



2018 Year-end Financial Presentation to the Board

John A. Davis | Chief Financial Officer

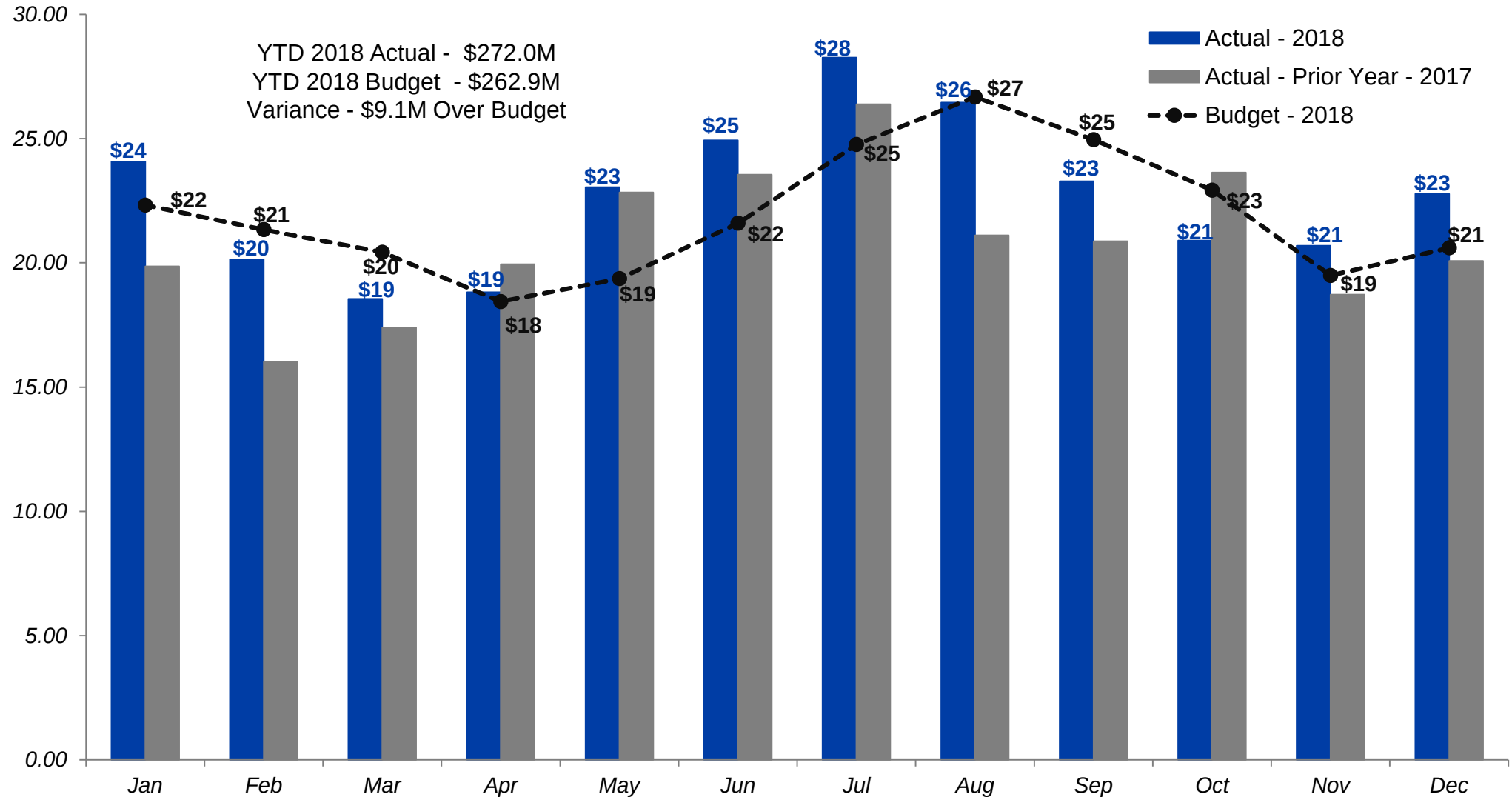
Growth Statistics by month 2018



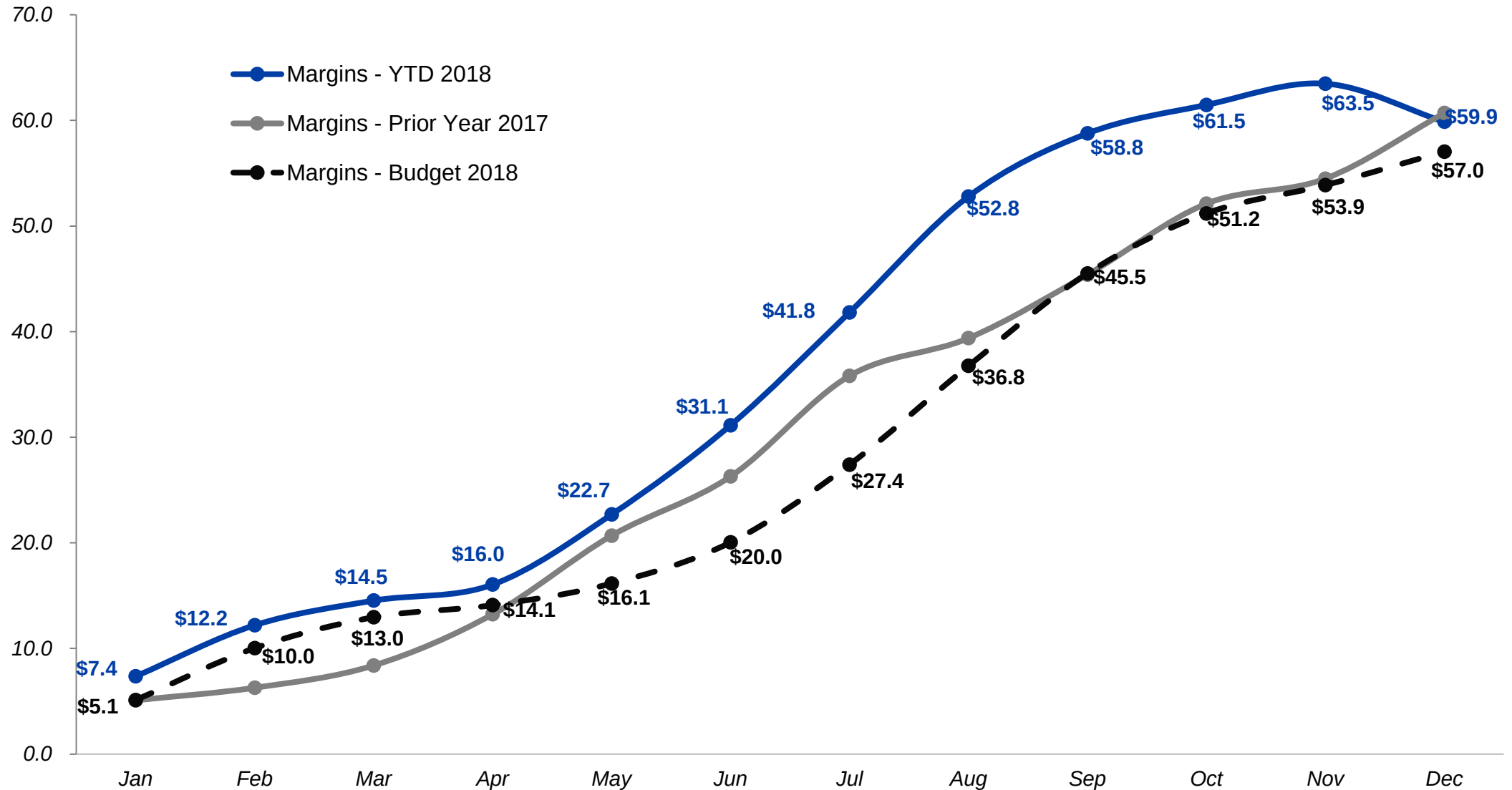
	Active Accounts*	Net Increase	Applications	Time of Use	Interconnect	Renewable Rider
Jan 2018	301,508	1,270	1,942	174	1,847	377
Feb 2018	302,653	1,145	1,969	200	1,898	378
Mar 2018	303,585	932	2,242	201	1,968	376
Apr 2018	305,173	1,588	2,545	197	2,031	378
May 2018	306,852	1,679	2,794	202	2,091	383
Jun 2018	308,085	1,233	3,007	204	2,161	387
Jul 2018	309,570	1,485	3,400	206	2,232	395
Aug 2018	311,129	1,559	3,178	214	2,320	398
Sep 2018	311,320	191	2,224	887	2,396	405
Oct 2018	312,852	1,532	2,343	893	2,486	408
Nov 2018	314,773	1,921	2,119	900	2,590	414
Dec 2018	314,855	82	2,003	903	2,641	425
Jan 2019	316,120	1,265	2,065	907	2,734	430

* Active Accounts are meters and lights only.

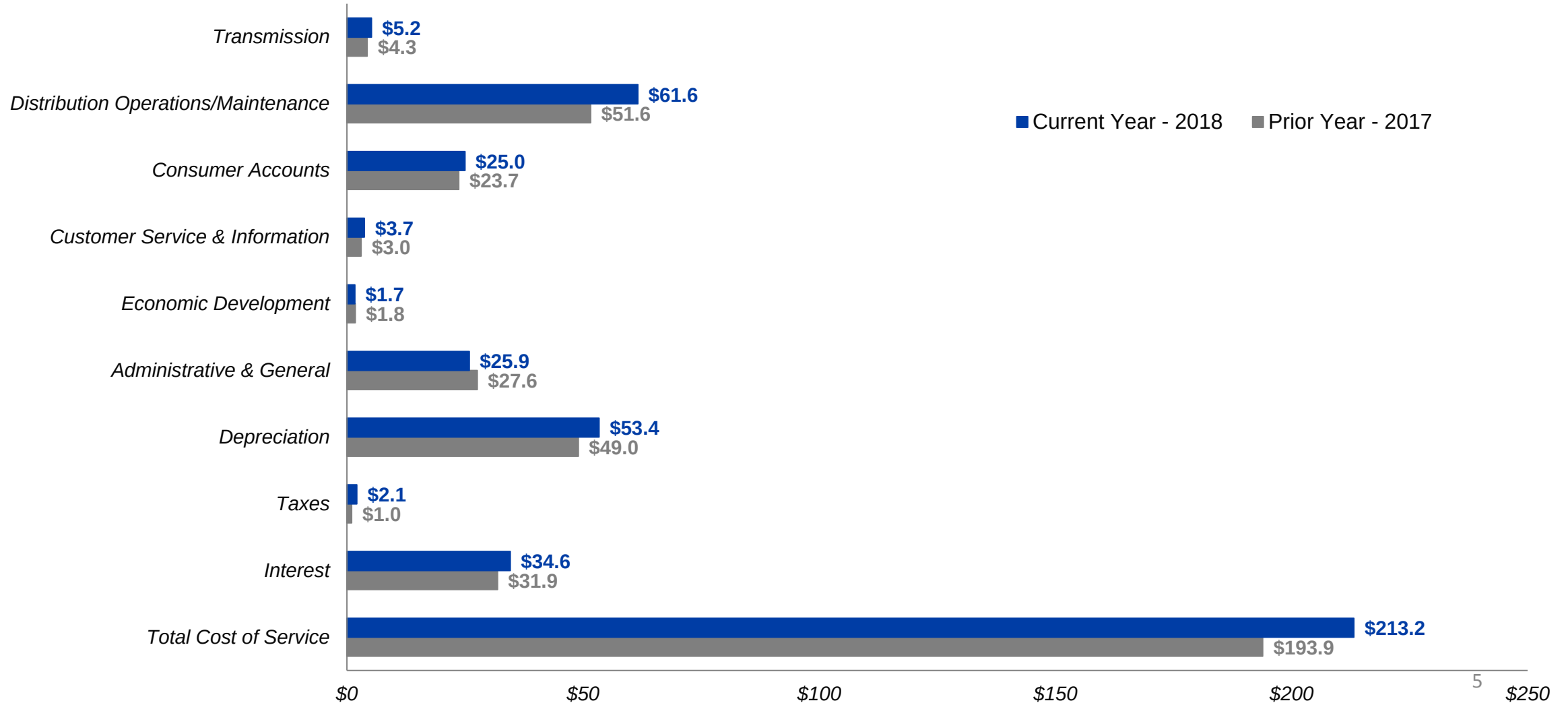
Gross Margins by Month (in millions)



Net Margins Year to Date (in millions)



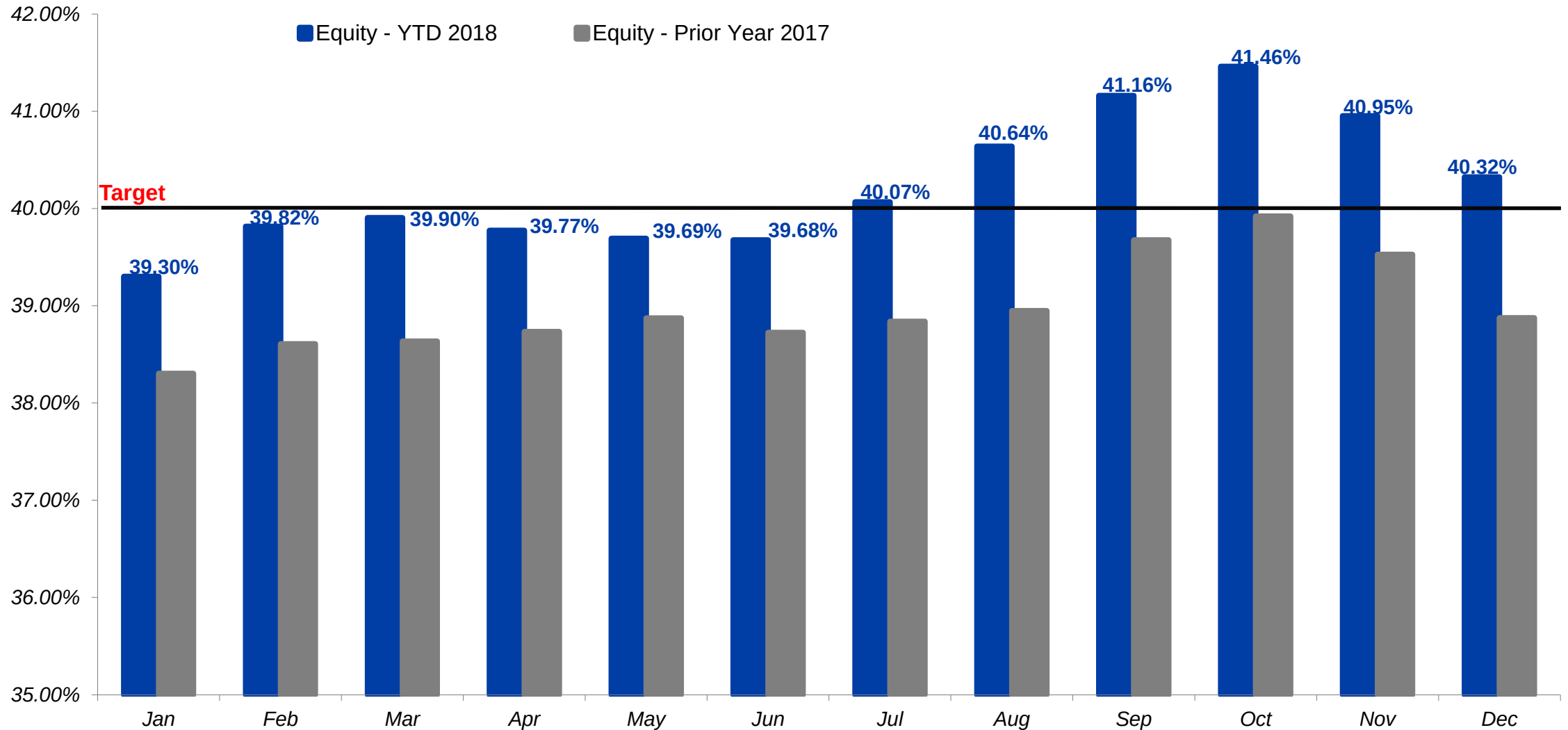
Cost of Service Rolling 12 Months through December 2018 (in millions)



Summary of Plant Additions, Work in Progress (WIP) 2018

<u>Asset Additions by GL Account & Period with Life</u>	<u>Jan 2018</u>	<u>Feb 2018</u>	<u>Mar 2018</u>	<u>Apr 2018</u>	<u>May 2018</u>	<u>Jun 2018</u>	<u>Jul 2018</u>	<u>Aug 2018</u>	<u>Sep 2018</u>	<u>Oct 2018</u>	<u>Nov 2018</u>	<u>Dec 2018</u>	<u>YTD Total</u>
350.10 TP-Land & Land Rights	-	-	-	-	-	-	-	-	-	-	-	804,363	804,363
353.10 TP-Station Equipment (Life 52.5 Yrs.)	2,603	-	-	5,060	-	-	-	-	-	902,134	-	739,027	1,648,824
355.10 TP-Poles & Fixtures (Life 49.5 Yrs.)	-	4,342	71,814	-	31,038	-	-	-	-	4,672,902	-	6,676	4,786,772
355.20 TP-Poles - Wood Pole Treatment (Life 10 Yrs.)	-	-	-	-	-	-	-	-	-	-	-	35,364	35,364
356.10 TP-OH Conductors & Devices (Life 52.5 Yrs.)	-	439	7	4,513	-	-	-	593	-	112,326	-	521	118,399
360.10 DP-Land & Land Rights	-	-	753,099	-	-	-	-	-	-	-	-	-	753,099
361.10 DP-Structures & Improvement (Life 50 Yrs.)	-	-	-	-	-	-	-	-	-	17,972	-	-	17,972
362.10 DP-Station Equipment (Life 45 Yrs.)	129,011	18,722	-	196,995	-	5,710	53,261	-	20,109	5,452,294	-	4,206,761	10,082,861
364.10 DP-Poles; Towers & Fixtures (Life 42 Yrs.)	740,856	655,738	1,413,310	2,696,487	2,057,442	2,316,671	1,716,013	3,388,631	3,214,255	2,921,375	2,034,846	2,303,775	25,459,398
364.20 DP-Poles; Wood Pole Treatment (Life 10 Yrs.)	-	355,399	-	-	-	-	-	-	-	-	-	3,111,896	3,467,294
365.10 DP-OH Conductors & Devices (Life 44 Yrs.)	1,328,817	544,740	1,201,395	1,861,076	2,538,123	1,299,280	1,931,964	1,569,001	1,777,665	1,698,135	1,402,688	1,532,553	18,685,437
366.10 DP-Underground Conduit (Life 54 Yrs.)	-	-	115	278	590	107	1,554	1,650	1,434	4,591	1,532	1,595	13,447
367.10 DP-URD Conductors & Devices (Life 38 Yrs.)	387,238	1,193,736	1,541,291	751,526	1,423,716	1,173,746	1,200,245	597,448	552,419	1,582,534	1,247,756	1,766,853	13,418,508
368.10 DP-Line Transformers (Life 35 Yrs.)	281,963	902,560	1,039,544	866,755	1,507,845	2,631,774	2,204,337	1,225,164	947,259	1,667,362	1,018,498	2,048,286	16,341,346
369.10 DP-Services (Life 39 Yrs.)	45,841	134,100	521,704	239,271	785,656	299,279	515,597	793,715	163,037	362,269	593,686	1,324,121	5,778,274
370.10 DP-Meters (Life 8 Yrs.)	558,287	15,803	25,169	996,840	38,204	24,237	876,160	610,706	644,934	85,964	617,384	1,571,492	6,065,179
370.20 DP-Meters AMR Collectors (Life 8 Yrs.)	374,966	1,252	1,932	877,240	2,820	3,701	792,729	519,758	510,075	37,278	543,221	1,354,583	5,019,555
370.30 DP-Meters CT & PT TRFS (Life 35 Yrs.)	41,353	13,301	9,930	4,690	12,018	16,459	5,973	9,188	44,784	20,992	11,990	15,867	206,546
370.40 DP-Meters - AMR Collectors/Software (Life 5 Yrs.)	-	-	-	-	-	-	-	-	-	21,164	-	580	21,745
370.60 DP-Meters - AMI RF Collectors (Life 15 Yrs.)	-	-	-	-	-	-	-	38,234	-	-	-	-	38,234
373.20 DP-Light Watchman Fixture (Life 38 Yrs.)	(49)	132,676	12,888	348,969	32,053	33,727	259,850	337,756	59,047	30,913	133,760	475,648	1,857,236
390.10 GP-Structures & Improvement (Life 42 Yrs.)	60,725	2,449	-	66,138	175,556	-	-	21,349,964	-	79,594	-	9,611,581	31,346,008
390.20 GP-Leased Bldg. Improvement (Life 42 Yrs.)	-	-	-	6,928	-	-	-	-	-	-	-	-	6,928
391.10 GP-Office Furniture & Equipment (Life 12 Yrs.)	-	-	-	-	-	-	-	171,702	-	283,955	-	1,283,625	1,739,282
391.20 GP-Computer Equipment & Software (Life 5 Yrs.)	310,669	-	-	208,915	10,866	-	-	2,743,192	-	3,278	-	2,472,312	5,749,233
392.10 GP-Transportation Equipment (Life 8 Yrs.)	20,406	431,666	219,087	31,994	169,979	70,976	49,475	-	36,829	101,843	22,648	1,460,347	2,615,248
393.10 GP-Stores Equipment (Life 16 Yrs.)	-	-	-	-	-	-	-	45,186	-	(206)	-	-	44,980
394.10 GP-Tools; Shop & Garage Equip. (Life 16 Yrs.)	(27,633)	-	-	10,444	-	-	-	-	-	8,149	-	-	(9,040)
395.10 GP-Laboratory Equipment (Life 16 Yrs.)	-	6,594	-	164,617	-	3,505	15,550	-	-	189,053	-	40,953	420,272
396.10 GP-Power Operated Equipment (Life 10 Yrs.)	-	-	-	-	-	-	-	-	-	346,286	822,879	1,589,830	2,758,995
397.10 GP-Telephones & Radios (Life 10 Yrs.)	604,062	-	-	-	516,987	-	-	60,936	39,039	-	-	2,453	1,223,477
398.10 GP-Misc. Equipment-Safety (Life 16 Yrs.)	-	-	-	217,334	-	-	-	1,269,941	-	37,838	-	153,552	1,678,664
Total Asset Additions	\$ 4,859,114	\$ 4,413,515	\$ 6,811,284	\$ 9,556,069	\$ 9,302,893	\$ 7,879,173	\$ 9,622,708	\$ 34,732,766	\$ 8,010,883	\$ 20,639,993	\$ 8,450,887	37,914,614	\$162,193,899
WIP	\$ 644,715	\$ 7,735,723	\$ 6,214,243	\$ 3,708,509	\$ 2,394,605	\$ 8,908,288	\$ 3,156,407	\$ (24,890,152)	\$ 2,334,095	\$ (10,146,475)	\$ 3,809,841	(17,259,223)	\$ (13,389,424)
Total	\$ 5,503,829	\$ 12,149,238	\$ 13,025,527	\$ 13,264,578	\$ 11,697,498	\$ 16,787,461	\$ 12,779,115	\$ 9,842,613	\$ 10,344,978	\$ 10,493,518	\$ 12,260,728	20,655,391	\$148,804,476

Equity as a Percentage of Assets 2018



Annual Target Equity Range of 32% to 45%

