

### **Growth Statistics**

YEAR/ <u>MONTH</u> 2015	ACTIVE <u>ACCOUNTS*</u>	NET <u>INCREASE</u>	APPLICATIONS
January	265,418	590	1,790
February	266,057	639	1,964
March	266,628	571	2,141
April	267,329	701	2,141
May	268,190	861	2,358
June	269,032	842	2,863
July	270,400	1,368	3,077
August	271,174	774	3,069
September	272,427	1,253	1,891
October	273,423	996	2,433
November	274,329	906	1,672
December	275,282	953	2,041
<u>2016</u>			
January	275,877	595	1,569
February	276,890	1,013	1,822
March	277,667	777	2,134
April	278,855	1,188	2,006
May	279,934	1,079	2,320
June	281,291	1,357	2,830
July	282,018	727	2,761
August	283,562	1,544	3,007
September	284,881	1,319	2,226
October	285,751	870	2,060
November	286,995	1,244	1,942
December	287,422	427	1,932

\* "Active Accounts" was formerly identifed as "Number of Consumers." Active Accounts are meters and lights only.

\*\* Member count includes inactive memberships holding landlord accounts and pending connections. Member counts in reports prior to March 2013 did not include such memberships.



## Statements of Income

				MTD			YTD						
		Actual		Budget		Actual			Actual		Budget		Actual
	DEC	CEMBER 2016	D	ECEMBER 2016		DECEMBER 2015	_	DEC	EMBER 2016		DECEMBER 2016		DECEMBER 2015
KWH Purchased (available for sale)		488,632,000		460,617,000		446,049,000			5,878,792,000		5,977,516,000		5,843,316,000
KWH Sold		468,393,000		431,337,000		403,088,000			5,559,051,000		5,584,351,000		5,534,366,000
OPERATING REVENUES:													
Sale of Electricity	\$	36,926,000	\$	44,344,000	\$	40,451,000		\$	544,723,000	\$	571,537,000	\$	575,043,000
LCRA Fuel Power Cost Recovery Factor		660,000	•	-		(1,210,000)		•	(10,778,000)	•	-		(11,584,000)
Other Revenue		2,244,000		2,352,000		1,679,000			27,505,000		29,000,000		26,148,000
<b>Operating Revenues - Total</b>	\$	39,830,000	\$	46,696,000	\$		_	\$	561,450,000	\$	600,537,000	\$	589,607,000
<b>OPERATING &amp; MAINTENANCE EXPENSES:</b>													
Purchased Power	\$	27,094,000	\$	27,721,000	\$	26,421,000		\$	334,356,000	\$	356,351,000	\$	361,594,000
LCRA Fuel Power Cost Recovery Factor	-	660,000	-	-	-	(1,210,000)		-	(10,778,000)	-	-	-	(11,584,000)
Transmission Operations		31,000		64,000		38,000			559,000		778,000		891,000
Transmission Maintenance		898,000		233,000		410,000			3,521,000		2,646,000		2,987,000
Distribution Operations		4,172,000		2,587,000		866,000			34,138,000		31,640,000		27,937,000
Distribution Maintenance		(174,000)		1,668,000		109,000			15,385,000		20,959,000		13,677,000
Consumer Accounts		2,723,000		2,218,000		3,766,000			23,763,000		27,270,000		29,375,000
Customer Service & Information		233,000		409,000		251,000			2,302,000		3,252,000		2,228,000
Economic Development		226,000		77,000		107,000			1,098,000		921,000		775,000
Administrative & General		3,750,000		1,945,000		4,302,000			29,425,000		23,999,000		29,336,000
Depreciation		4,208,000		5,905,000		5,936,000			43,048,000		53,742,000		54,533,000
Tax Expense		810,000		503,000		419,000			3,197,000		6,478,000		6,552,000
Operating & Maintenance Expenses - Total	\$	44,631,000	\$	43,330,000	\$	41,415,000	-	\$	480,014,000	\$	528,036,000	\$	518,301,000
MARGIN BEFORE INTEREST	\$	(4,801,000)	\$	3,366,000	\$	(495,000)		\$	81,436,000	\$	72,501,000	\$	71,306,000
INTEREST EXPENSE:		2,796,000		1,868,000		2,965,000			30,712,000		30,754,000		36,035,000
MARGIN AFTER INTEREST	\$	(7,597,000)	\$	1,498,000	\$	(3,460,000)	_	\$	50,724,000	\$	41,747,000	\$	35,271,000
OTHER INCOME (EXPENSE):		(60,000)		(54,000)		(355,000)			1,765,000		331,000		340,000
NET MARGIN (LOSS)	\$	(7,657,000)	\$	1,444,000	\$	(3,815,000)	_	\$	52,489,000	\$	42,078,000	\$	35,611,000
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#### Balance Sheet

	DE	CEMBER 2016	DE	ECEMBER 2015	9	VARIANCE
ASSETS						
UTILITY PLANT:						
In Service:						
Transmission	\$	100,303,000	\$	102,538,000	\$	(2,235,000)
Distribution		1,344,293,000		1,258,670,000		85,623,000
General & Electric		146,848,000		126,600,000		20,248,000
Utility Plant - In service		1,591,444,000		1,487,808,000		103,636,000
Long-Term Capital Projects		58,035,000		61,833,000		(3,798,000)
Utility Plant - Total		1,649,479,000		1,549,641,000		99,838,000
Accumulated Depreciation		(286,311,000)		(293,746,000)		7,435,000
Utility Plant - Net		1,363,168,000		1,255,895,000		107,273,000
LONG TERM INVESTMENTS:						
Capital Term Certificates & Other		12,179,000		11,741,000		438,000
CURRENT ASSETS:						
Cash and Cash Equivalents		33,244,000		75,000		33,169,000
Accounts Receivable:				,		
Members		15,940,000		22,259,000		(6,319,000)
Other		5,510,000		13,964,000		(8,454,000)
Allowance for Uncollectible Accts		(1,046,000)		(1,599,000)		553,000
Accrued Unbilled Revenue		19,775,000		23,070,000		(3,295,000)
Materials & Supplies		22,423,000		27,576,000		(5,153,000)
Prepayments & Other		2,332,000		1,717,000		615,000
Current Assets - Total		98,178,000		87,062,000		11,116,000
DEFERRED CHARGES & OTHER ASSETS:						
		60 024 000		70 550 000		(626.000)
Regulatory Assets		69,924,000 964,000		70,550,000		(626,000)
Other Deferred Charges Deferred Charges & Other Assets - Total		70,888,000		<u>1,057,000</u> 71,607,000		<u>(93,000)</u> (719,000)
TOTAL ASSETS	\$	1,544,413,000	\$	1,426,305,000	\$	118,108,000

#### % CHANGE

(2.18%)
6.80%
15.99%
6.97%
<u>(6.14%)</u> 6.44%
6.44%
(2.53%)
8.54%
3.73%
44,225.33%
(28.39%)
(60.54%)
(34.58%)
(14.28%)
(18.69%)
35.82%
12.77%
(0.89%)
(8.80%)
(1.00%)
8.28%
0.2070



## Balance Sheet

	DE	CEMBER 2016	DE	CEMBER 2015	\$		0
EQUITY & LIABILITIES							
EQUITY:							
Membership Certificates	\$	11,614,000	\$	11,127,000	\$	487,000	
Permanent Equity		171,730,000		152,018,000		19,712,000	
Patronage Capital		397,898,000		373,806,000		24,092,000	
Equity - Total		581,242,000		536,951,000		44,291,000	
LONG-TERM DEBT:							
02 Issue - \$450M - 2032		310,141,000		322,231,000		(12,090,000)	
08 Issue - \$300M - 2043		207,086,000		211,958,000		(4,872,000)	
15 Issue - \$78M - 2020		50,567,000		66,519,000		(15,952,000)	
15 Issue - \$25M - 2045		24,198,000		24,663,000		(465,000)	
16 Issue - \$15M - 2021		11,250,000		-		11,250,000	
16 Issue - \$80M - 2046		78,518,000		-		78,518,000	
Long-Term Debt - Total		681,760,000		625,371,000		56,389,000	
CURRENT LIABILITIES:							
Current Maturities of LTD		38,126,000		28,381,000		9,745,000	
Accounts Payable		52,756,000		53,883,000		(1,127,000)	
Consumer Deposits		5,891,000		5,716,000		175,000	
Accrued Taxes		9,041,000		7,631,000		1,410,000	
Accrued Interest		3,866,000		3,336,000		530,000	
Other Current Liabilities		11,498,000		9,493,000		2,005,000	
Current Liabilities - Total		121,178,000		108,440,000		12,738,000	
DEFERRED CREDITS & OTHER							
NONCURRENT LIABILITIES							
Postretirement Benefits Obligation		107,009,000		105,754,000		1,255,000	
Other Deferred Credits		53,224,000		49,789,000		3,435,000	
Deferred Credits - Total		160,233,000		155,543,000		4,690,000	
TOTAL EQUITY & LIABILITIES	\$	1,544,413,000	\$	1,426,305,000	\$	118,108,000	
	<u> </u>	, , -,		, , ,	<u> </u>	, ,	
Equity as a Percent of Assets		37.64%		37.56%			
Equity Capitalization		44.67%		44.97%			

	4.38%
	12.97%
	6.45%
	8.25%
	(3.75%)
	(2.30%)
(	(23.98%)
	(1.89%)
	100%
	100%
	9.02%
	<b>J.UZ</b> /0
	34.34%
	(2.09%)
	3.06%
	18.48%
	15.89%
	21.12%
	11.75%

% CHANGE

F 000	4 4 0 0 /
5,000	1.19%
5,000	6.90%
0,000	3.02%
8,000	8.28%



#### **Cash Flow Statement**

		YT	D	
	D	ECEMBER 2016	D	ECEMBER 2015
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net Margins	\$	52,489,000	\$	35,611,000
Adjustments to Reconcile Net Margins to Net Cash				
Provided by Operating Activities:				
Depreciation & Amortization Charged to Expense		43,298,000		55,219,000
Provision for Uncollectible Accounts		135,000		1,771,000
Capital Credits		1,233,000		(1,016,000)
Deferred Charges for Post-Retirement Plans		12,824,000		(6,089,000)
Payments on Post-Retirement Benefits		(1,968,000)		(1,820,000)
Payments to Defined Benefit Plan		(9,600,000)		(10,200,000)
Changes in assets and liabilities:				
Accounts Receivable - Net		14,085,000		(11,225,000)
Accrued Unbilled Revenue		3,295,000		2,405,000
Materials & Supplies		5,153,000		(142,000)
Prepayments & Other Current Assets		(615,000)		621,000
Deferred Charges & Other Assets		626,000		(11,303,252)
Accrued & Accounts Payable		(1,127,000)		(1,853,000)
Consumer Deposits		175,000		152,000
Accrued Taxes		1,410,000		(647,000)
Accrued Interest		530,000		(1,002,000)
Other Current Liabilities		2,005,000		(21,506,000)
Other Deferred Credits & Liabilities		3,543,000		39,451,000
Net Cash Provided by (Used in) Operating Activities	\$	127,491,000	\$	68,426,748
CASH FLOWS FROM INVESTING ACTIVITIES:				
Short-Term Investments	\$	-	\$	14,000,000
Net Additions to Property, Plant & Equipment	-	(150,321,000)		(112,354,000)
Capital Credit Retirements from Associated Organizations		(1,671,000)		710,000
Net Cash Provided by (Used in) Investing Activities	\$	(151,992,000)	\$	(97,644,000)

#### CASH FLOWS FROM FINANCING ACTIVITIES:

Net Borrowings - Line of Credit Proceeds from issuance of Long-Term Debt Payments on Long-Term Debt Retirement of Patronage Capital Increase in Memberships - Net Net Cash Provided by (Used in) Financing Activities

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD CASH AND CASH EQUIVALENTS - END OF PERIOD

\$ -	\$	-
95,000,000		25,000,000
(29,131,000)		(24,974,748)
(8,686,000)		(7,919,000)
487,000		393,000
\$ 57,670,000	\$	(7,500,748)
\$ 33,169,000	\$	(36,718,000)
75,000		36,793,000
\$ 33,244,000	\$	75,000
	-	



# DECEMBER 2016 Key Indicators & Ratios

Vect Margine Margin as 3% of Total Operating Revenue (Sci Apparting Revenue price)   S   (7,657,000)   S   52,489,000   S   33,5% 35,27,28   6,10     Margin as 3% of Total Operating Revenue (Sci Al Operating Revenue price)   S   1,810   S   2,8250   S   2,728   6,14     Members connected   4,862   4,848   62,724   61,887   2,728     Members connected   4,862   4,848   62,724   61,887   2,728     Transmission   394,28   30		DF	M <sup>-</sup> CEMBER 2016		DECEMBER 2015	D	۲ <sup>-</sup> ECEMBER 2016	rd C	DECEMBER 2015
Margin as % of Total Operating Revenue entrolal mile of line \$ 1,810 \$ 1,833 \$ 25,520 \$ 27,284   9.35% 4.644   6.644     foral Operating Revenue per total mile of line \$ 1,810 \$ 1,833 \$ 25,520 \$ 27,284   4,868 \$ 2,724 \$ 6,188   6,2724 \$ 6,188     foral Operating Revenue per total mile of line \$ 1,800 \$ 1,803 \$ 2,520 \$ 27,284   304.28 3,04.28 \$ 304.28 \$ 304.28 \$ 304.28 \$ 304.28 \$ 304.28 \$ 304.28 \$ 16,927,22 \$ 16,847,23 \$ 16,927,22 \$ 16,847,23 \$ 16,927,22 \$ 16,847,23 \$ 16,927,22 \$ 275,283 \$ 170 \$ 170 Miles energized \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 22,000,36 \$ 21,613.40 \$ 21,013 \$ 14,013 \$ 11,00 \$ 11,20 \$ \$ 240,932 \$ 231,617 \$ 13,06 \$ 12,77 \$ 3mall Power \$ 11,00 \$ 1,718 \$ 5,009 \$ 1,075 \$ 3mall Power \$ 1,71 \$ 2,000 \$ 2,664 \$ 2,333 \$ 0,075 \$ 0,077 \$ 1,306 \$ 0,1066 \$ 0,1400 \$ 0,1162 \$ 2,000,75 \$ 0,077 \$ 2,621 \$ 1,013 \$ 14,409 \$ 1,120 \$ 2,000,75 \$ 0,077 \$ 0,0083 \$ 0,0775				-					
Total Operating Revenue per total mile of line   \$   1,803   \$   25,520   \$   27,280     Members connected   4,862   4,848   62,724   61,887     Transmission Distribution Overhead Distribution Overhead Total Miles energized   304,28   304,28   304,28   304,28   4,848   62,724   16,847,23     Distribution Overhead Distribution Overhead Total Miles energized   304,28   304,28   304,28   304,28   4,461,89   4,768,86   4,461,847,23   16,847,23 </td <td>Net Margins</td> <td>\$</td> <td></td> <td></td> <td></td> <td>\$</td> <td></td> <td></td> <td>35,611,000</td>	Net Margins	\$				\$			35,611,000
Members connected   4,862   4,848   62,724   61,87     fold Miles of Line: Transmission Distribution Overhead Distribution Distribution Overhead Distribution Distribution Dis		•				•			6.04%
Cold Miles of Line: Transmission   304.28   306.21   306   301.21   301.20   301.20   301.20   301.20   301.20   301.20   301.20   301.20 </td <td>Total Operating Revenue per total mile of line</td> <td>\$</td> <td>1,810</td> <td>\$</td> <td>1,893</td> <td>\$</td> <td>25,520</td> <td>\$</td> <td>27,280</td>	Total Operating Revenue per total mile of line	\$	1,810	\$	1,893	\$	25,520	\$	27,280
Transision   304.28   446189   446189   446189   446189   446189   446189   446189   446189   446189   22,000.36   21,613.40   22,000.36   21,613.40   22,000.36   21,613.40   240,932   231,647     fold Ative Accounts   240,932   231,647   13.06   12.7   723   697     full time employees   723   695   108   \$1,507   \$1,757   \$1,757   \$1,757   \$1,757   \$1,757   \$1,757   \$2,654   \$2,933   \$2,654   \$2,933   \$2,654   \$2,933   \$2,654   \$2,933   \$2,655   \$2,655<	Members connected		4,862		4,848		62,724		61,881
Distribution Overhead Distribution Underground Total Miles energized   16.927.22 4.768.86   16.927.22 4.461.89 22,000.36   16.927.22 21,613.40   16.927.22 4.768.86   16.927.22 4.461.89 22,000.36   16.927.22 21,613.40     Total Miles energized   22,000.36   21,613.40   22,000.36   21,613.40     Total Memberships   240,932   231,647     deters per mile   13.06   12.77     'ull time employees   723   697     Verage bill   8   1,507   1,757     Small Power   \$   1,71   200   \$   2,654   2,235     Large Power/Industrial   \$   0,6515   5,809   \$   7,175   \$   24,055     tevenue per kWh   \$   0,0510   \$   0,1066   \$   0,040   \$   0,1122     Small Power   \$   0,0650   \$   0,1022   \$   0,0675   \$   0,0689   \$   0,1122   \$   0,0755   \$   0,0689   \$   0,1122   \$   0,0755   \$   0,0689   \$   0,1122	Total Miles of Line:								
Distribution Underground Total Miles energized   4.768.86 22,000.36   4.461.89 21,613.40   4.768.86 22,000.36   4.461.89 22,000.36   4.461.89 22,000.36   4.461.89 22,000.36   4.461.89 22,000.36   4.461.89 22,000.36   4.461.89 22,000.36   21,613.40     foral Active Accounts   287,422   275,281   240,932   231,647     inters per mile   13.06   12.72   273   601     verage bil   723   600   2,654   2,233   61     Verage bil   171   200   5,2654   2,233   65,743     Public   \$ 1,755   5,809   71,956   8,544   240,932   2,31,647     Public   \$ 1,490   \$ 1,490   \$ 1,490   \$ 2,175   \$ 2,405   2,333     Verage bil   *   *   1,490   \$ 1,490   \$ 2,175   \$ 2,405     Verage bil   *   *   1,490   \$ 1,490   \$ 2,175   \$ 2,005     Verage kill   \$ 0,0751   \$ 0,010   \$ 0,1026   \$ 0,1040   \$ 0,1126     Sonall Power   \$ 0,0561   <									304.28
Total Miles energized   22,000.36   21,613.40   22,000.36   21,613.40     folal Active Accounts   287,422   275,283     folal Memberships   240,932   231,647     Meters per mile   13.06   12,74     rull time employees   723   693     Norage bill   \$   95 \$   108   \$   1,507   \$   1,75     Small Power   \$   171   \$   200   \$   2,654   \$   2,033     Small Power   \$   1,715   \$   200   \$   2,654   \$   2,033     Residential   \$   0,910   \$   0,1066   \$   0,140   \$   0,1122     Small Power   \$   0,0630   \$   0,0753   \$   0.0633     Small Power   \$   0,0630   \$   0,0753   \$   0.0633     Small Power   \$   0,0630   \$   0,0753   \$   0.0633     Small Power   \$   0,0630   \$			•		•		•		16,847.23
Active Accounts   287,422   275,825     fotal Memberships   240,932   231,647     Meters per mile   13.06   12.77     util time employees   723   697     Worrage bill   \$ 95   108 \$ 1,507 \$ 1,757     Bmail Power   \$ 171 \$ 200 \$ 2,264 \$ 2,233   231,467     Smail Power   \$ 1,507 \$ 1,757   1,755     Smail Power   \$ 1,761 \$ 200 \$ 2,264 \$ 2,233   2,264 \$ 2,233     Large Power/Industrial   \$ 4,515 \$ 5,809 \$ 71,936 \$ 2,654 \$ 2,233   2,857     Swarue per KWh   \$ 0,0650 \$ 0,01062 \$ 0,0795 \$ 0,0699 \$ 0,1062   \$ 0,0650 \$ 0,01022 \$ 0,0979 \$ 0,1067     Smail Power   \$ 0,0650 \$ 0,0755 \$ 0,0599 \$ 0,0033   \$ 0,0755 \$ 0,0399 \$ 0,0033     Public   \$ 0,0650 \$ 0,0743 \$ 0,0755 \$ 0,0599 \$ 0,0033     Verage KWh usage   1,042 1,013 14,499 12,598     Residential   2,015 1,356 27,104 22,703     Smail Power   2,344 19,005 33,347     Large Power/Industrial   2,015 1,356 27,104 22,703     Large Power/Industrial   2,015 1,356 27,104 22,703     Large Power/Industrial   2,015 1,356 27,104 22,703     Large Power/Industrial	•		,						4,461.89
And terms hips   240,932   231,64     Meters per mile   13.06   12.74     Tull time employees   723   687     Average bill   Residential   \$ 95 \$ 108 \$ 1,507 \$ 1,575     Residential   \$ 95 \$ 108 \$ 1,007 \$ 2,654 \$ 2,933     Large Power/Industrial   \$ 4,515 \$ 5,009 \$ 7,1936 \$ 8,5144     Public   \$ 1,490 \$ 1,481 \$ 21,175 \$ 24,055     Residential   \$ 0,0910 \$ 0,0066 \$ 0,0075 \$ 0,0079 \$ 0,1067     Residential   \$ 0,0910 \$ 0,0066 \$ 0,0743 \$ 0,0755 \$ 0,0083     Public   \$ 0,0850 \$ 0,0743 \$ 0,0755 \$ 0,0599 \$ 0,0837     Large Power/Industrial   \$ 0,0558 \$ 0,0755 \$ 0,0599 \$ 0,0837     Public   \$ 0,0558 \$ 0,0755 \$ 0,0599 \$ 0,0837     Small Power   2,015 1,965 23,347 228,9627     Residential   \$ 0,0558 \$ 0,0755 \$ 0,0599 \$ 0,0837     Small Power/Industrial   \$ 0,0568 \$ 0,0755 \$ 0,0599 \$ 0,0837     Public   2,015 1,956 23,347 228,9627     Electrical bad debt write-off   \$ 65,312 \$ 52,745 \$ 887,133 \$ 8 0,087,075 \$ 5,876,305,565     Public   \$ 0,0553 \$ 0,0566 \$ 0,0566 \$ 0,0561 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$ 0,0561 \$ 0,0666 \$ 0,0561 \$	Total Miles energized		22,000.36		21,613.40		22,000.36		21,613.40
Meters per mile   13.06   12.74     Verage bill   723   697     Nerage bill   \$ 95 \$ 108 \$ 1.507 \$ 1.757   5 1.757     Small Power   \$ 1.71 \$ 200 \$ 2.654 \$ 2.933   5 8.5144     Large Power/Industrial   \$ 1.797 \$ 1.490 \$ 1.481 \$ 21.175 \$ 24.054     Residential   \$ 0.0910 \$ 0.1066 \$ 0.1040 \$ 1.127   \$ 0.1072 \$ 0.0979 \$ 0.1067     Residential   \$ 0.0910 \$ 0.1066 \$ 0.0043 \$ 0.0775 \$ 0.0559 \$ 0.0639   \$ 0.0630 \$ 0.0743 \$ 0.0755 \$ 0.0599 \$ 0.0637     Residential   \$ 0.0630 \$ 0.0743 \$ 0.0755 \$ 0.0599 \$ 0.0637   \$ 0.0630 \$ 0.0743 \$ 0.0755 \$ 0.0599 \$ 0.0637     Public   \$ 0.0588 \$ 0.0755 \$ 0.0599 \$ 0.0637   \$ 0.0630 \$ 0.0743 \$ 0.0757 \$ 0.0599 \$ 0.0637     Newerge WWh usage   1.042 1.013 14.499 12.703   \$ 1.405 12.703 43 \$ 0.0051 \$ 0.0631 \$ 0.0755 \$ 0.0599 \$ 0.0637     Residential   1.045 1.956 1.956 0.0561 \$ 0.0561	Total Active Accounts						287,422		275,282
Autor age bill Residential Large Power/Industrial Large Power/Industrial S 95 108 S 1,507 S 1,757   Small Power S 1,71 S 200 S 2,654 S 2,054 S 2,055 S 2,016 S 2,0175 S 3,0112 S S 0,012 S 0,0102 S 0,0010 S 0,0102 S 0,0013 S 0,0075 S 0,0039 S </td <td>Total Memberships</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>240,932</td> <td></td> <td>231,641</td>	Total Memberships						240,932		231,641
Average bill Residential   \$   95   \$   108   \$   1,507   \$   1,757     Small Power   \$   171   \$   200   \$   2,654   \$   2,933     Large Power/Industrial   \$   4,515   \$   5,099   \$   71,396   \$   85,144     Public   \$   1,490   \$   1,481   \$   21,175   \$   24,054     Revenue per kWh   Residential   \$   0,0910   \$   0,1066   \$   0,1040   \$   0,1122     Small Power   \$   0,0630   \$   0,0735   \$   0,0831     Public   \$   0,0630   \$   0,073   \$   0,0755   \$   0,0831     Average kWh usage   \$   0,053   \$   0,073   \$   0,0831   \$   1,013   14,499   15,596     Small Power   2,015   1,966   27,104   27,633   \$   867,133   \$   808,707	Meters per mile						13.06		12.74
Residential   \$   95   \$   108   \$   1,077   \$   1,757     Small Power   \$   1,71   \$   200   \$   2,654   \$   2,937     Large Power/Industrial   \$   4,515   \$   5,809   \$   71,936   \$   85,144     Public   \$   1,490   \$   1,481   \$   21,175   \$   24,057     Residential   \$   0,0910   \$   0,1066   \$   0,1040   \$   0,1122     Small Power   \$   0,0050   \$   0,00755   \$   0.00837   \$   0,0075   \$   0,0075   \$   0,00837   \$   0,0075   \$   0,00837   \$   0,0075   \$   0,00837   \$   0,0075   \$   0,00837   \$   0,0075   \$   0,0075   \$   0,00837   \$   0,00837   \$   0,0075   \$   0,00837   \$   0,00837   \$   0,00837   \$   0,00837	Full time employees						723		697
Small Power   \$   171   \$   200   \$   2,654   \$   2,633     Large Power/Industrial   \$   4,515   \$   5,809   \$   71,936   \$   85,143     Revenue per kWh   \$   1,490   \$   1,481   \$   2,175   \$   24,057     Small Power   \$   0.0910   \$   0.1066   \$   0,1040   \$   0,1175   \$   24,057     Revidential   \$   0.0630   \$   0.1022   \$   0.0979   \$   0.0633     Public   \$   0.0538   \$   0.0755   \$   0.0539   \$   0.0833     Verage Power/Industrial   1,042   1,013   14,499   15,596   327,104   27,633   \$   353,347   289,623     Large Power/Industrial   1,042   1,013   14,499   15,596   327,104   27,633   \$   361,677,244   \$   27,034,494   \$   27,037,435   \$   303,181,750   \$ <td< td=""><td>Average bill</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Average bill								
Large Power/Industrial   \$   4,515   \$   5,809   \$   71,936   \$   86,14,45     Public   \$   1,490   \$   1,481   \$   21,175   \$   24,054     Revenue per kWh   Residential   \$   0.0910   \$   0.1066   \$   0.1040   \$   0.1122     Small Power   \$   0.0630   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0755   \$   0.0639   \$   0.0639   \$   0.0633   \$   0.0755   \$   0.0639   \$   0.0639   \$   0.0633   \$   0.0755   \$   0.0633   \$   0.0633   \$   0.0633   \$   0.0633   \$   0.0633   \$   0.0633   \$	Residential	\$	95	\$	108	\$	1,507	\$	1,751
Public   \$   1,490   \$   1,481   \$   21,175   \$   24,054     Revenue per kWh   Residential   \$   0.0910   \$   0.1066   \$   0.1040   \$   0.1122     Small Power   \$   0.0650   \$   0.1022   \$   0.0979   \$   0.0630     Large Power/Industrial   \$   0.0630   \$   0.0755   \$   0.0633     Average kWh usage   1,042   1,013   14,499   15,590   \$   0.0633     Small Power   2,015   1,956   27,104   27,633   \$   808,707     Small Power   2,015   1,9605   353,347   289,623   \$   361,677,244   \$   27,037,435   \$   330,181,750   \$   361,677,244   \$   27,037,435   \$   330,181,750   \$   361,677,244   \$   27,037,435   \$   330,181,750   \$   361,677,244   \$   27,037,435   \$   300,181,750   \$   361,677,244   \$   27,037,	Small Power	\$	171	\$	200	\$	2,654	\$	2,933
Revenue per kWh   Residential   \$   0.0910   \$   0.1066   \$   0.1040   \$   0.1122     Small Power   \$   0.0850   \$   0.1022   \$   0.0979   \$   0.0683     Large Power/Industrial   \$   0.0630   \$   0.0755   \$   0.0683     Public   \$   0.0588   \$   0.0755   \$   0.0599   \$   0.0683     Average kWh usage   *   1.042   1.013   14.499   15.598     Small Power   2.015   1.956   27.104   27.6783     Large Power/Industrial   71.658   78,177   952,621   1.018,542     Public   25,344   19,605   353,347   289,622     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,707     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   30,181,750   \$   361,677,246     Power bill invoices paid   \$ <td>-</td> <td>\$</td> <td></td> <td>\$</td> <td>•</td> <td></td> <td></td> <td></td> <td>85,149</td>	-	\$		\$	•				85,149
Residential \$ 0.0910 \$ 0.1066 \$ 0.1040 \$ 0.1162   Small Power \$ 0.0630 \$ 0.0773 \$ 0.0793 \$ 0.0833   Public \$ 0.0630 \$ 0.0755 \$ 0.0599 \$ 0.0833   Average kWh usage \$ 0.0556 \$ 0.0755 \$ 0.0599 \$ 0.0833   Average kWh usage \$ 1.042 1.013 14.499 15.594   Small Power 2.015 1.956 27.104 27.633   Large Power/Industrial 71,658 78.177 952.621 1.018.544   Public 25,344 19,605 353.347 289,623   Electrical bad debt write-off \$ 65.312 \$ 52.745 \$ 887.133 \$ 808,707   Power bill invoices paid \$ 27.034.494 \$ 27.037.435 \$ 330.181,750 \$ 361.677.244   Power bill invoices kWh \$ 0.0553 \$ 0.0666 \$ 0.0561 \$ 0.0616	Public	\$	1,490	\$	1,481	\$	21,175	\$	24,054
Small Power \$ 0.0850 \$ 0.1022 \$ 0.0979 \$ 0.1063   Large Power/Industrial \$ 0.0630 \$ 0.0743 \$ 0.0755 \$ 0.0839 \$ 0.0831   Average kWh usage \$ 0.0588 \$ 0.0755 \$ 0.0599 \$ 0.0831   Average kWh usage 1.042 1.013 14.499 15.596   Residential 1.042 1.013 14.499 15.596   Small Power 2.015 1.956 27.104 27.633   Large Power/Industrial 71.658 78.177 952.621 1.018,543   Public 25,344 19.605 353.347 289.623   Electrical bad debt write-off \$ 65.312 \$ 52.745 \$ 887.133 \$ 808.707.246   Power bill invoices paid \$ 27.034,494 \$ 27.037,435 \$ 330.181,750 \$ 361.677.246   Power bill invoices kWh \$ 0.0553 \$ 0.0606 \$ 0.0511 \$ 0.0612 <t< td=""><td>Revenue per kWh</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Revenue per kWh								
Large Power/Industrial   \$   0.0630   \$   0.0743   \$   0.0755   \$   0.0830     Public   \$   0.0588   \$   0.0755   \$   0.0839   \$   0.0830     Average kWh usage   Residential   1,042   1,013   14,499   15,594     Small Power   2,015   1,956   27,104   27,634   1,016,542     Public   25,344   19,605   353,347   289,622     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,244     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,244     Power bill invoices kWh   489,076,751   446,444,310   5,884,087,975   5,876,305,556   0.06115     CMH Purchased (available for sale)   488,631,878   446,048,550   5,878,719,1688   5		\$				•			0.1122
Public   \$   0.0588   \$   0.0755   \$   0.0599   \$   0.0831     Average kWh usage Residential Small Power   1,042   1,013   14,499   15,596     Small Power   2,015   1,956   27,104   27,636     Large Power/Industrial   71,658   78,177   952,621   1,018,543     Public   25,344   19,605   353,347   289,623     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,249     Power bill invoices paid Power bill invoices kWh   \$   0.0553   \$   0.0666   \$   0.0516   \$   0.0616     Cost per kWh   \$   0.0553   \$   0.0666   \$   5,878,791,688   \$,843,315,973     KWh Picc system use   448,631,878   446,048,550   \$,878,791,688   \$,843,315,973     KWh Line loss <t< td=""><td></td><td>\$</td><td></td><td></td><td></td><td>\$</td><td></td><td></td><td></td></t<>		\$				\$			
Average kWh usage   1,042   1,013   14,499   15,594     Small Power   2,015   1,956   27,104   27,633     Large Power/Industrial   71,658   78,177   952,621   1,018,542     Public   25,344   19,605   353,347   289,622     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,244     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,244     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,244     Cost per kWh   \$   0.0553   \$   0.0606   \$   0.0515   \$   0.0615     Cost per kWh   \$   0.0553   \$   0.0606   \$   5,878,791,688   \$,843,315,972     KWh	-	\$		•		\$			
Residential   1,042   1,013   14,499   15,596     Small Power   2,015   1,956   27,104   27,630     Large Power/Industrial   71,658   78,177   952,621   1,018,542     Public   25,344   19,605   353,347   289,622     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices kWh   489,076,751   446,444,310   5,884,087,975   5,876,305,556     Cost per kWh   \$   0.0553   \$   0.0606   \$   0.0616     KWh Purchased (available for sale)   488,631,878   446,048,550   5,878,791,688   5,843,315,972     KWh Sold   468,393,315   403,088,112   5,559,050,744   5,534,366,130     KWh Line loss   \$   20,238,563   42,960,438   319,740,944   308,949,842     KWh Line loss % (12 month rolling average)	Public	\$	0.0588	\$	0.0755	\$	0.0599	\$	0.0831
Small Power   2,015   1,956   27,104   27,636     Large Power/Industrial   71,658   78,177   952,621   1,018,542     Public   25,344   19,605   353,347   289,623     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices kWh   489,076,751   446,444,310   5,884,087,975   5,876,305,556     Cost per kWh   \$   0.0553   \$   0.0606   \$   0.0561   \$   0.0615     KWh Purchased (available for sale)   488,631,878   446,048,550   5,878,791,688   5,843,315,972   \$   \$   305,760   5,296,287   \$   \$   \$   \$   \$   308,760   \$   \$   \$ <td< td=""><td>Average kWh usage</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Average kWh usage								
Large Power/Industrial 71,658 78,177 952,621 1,018,542   Public 25,344 19,605 353,347 289,623   Electrical bad debt write-off \$ 65,312 \$ 52,745 \$ 887,133 \$ 808,701   Power bill invoices paid \$ 27,034,494 \$ 27,037,435 \$ 330,181,750 \$ 361,677,246   Power bill invoices kWh 489,076,751 446,444,310 5,884,087,975 5,876,305,556   Cost per kWh \$ 0.0553 \$ 0.0606 \$ 0.0561 \$ 0.0615   KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972 \$ \$ 5,334,366,130   KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972 \$									15,598
Public   25,344   19,605   353,347   289,623     Electrical bad debt write-off   \$   65,312   \$   52,745   \$   887,133   \$   808,701     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices paid   \$   27,034,494   \$   27,037,435   \$   330,181,750   \$   361,677,246     Power bill invoices kWh   489,076,751   446,444,310   5,884,087,975   5,876,305,556   0.0561   0.0611     Cost per kWh   488,631,878   446,048,550   5,878,791,688   5,843,315,972   5,315,795   5,343,66,130   5,296,287   5,315,795   5,296,287   5,315,795   5,206,287   5,315,795   5,206,287   5,315,795   5,206,287   5,355,98,553   5,206   5,35%   5,206   5,35%   5,206   5,35%   5,206   5,35%   <			•		-				-
Electrical bad debt write-off \$ 65,312 \$ 52,745 \$ 887,133 \$ 808,701   Power bill invoices paid \$ 27,034,494 \$ 27,037,435 \$ 330,181,750 \$ 361,677,243   Power bill invoices kWh 489,076,751 446,444,310 5,884,087,975 5,876,305,555   Cost per kWh 0.0553 \$ 0.0606 \$ 0.0561 \$ 0.0615   KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972 \$ \$ 0.0615 \$ 0.0615 \$ 0.0615 \$ 0.0615 \$ 0.0615 \$ <	-								
Power bill invoices paid \$ 27,034,494 \$ 27,037,435 \$ 330,181,750 \$ 361,677,245   Power bill invoices kWh 489,076,751 446,444,310 5,884,087,975 5,876,305,556   Cost per kWh \$ 0.0553 \$ 0.0606 \$ 0.0561 \$ 0.0615   KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972   KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972   KWh Pirchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972   KWh Pirchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972   KWh Sold 448,873 395,760 5,296,287 5,315,795   KWh Line loss 20,238,563 42,960,438 319,740,944 308,949,842   KWh Line loss % (12 month rolling average) 5.35% 5.206 5.206   Equity as a % of total assets 37.64% 37.56% 37.64% 37.56%   % Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.886	Public		25,344		19,605		353,347		289,623
Power bill invoices kWh   489,076,751   446,444,310   5,884,087,975   5,876,305,556     Cost per kWh   \$   0.0553 \$   0.0606 \$   0.0561 \$   0.0615     KWh Purchased (available for sale)   488,631,878   446,048,550   5,878,791,688   5,843,315,972     KWh Sold   468,393,315   403,088,112   5,559,050,744   5,534,366,130     KWh PEC system use   444,873   395,760   5,296,287   5,315,795     KWh Line loss   (12 month rolling average)   20,238,563   42,960,438   319,740,944   308,949,842     Equity as a % of total assets   37.64%   37.56%   37.64%   37.56%   37.64%   37.56%     % Cost of Power to Sale of Electricity Revenue   73.37%   65.32%   61.38%   62.889	Electrical bad debt write-off	\$	65,312	\$	52,745	\$	887,133	\$	808,701
Cost per kWh   \$   0.0553   \$   0.0606   \$   0.0561   \$   0.0615     kWh Purchased (available for sale)   488,631,878   446,048,550   5,878,791,688   5,843,315,972     kWh Sold   468,393,315   403,088,112   5,559,050,744   5,534,366,130     kWh PEC system use   444,873   395,760   5,296,287   5,315,795     kWh Line loss   20,238,563   42,960,438   319,740,944   308,949,842     kWh Line loss % (12 month rolling average)   37.64%   37.56%   37.64%   37.56%     Equity as a % of total assets   37.64%   37.37%   65.32%   61.38%   62.88%	Power bill invoices paid	\$		\$		\$		\$	361,677,249
KWh Purchased (available for sale) 488,631,878 446,048,550 5,878,791,688 5,843,315,972   KWh Sold 468,393,315 403,088,112 5,559,050,744 5,534,366,130   KWh PEC system use 444,873 395,760 5,296,287 5,315,795   KWh Line loss 20,238,563 42,960,438 319,740,944 308,949,842   KWh Line loss % (12 month rolling average) 5.35% 5.206   Equity as a % of total assets 37.64% 37.56% 37.64% 37.56%   % Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.88%	Power bill invoices kWh								5,876,305,558
kWh Sold 468,393,315 403,088,112 5,559,050,744 5,534,366,130   kWh PEC system use 444,873 395,760 5,296,287 5,315,795   kWh Line loss 20,238,563 42,960,438 319,740,944 308,949,842   kWh Line loss % (12 month rolling average) 5.35% 5.35% 5.20%   Equity as a % of total assets 37.64% 37.56% 37.64% 37.56%   % Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.88%	Cost per kWh	\$	0.0553	\$	0.0606	\$	0.0561	\$	0.0615
kWh PEC system use 444,873 395,760 5,296,287 5,315,795   kWh Line loss 20,238,563 42,960,438 319,740,944 308,949,842   kWh Line loss % (12 month rolling average) 5.35% 5.209   Equity as a % of total assets 37.64% 37.56% 37.64% 37.56%   % Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.88%	kWh Purchased (available for sale)		488,631,878		446,048,550		5,878,791,688		5,843,315,972
KWh Line loss20,238,56342,960,438319,740,944308,949,842KWh Line loss % (12 month rolling average)5.35%5.20%Equity as a % of total assets37.64%37.56%37.64%KWh Cost of Power to Sale of Electricity Revenue73.37%65.32%61.38%	kWh Sold		468,393,315		403,088,112		5,559,050,744		5,534,366,130
KWh Line loss % (12 month rolling average)5.35%5.20%Equity as a % of total assets37.64%37.56%37.64%37.56%% Cost of Power to Sale of Electricity Revenue73.37%65.32%61.38%62.88%	kWh PEC system use		444,873		395,760		5,296,287		5,315,795
Equity as a % of total assets 37.64% 37.56% 37.64% 37.56%   % Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.88%	kWh Line loss		20,238,563		42,960,438				308,949,842
% Cost of Power to Sale of Electricity Revenue 73.37% 65.32% 61.38% 62.88%	kWh Line loss % (12 month rolling average)						5.35%		5.20%
	Equity as a % of total assets		37.64%		37.56%		37.64%		37.56%
.TD as a % of Total Utility Plant 43.64% 42.40% 43.64% 42.40%	% Cost of Power to Sale of Electricity Revenue		73.37%		65.32%		61.38%		62.88%
	LTD as a % of Total Utility Plant		43.64%		42.40%		43.64%		42.40%



#### Explanation of Significant Variances Between 2015 - 2016

	Actual 2015	Actual 2016		
DISTRIBUTION OPERATIONS			DISTRIBUTION OPERATIONS	
			3,400,000 Accelerated Deferred Expense for GIS Inventor	3,400,000
			1,000,000 Telecommunications	
			900,000 Transportation Overhead Costs	900,000
			900,000 Trans & Dist Outside Services - OH	900,000
			1,000 Other	1,000
	27,937,000	34,138,000	6,201,000	6,201,000
DISTRIBUTION MAINTENANCE			DISTRIBUTION MAINTENANCE	
			1,600,000 Vegetation Management/ROW Maint	1,600,000
			108,000 Other	
	13,677,000	15,385,000	1,708,000	1,708,000
CONSUMER ACCOUNTS			CONSUMER ACCOUNTS	
			(1,500,000) Bad Debt Expense	(1,500,000)
			(1,200,000) Payroll-Labor	(1,200,000)
			(1,000,000) Merchant Services	(1,000,000)
			(1,000,000) Telecommunications	(1,000,000)
			(800,000) Contract/Temp Labor	(800,000)
			(112,000) Other	(112,000)
	29,375,000	23,763,000	(5,612,000)	(5,612,000)
TAX EXPENSE			TAX EXPENSE	
			(4,000,000) Franchise Tax included in rates starting in 2016	(4,000,000)
			645,000 Other	645,000
	6,552,000	3,197,000	(3,355,000)	(3,355,000)
INTEREST EXPENSE			INTEREST EXPENSE	
			(4,900,000) Refinanced Bond debt (lower rates in Dec 2015	(4,900,000)
			(744,000) Interest Charged to Construction	
			321,000 Other	321,000
	36,035,000	30,712,000	(5,323,000)	(5,323,000)