

### PEDERNALES ELECTRIC COOPERATIVE

# COMMUNICATIONS AND BUSINESS SERVICES BOARD REPORT

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Vice President, Communications and Business Services

### **KEY HIGHLIGHTS**



COMMUNICATIONS & MARKETING

2017 Election Campaign
Digital Metrics



CONNECTIONS & COMMUNITY ENGAGEMENT

Strategic Relationships/Interactions

Key Public Outreach – Local Events
Community Partnerships Dinner

LCRA CDPP

Power of Change, Many Hands, & Scholarship Programs



KEY ACCOUNT MANAGEMENT & BUSINESS GROWTH

Time-of-Use Pilot Disclaimers
Signed
Implementation of
Salesforce.com CRM



### **Communications & Marketing Update**

### 2017 ELECTION CAMPAIGN

### Website

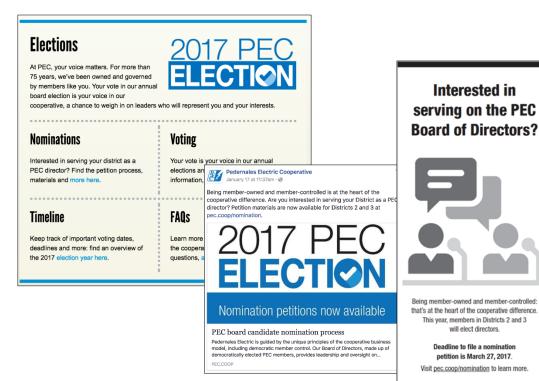
- Election information
- Nomination petitions

### Social media

- Nomination petitions
- Election information

### Print

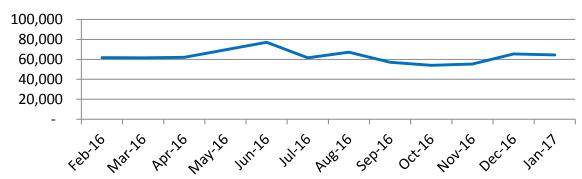
- Newspaper ads
- Flyers in office





### **DIGITAL METRICS** | Website





### **Most Frequent Searches**



### **Pageviews**

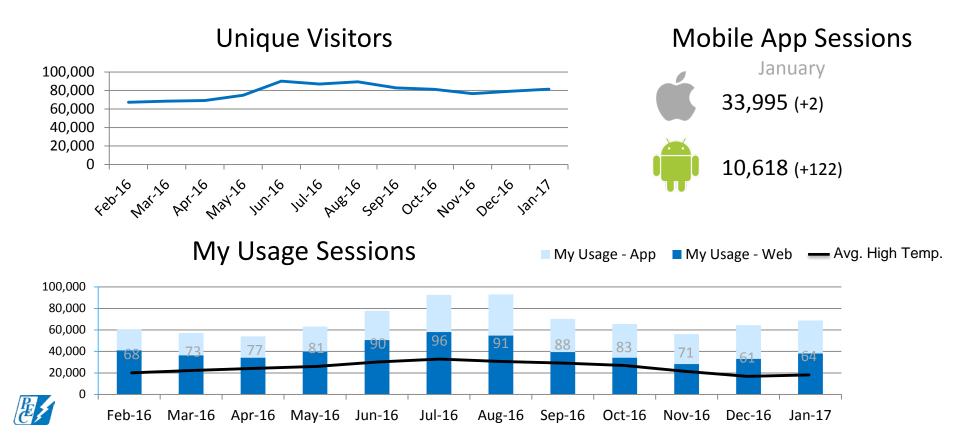
147,746

### Most-visited Pages

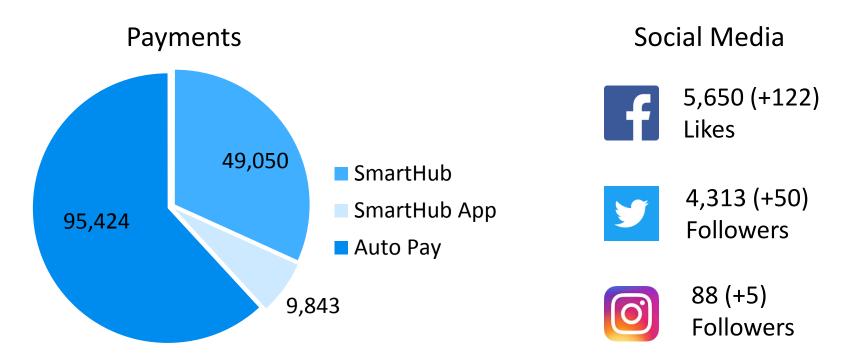
- 1. Contact Us
- 2. "A reminder for heat pump owners" (blog post)
- 3. Power Outage Center
- 4. Connect Service
- 5. Residential Members



### **DIGITAL METRICS** | SmartHub



### **DIGITAL METRICS** | Payments and Social Media





### **Strategic Relationships/Interactions**

- 13 area Chamber meetings/events
- 6 community partner meetings
- 5 economic development organization meetings
- 8 youth presentations

### **Key Public Outreach – Local Events**

- Feb. 10: Wimberley Senior Expo
- Feb. 24: Leander Community Expo









### **Community Partnerships Dinner**

- Jan. 11, 2017
- LBJ National Historical Park
- 62 elected officials & 50 guests attended
- 20 franchise tax cities represented
- 8 counties represented





# January LCRA Community Development Partnership Program (CDPP) grant check presentations

- Jan. 10: Round Mountain Volunteer
   Fire Department (VFD)
- Jan. 11: City of Horseshoe Bay Police Department
- Jan. 20: Bergheim VFD
- Jan. 25: Johnson City VFD





## Jan. 31 LCRA CDPP grant applications submitted

- Bertram Economic Development Corporation (EDC) – \$25,000
   Construct American with Disabilities Act (ADA)-compliant restrooms at baseball field
- Hill Country Science Mill \$50,000
   Updates to backyard exhibit
- Kempner VFD \$25,000
   Purchase Self Contained Breathing Apparatus (SCBA) equipment
- Travis County Emergency Services
   District (ESD) 3 \$25,000
   Upgrades to training facility



Hill Country Science Mill backyard exhibit area



### **Power of Change**

- As of Feb. 1, 6,827 members are participating
- \$3,533.44 raised YTD
- \$22,142.14 was raised in 2016

### **Heart to Heart Campaign**

 February 2017 pledge drive supporting Power of Change program

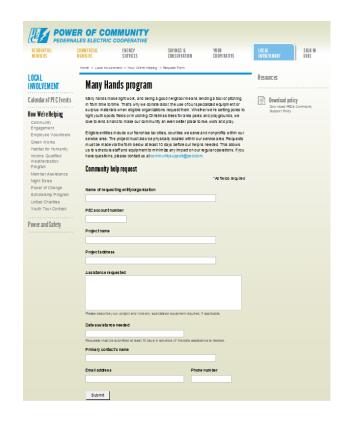






## Many Hands program (In-kind community support)

- Requests for use of specialized equipment and/or labor as well as surplus materials
- Effective Feb. 1
- Eligible entities include franchise tax cities, counties served by PEC and nonprofits within the service area
- Projects must be physically located within the PEC service area
- Requests should be made via an on-line form at least 10 days before assistance is needed
- Questions may be directed to communitysupport@peci.com







### **PEC Scholarship Program**

- \$100,000 in scholarships will be awarded in April
- Scholarships range from \$2,500 to \$10,000
- May be used to pay expenses at any accredited university, college, junior college, technical school or trade school
- Scholarship recipients must be at the 12th grade level through public, private or home-schooled education, and their parent or legal guardian must be a PEC member

### **PEC Lineman Rodeo Team Scholarship**

- The first- and third-place wins by PEC lineman teams at the 2016 Texas Lineman's Rodeo earned us a full-tuition and tools scholarship to the Northwest Lineman College
- \$15,750 value





# **KEY ACCOUNT MANAGEMENT**& BUSINESS GROWTH

### **Time-Of-Use (TOU) Pilot Program Participants**

- Texas State 2 Accounts
- Round Rock ISD 2 Accounts
- Onion Creek Senior Center
- CFAN 2 Accounts
- Marble Falls ISD\*



\*Colt Elementary in Marble Falls will be participating in the TOU Pilot



# **KEY ACCOUNT MANAGEMENT**& BUSINESS GROWTH

### Customer Relationship Management (CRM) Program February 2017 Implementation



- Salesforce.com Internet (Cloud) based
- Customer interaction recording
- Microsoft Outlook integration
- Robust reporting
- Additional departments can be added





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