



# February 2022 Financial Presentation to the Board

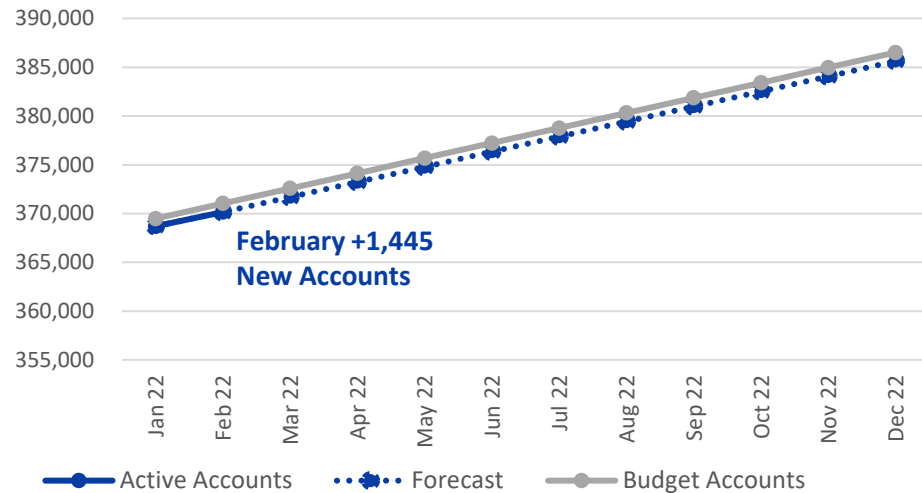
Randy Kruger | Chief Financial Officer

# Finance at a Glance – February 2022

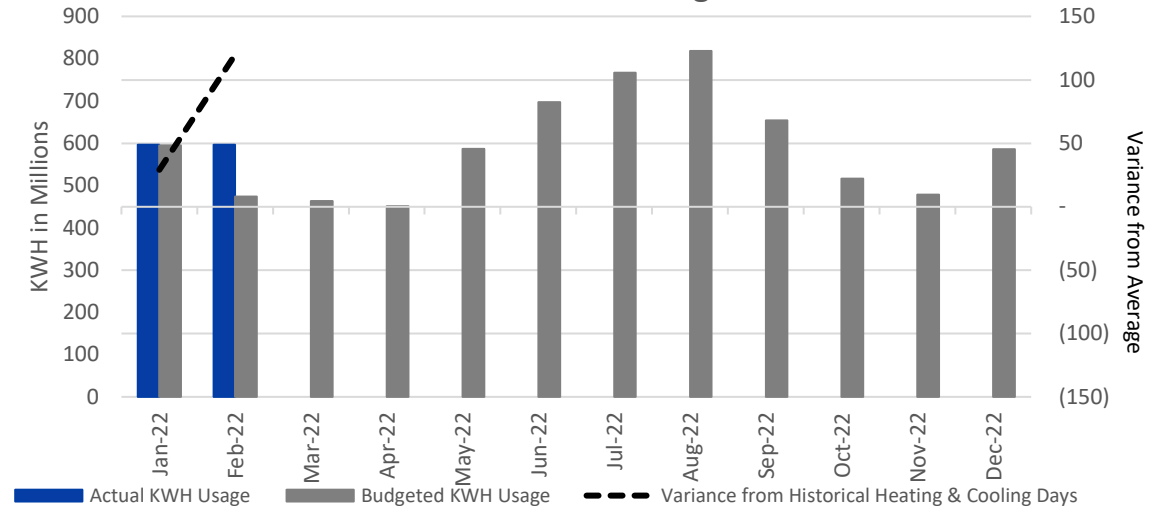
	MTD			YTD		
	Actual	Budget	Variance Favorable (Unfavorable)	Actual	Budget	Variance Favorable (Unfavorable)
<b>KWH Sold</b>	596,536,675	474,489,847	122,046,828	1,193,625,098	1,069,670,711	123,954,387
<b>Gross Margins</b>	\$ 27,730,326	\$ 24,371,781	\$ 3,358,545	\$ 54,145,203	\$ 52,165,585	\$ 1,979,618
<b>Net Margins</b>	\$ 3,371,157	\$ 1,212,454	\$ 2,158,703	\$ 4,546,652	\$ 5,724,508	\$ (1,177,856)
<b>EBIDA</b>	\$ 16,977,074	\$ 11,196,436	\$ 5,780,638	\$ 31,769,549	\$ 25,692,472	\$ 6,077,077
<b>Revenue O/(U)</b>	\$ (3,536,532)	\$ (214,669)	\$ (3,321,863)	\$ (5,949,043)	\$ 2,627,748	\$ (8,576,791)
<b>EBIDA(X)</b>	\$ 13,440,542	\$ 10,981,767	\$ 2,458,775	\$ 25,820,506	\$ 28,320,221	\$ (2,499,715)

	Liquidity Coverage
Cash & Marketable Securities	\$ 10,575,134
Short Term Facilities	505,000,000
Less: Short Term Borrowings	124,969,406
Available Liquidity	\$ 390,605,728
<b>Liquidity Coverage (Days)</b>	<b>224</b>

Active Account Growth



Weather and kWh Usage

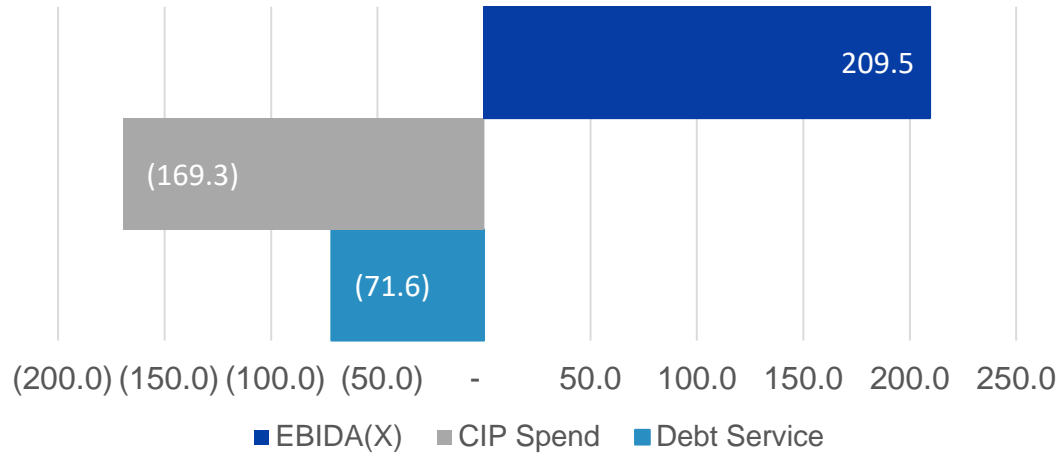


# Financial Performance

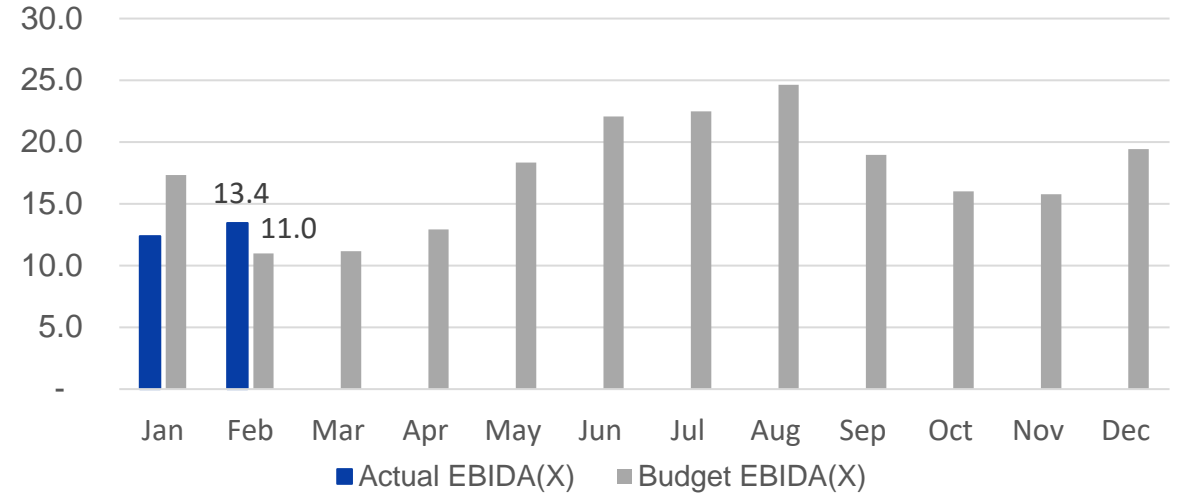
	MTD			YTD			Annual		2021 to 2022 % Change
	Actual	Budget	Prior Year	Actual	Budget	Prior Year	Forecast	Budget	
<b>Gross Margins</b>	\$ 27,730,326	\$ 24,371,781	\$ 26,389,354	\$ 54,145,203	\$ 52,165,585	\$ 51,517,778	\$ 334,849,081	\$ 332,824,766	5.10%
Operating Expenses Ex. Depreciation	10,838,876	13,186,770	14,835,936	22,482,337	26,496,363	26,619,412	161,775,789	165,745,081	-15.54%
Depreciation	9,941,535	6,391,252	5,771,121	19,881,930	12,782,504	11,546,585	83,794,451	76,695,026	
Interest Expense	3,664,382	3,592,730	1,337,655	7,340,967	7,185,460	4,439,060	43,241,328	43,103,481	
Other Income and Interest Expenses	(85,624)	(11,425)	(15,551)	(106,683)	(23,250)	(30,084)	(2,739,181)	(2,655,711)	
<b>Net Margins</b>	\$ 3,371,157	\$ 1,212,454	\$ 4,460,193	\$ 4,546,652	\$ 5,724,508	\$ 8,942,805	\$ 48,776,694	\$ 49,936,889	
<b>EBIDA</b>	\$ 16,977,074	\$ 11,196,436	\$ 11,568,969	\$ 31,769,549	\$ 25,692,472	\$ 24,928,450	\$ 175,812,473	\$ 169,735,396	27.44%
Over (Under) Collected Revenues	(3,536,532)	(214,669)	(30,335,864)	(5,949,043)	2,627,748	(28,548,163)	33,733,040	40,435,604	
<b>EBIDA(X)</b>	\$ 13,440,542	\$ 10,981,767	\$ (18,766,895)	\$ 25,820,506	\$ 28,320,221	\$ (3,619,713)	\$ 209,545,513	\$ 210,171,001	
Total Long-Term Debt							\$ 1,029,102,373	\$ 1,040,538,177	
Debt Service							71,637,156	71,288,720	
Debt Service Coverage Ratio							2.45	2.38	
Equity as Percent of Assets							40.4%	40.3%	
Net Plant in Service							\$ 1,911,716,096	\$ 1,923,846,600	
Capital Improvement Spend							\$ 169,265,349	\$ 169,265,349	
Energy Sales kWh	596,536,675	474,489,847	595,304,280	1,193,625,098	1,069,670,711	1,156,486,895	7,215,174,257	7,091,219,870	3.21%
Energy Purchases kWh	637,678,898	505,980,758	646,654,814	1,279,089,244	1,140,642,636	1,233,957,092	7,667,354,926	7,571,421,437	3.66%
Active Meters				370,148	371,037	350,613	385,616	386,505	5.57%

# Financing Sources & Uses

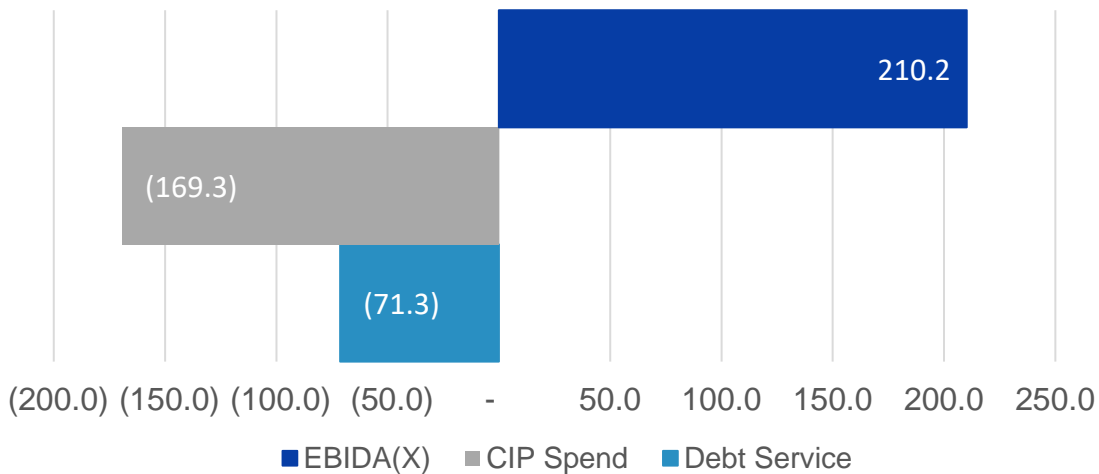
## Annual Forecast



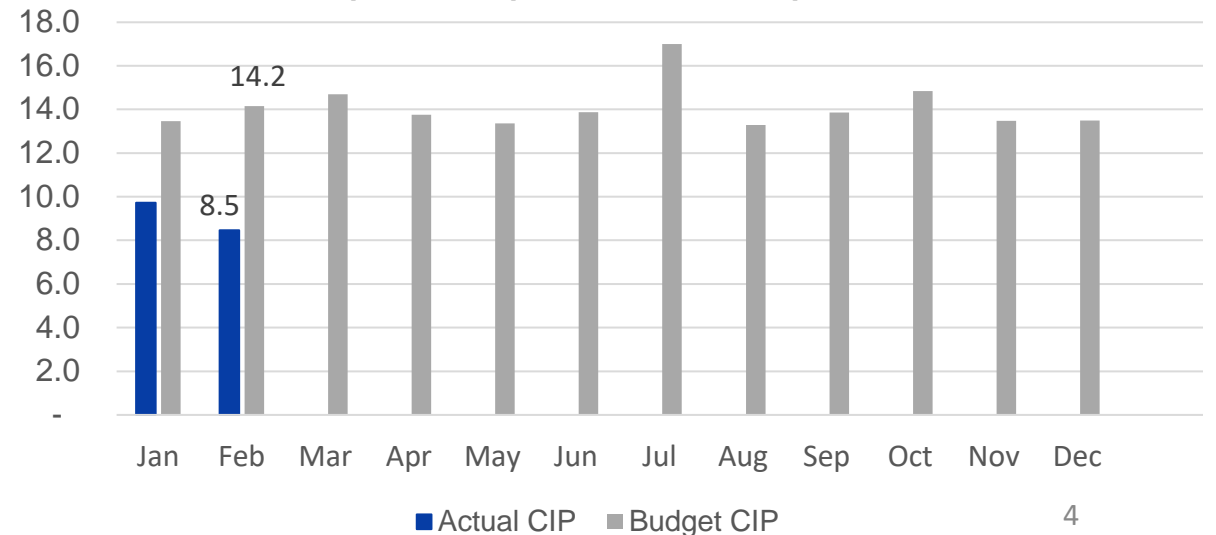
## EBIDA(X) by Month



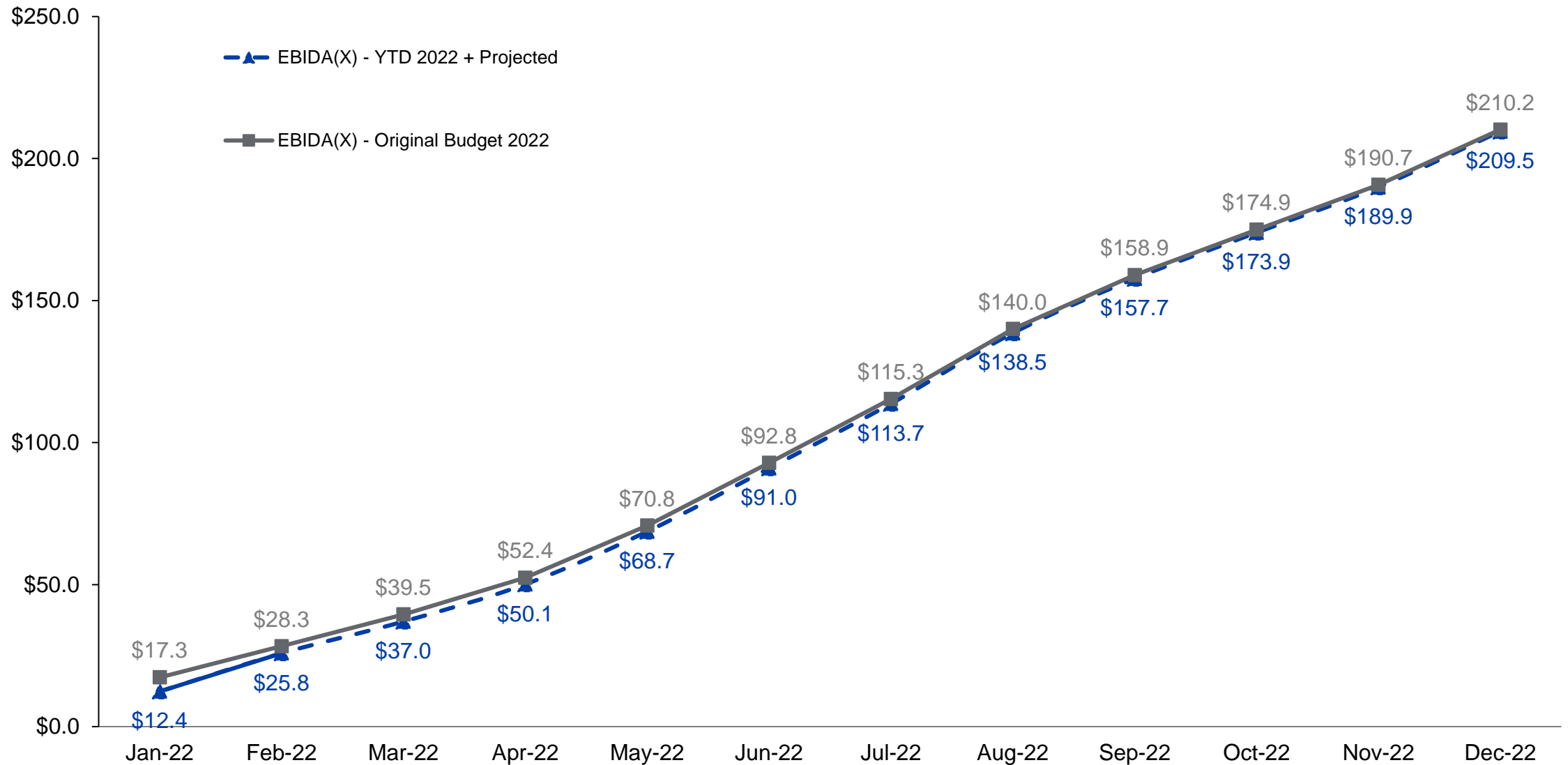
## Annual Budget



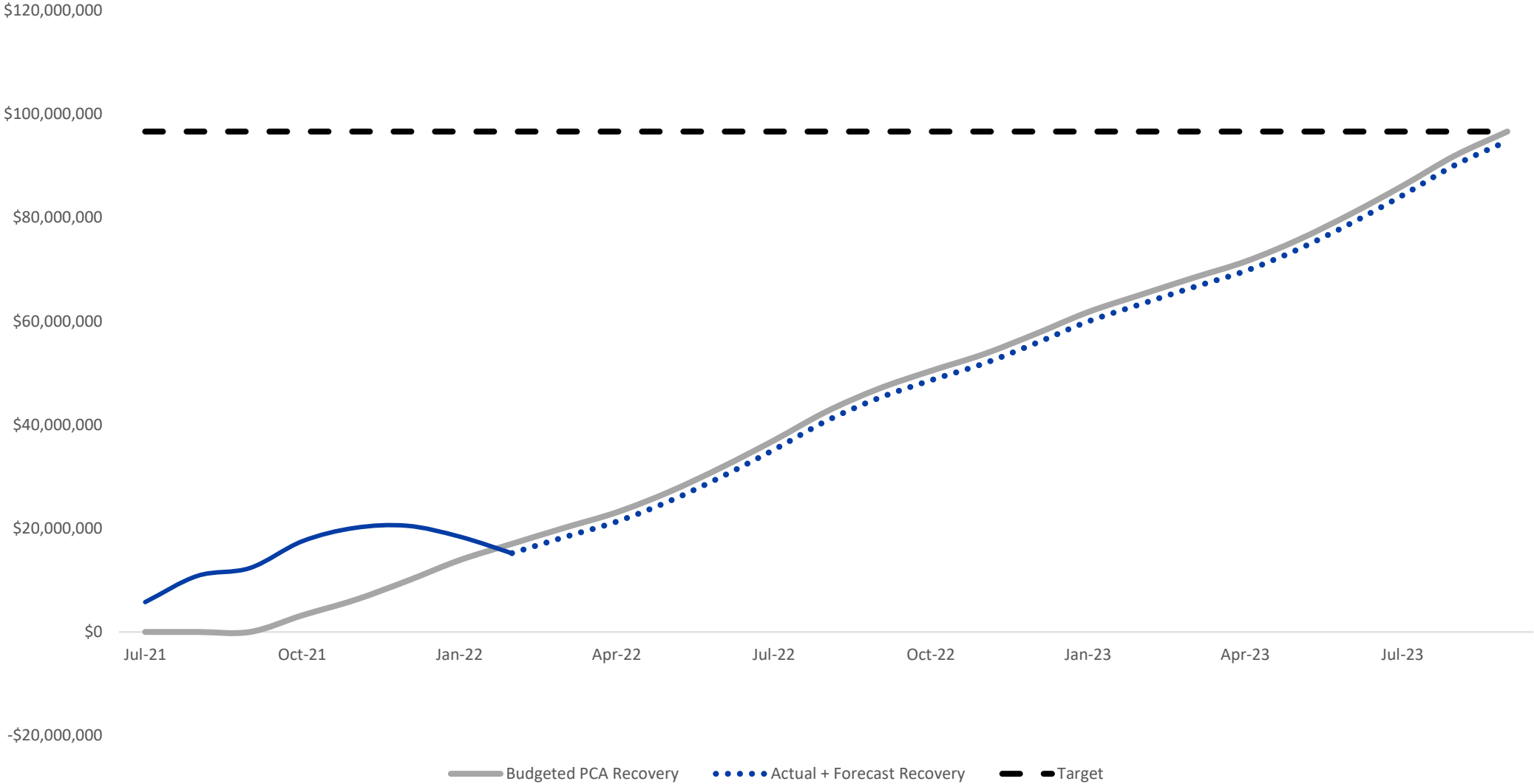
## Capital Improvement Spend



# EBIDA(X) Year to Date (in millions)

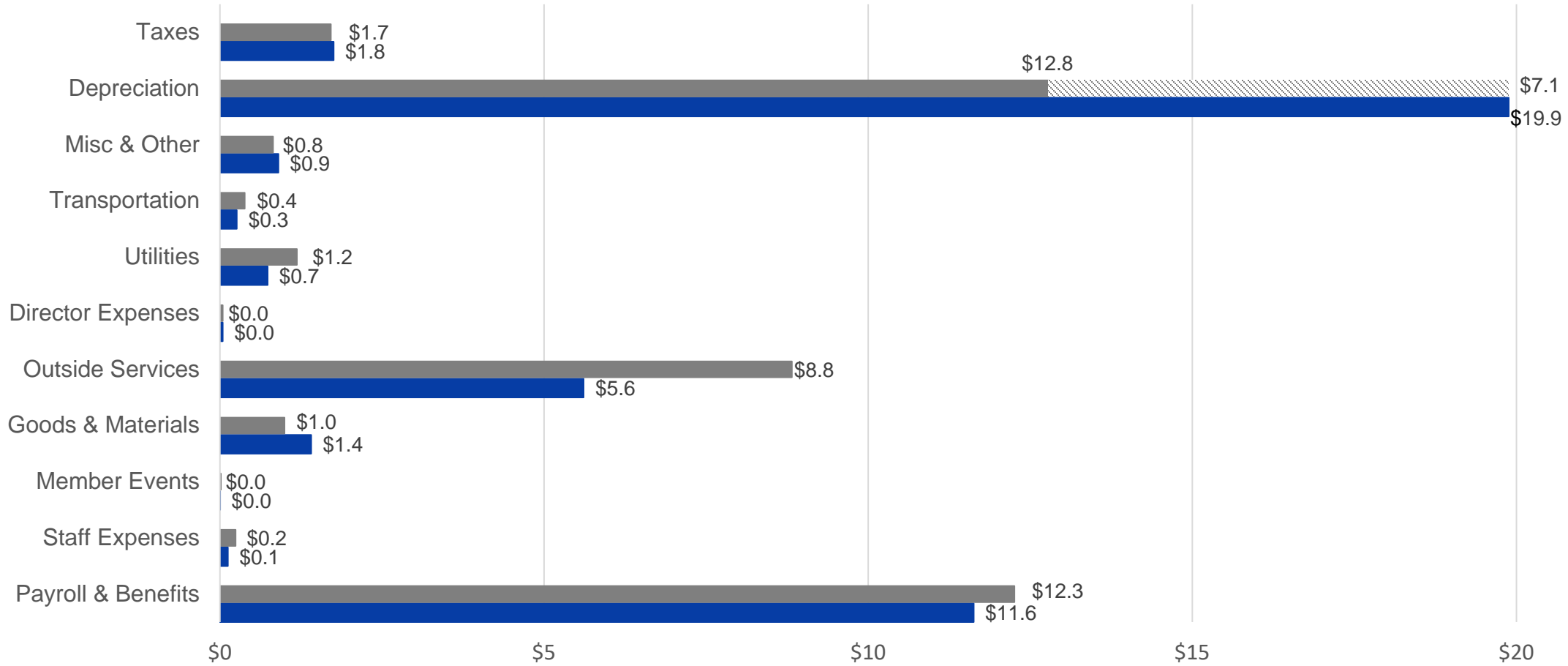


# PCA + FPCRFR O/(U) Winter Storm Recovery



# Cost of Service (in millions)

## YTD Actual vs Budget through February 2022



■ Actual - 2022   ■ Budget - 2022   ▨ Accounting Policy Change

# CIP Spend

Construction Category & Description		YTD Actuals	YTD Budget	Variance (Over)/Under Budget	Annual Budget
<b><u>Distribution</u></b>					
100	New Lines (Line Extensions for new primary, secondary and service lines)	\$ 696,742	\$ 1,516,667	\$ 819,925	\$ 9,100,000
200	Tie Lines (new construction between existing lines)	148,234	1,307,725	1,159,491	8,072,396
300	Conversions or Line Changes	1,137,859	2,709,278	1,571,419	18,603,189
600	Miscellaneous Distribution Equipment	7,827,979	8,069,646	241,667	48,417,876
700	Other Distribution Items	56,786	16,667	(40,120)	100,000
<b>Distribution Total</b>		<b>\$ 9,867,600</b>	<b>\$ 13,619,983</b>	<b>\$ 3,752,382</b>	<b>\$ 84,293,462</b>
<b><u>Substation</u></b>					
400	New Substations, Switching Stations and Meter Points	\$ 55,300	\$ 696,667	\$ 641,367	\$ 6,820,000
500	Substations, Switching Stations and Meter Point changes	1,002,758	1,693,833	691,075	9,758,111
<b>Substation Total</b>		<b>\$ 1,058,058</b>	<b>\$ 2,390,500</b>	<b>\$ 1,332,442</b>	<b>\$ 16,578,111</b>
<b><u>Transmission</u></b>					
800	New Transmission Lines	\$ 432,951	\$ 592,500	\$ 159,549	\$ 3,777,000
1000	Line and Station Changes	1,407,147	2,660,833	1,253,687	15,965,000
<b>Transmission Total</b>		<b>\$ 1,840,098</b>	<b>\$ 3,253,333</b>	<b>\$ 1,413,235</b>	<b>\$ 19,742,000</b>
<b><u>General Plant</u></b>					
2000	Facilities	\$ 1,571,246	\$ 4,945,833	\$ 3,374,588	\$ 29,675,000
3000	Information Technology	667,878	2,028,498	1,360,620	12,013,000
4000	Tools & Equipment	-	283,155	283,155	433,155
5000	Vehicles	699,169	1,088,437	389,267	6,530,621
<b>Total General Plant</b>		<b>\$ 2,938,293</b>	<b>\$ 8,345,923</b>	<b>\$ 5,407,630</b>	<b>\$ 48,651,776</b>
<b>Accrued WIP (unidentified projects)</b>		<b>\$ 2,472,933</b>	<b>\$ -</b>	<b>\$ (2,472,933)</b>	<b>\$ -</b>
<b>Total Capital Improvement Plan Spend</b>		<b>\$ 18,176,982</b>	<b>\$ 27,609,739</b>	<b>\$ 9,432,757</b>	<b>\$ 169,265,349</b>



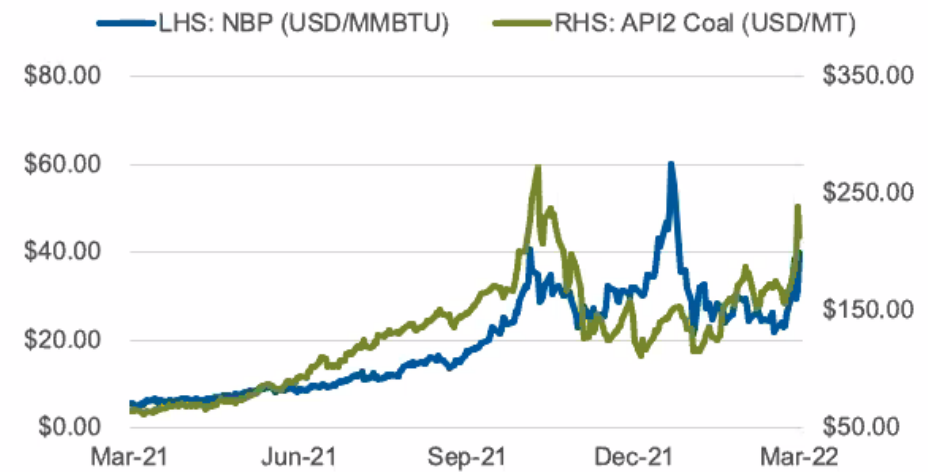
# Inflation Trends

## US Oil and Natural Gas Historical Pricing



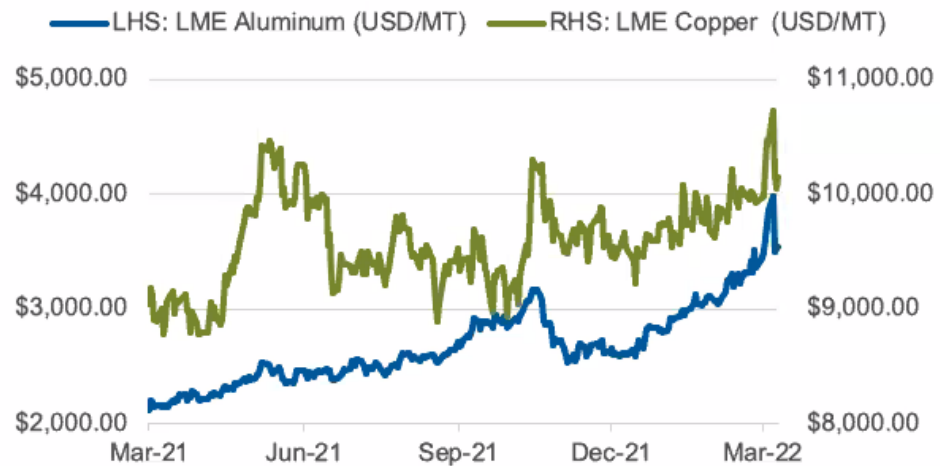
Source: J.P. Morgan Commodities

## European Natural Gas and Coal Historical Pricing



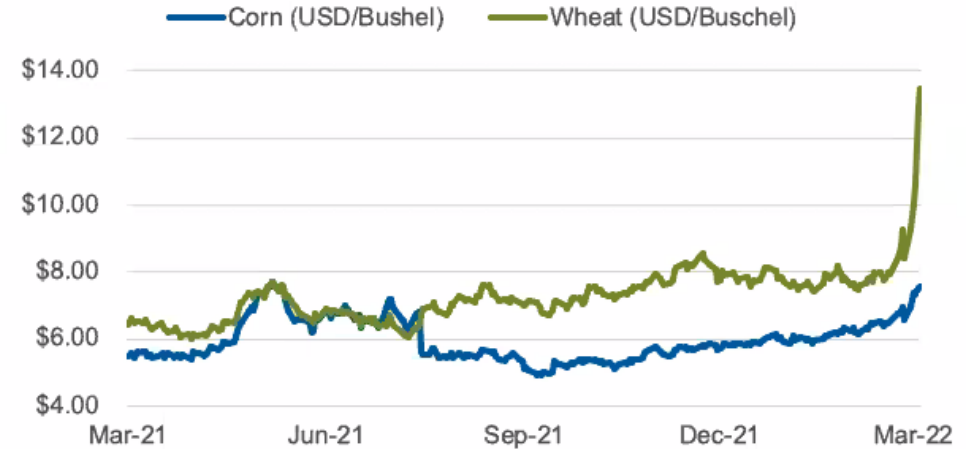
Source: J.P. Morgan Commodities

## Aluminum and Copper Historical Pricing



Source: J.P. Morgan Commodities

## Wheat and Corn Historical Pricing



Source: J.P. Morgan Commodities



**PROUD**

