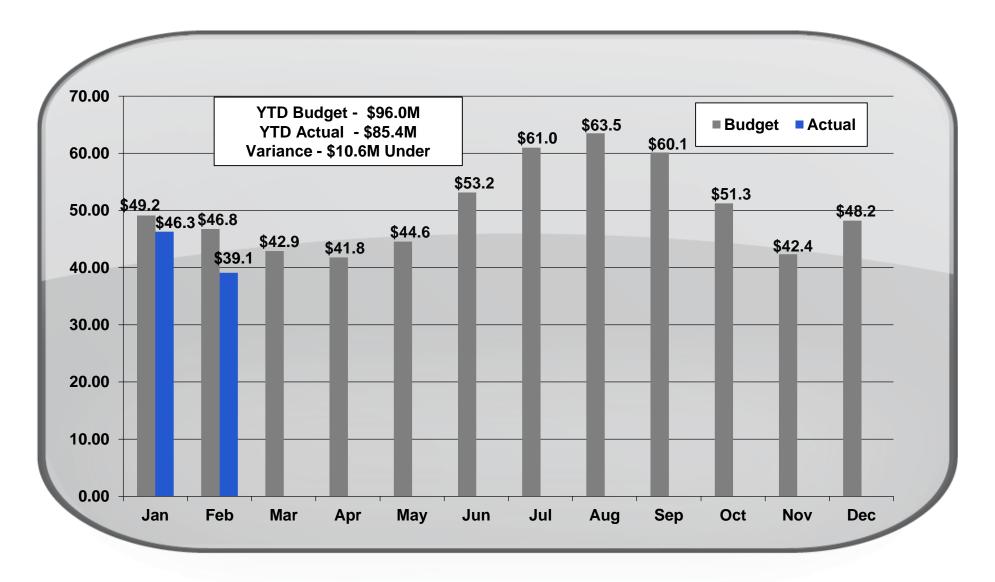


# Report on February Financials

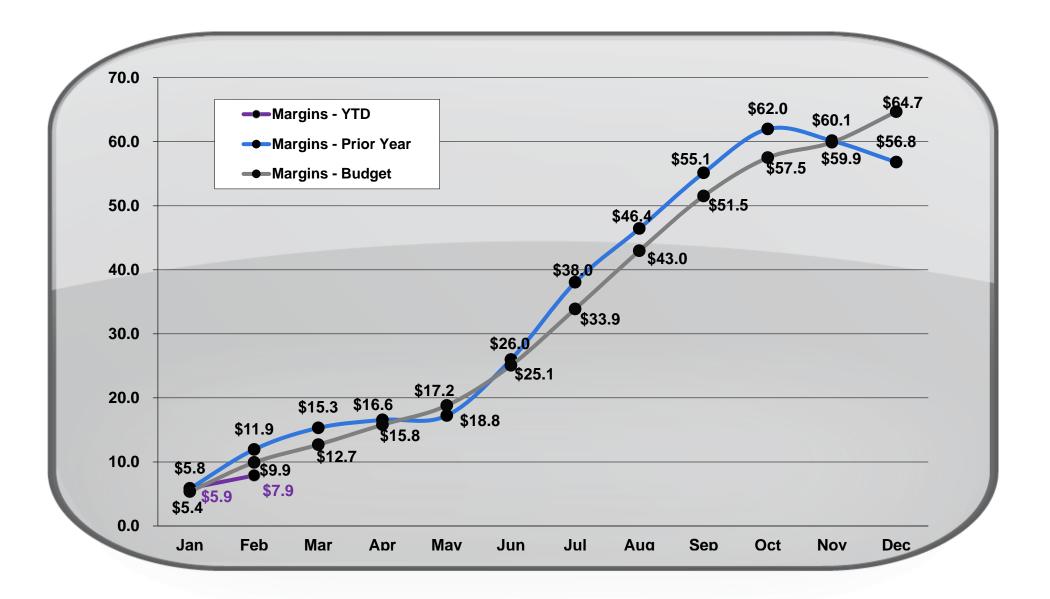
Tracy Golden, Chief Financial Officer

### Revenues – Actual vs Budget (in millions)



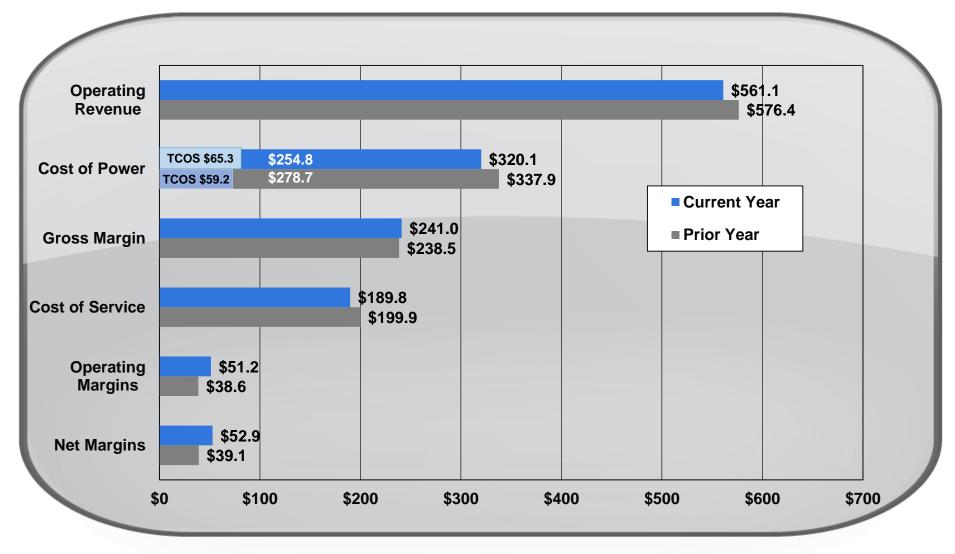


#### Net Margins Year-to-Date (Actual vs Budget in millions)



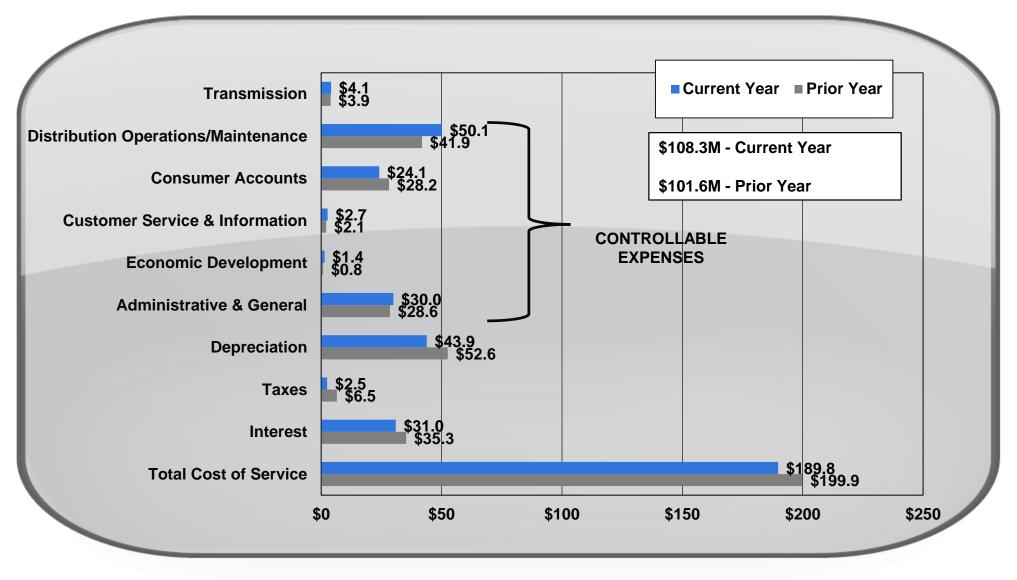


## Summary of Revenues, Expenses & Margins (Rolling 12 Months through February (in millions)





### Cost of Service Rolling 12 Months through February (in millions)





## Controllable Expenses

	ACTUAL YTD FEBRUARY 2017	BUDGET YTD FEBRUARY 2017	VARIANCE
Distribution Operations/Maintenance	\$ 7,524,126	\$ 8,063,919	\$ (539,793)
Consumer Accounts	3,411,584	4,199,633	(788,049)
Customer Service & Information	513,359	569,798	(56,439)
Economic Development	257,879	327,897	(70,018)
Administrative & General TOTAL	4,183,137 \$ 15,890,085	4,529,441 \$ 17,690,687	(346,304) \$ (1,800,602)
Annualized Controllable Expense per Consumer*	\$330.47	\$367.91	-\$37.45
Controllable Expense per Consumer History: 2013 2014 2015 2016	\$414.20 \$405.14 \$382.62 \$377.14		

\*Note: Annualized meters = 2016 YE Meter Count (287,422) + 2017 Current Month Meter Count (289,582) / 2 = 288,502

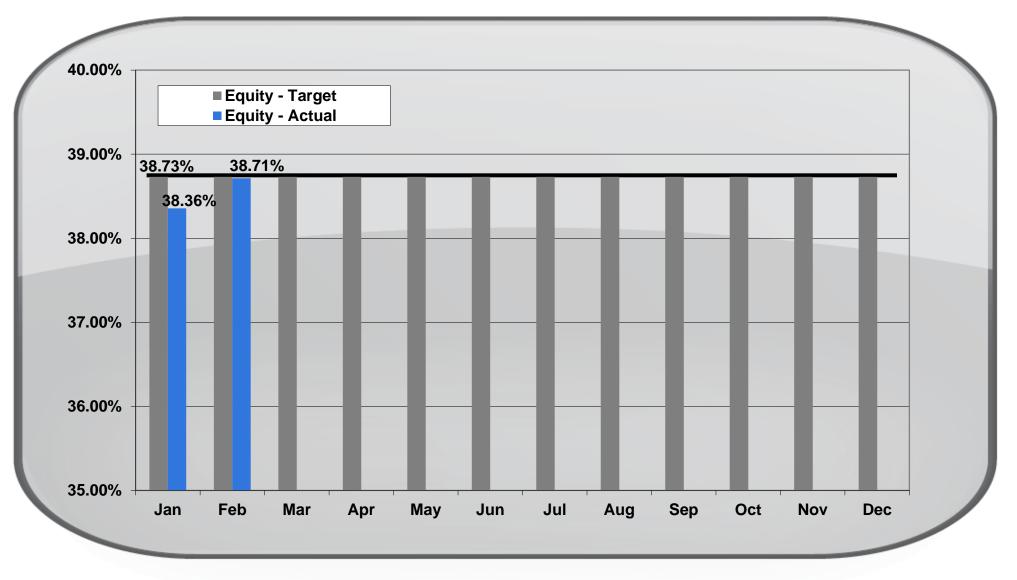


## Summary of Plant Additions

Asset Additions by GL Account & Period with Life	<u>Jan 2017</u>	<u>Feb 2017</u>	YTD Total
364.10 DP-Poles; Towers & Fixtures (Life 42 Yrs.)	1,828,202.41	1,269,503.62	3,097,706.03
365.10 DP-OH Conductors & Devices (Life 44 Yrs.)	2,091,900.53	926,919.83	3,018,820.36
366.10 DP-Underground Conduit (Life 54 Yrs.)	36.88	-	36.88
367.10 DP-URD Conductors & Devices (Life 38 Yrs.)	1,274,582.49	775,474.19	2,050,056.68
368.10 DP-Line Transformers (Life 35 Yrs.)	956,590.12	787,004.37	1,743,594.49
369.10 DP-Services (Life 39 Yrs.)	590,872.91	113,783.58	704,656.49
370.10 DP-Meters (Life 8 Yrs.)	35,333.43	14,698.73	50,032.16
370.20 DP-Meters AMR Collectors (Life 8 Yrs.)	2,994.95	1,573.50	4,568.45
370.30 DP-Meters CT & PT TRFS (Life 35 Yrs.)	17,212.93	5,460.61	22,673.54
373.20 DP-Light Watchman Fixture (Life 38 Yrs.)	5,915.03	4,078.95	9,993.98
390.10 GP-Structures & Improvement (Life 42 Yrs.)	17,570.40	-	17,570.40
391.10 GP-Office Furniture & Equipment (Life 12 Yrs.)	193,212.00	-	193,212.00
392.10 GP-Transportation Equipment (Life 8 Yrs.)	75,112.78	34,310.00	109,422.78
394.10 GP-Tools; Shop & Garage Equipment (Life 16 Yrs.)	3,469.00	-	3,469.00
396.10 GP-Power Operated Equipment (Life 10 Yrs.)	-	2,956,926.08	2,956,926.08
398.10 GP-Misc. Equipment-Safety (Life 16 Yrs.)	4,306.00	-	4,306.00
Total Additions	7,097,311.86	6,889,733.46	13,987,045.32
CWIP Net Change	1,936,307.93	4,749,294.37	6,685,602.30
Total Investment in Plant	9,033,619.79	11,639,027.83	20,672,647.62



### Equity as a Percentage of Assets





### Investments in Cooperatives

	BEGINNING	ADDITIONS	RETIREMENTS	END
	OF	AS OF	AS OF	OF
	2017	2-28-17	2-28-2017	2-28-2017
National Rural Utility Cooperative Finance				
Corporation	\$4,053,247			\$4,053,247
Texas Electric Cooperative	\$2,869,204			\$2,869,204
CoBank	\$1,000			\$1,000
Guadalupe Valley Telephone Cooperative	\$67,510			\$67,510
Central Texas Electric Coop NRTC				
(Texas VI)	\$19,299			\$19,299
NRTC	\$83 <i>,</i> 340			\$83,340
Cooperative Response Center Inc.	\$10,000			\$10,000
NISC	\$182,328		(\$40,525)	\$141,803
TOTAL	\$7,245,403			\$7,204,878



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