



Report on November 2017 Financials

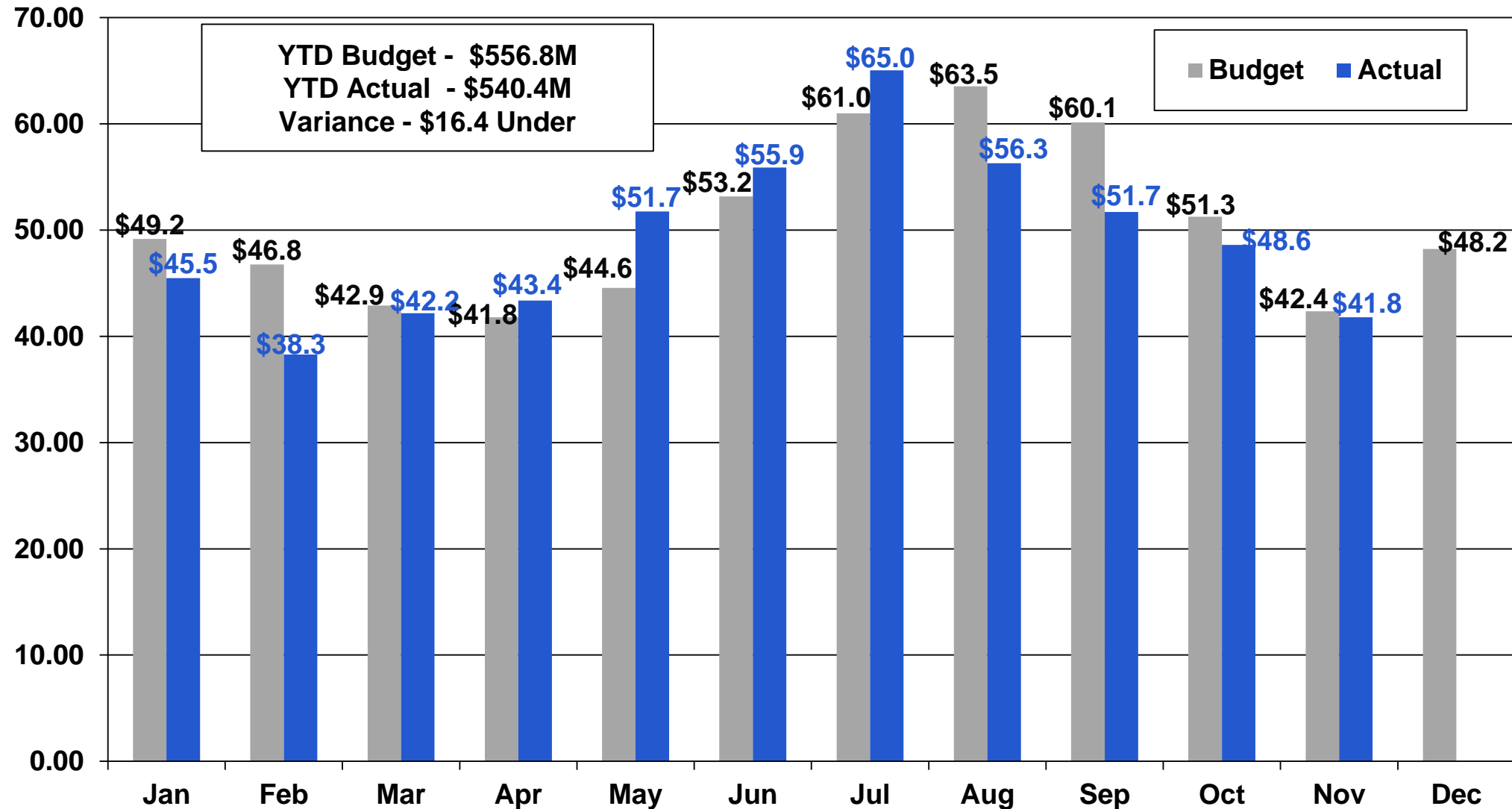
Freddy Wolff, CPA
Controller

Dec. 18, 2017

Board Meeting | Open Session

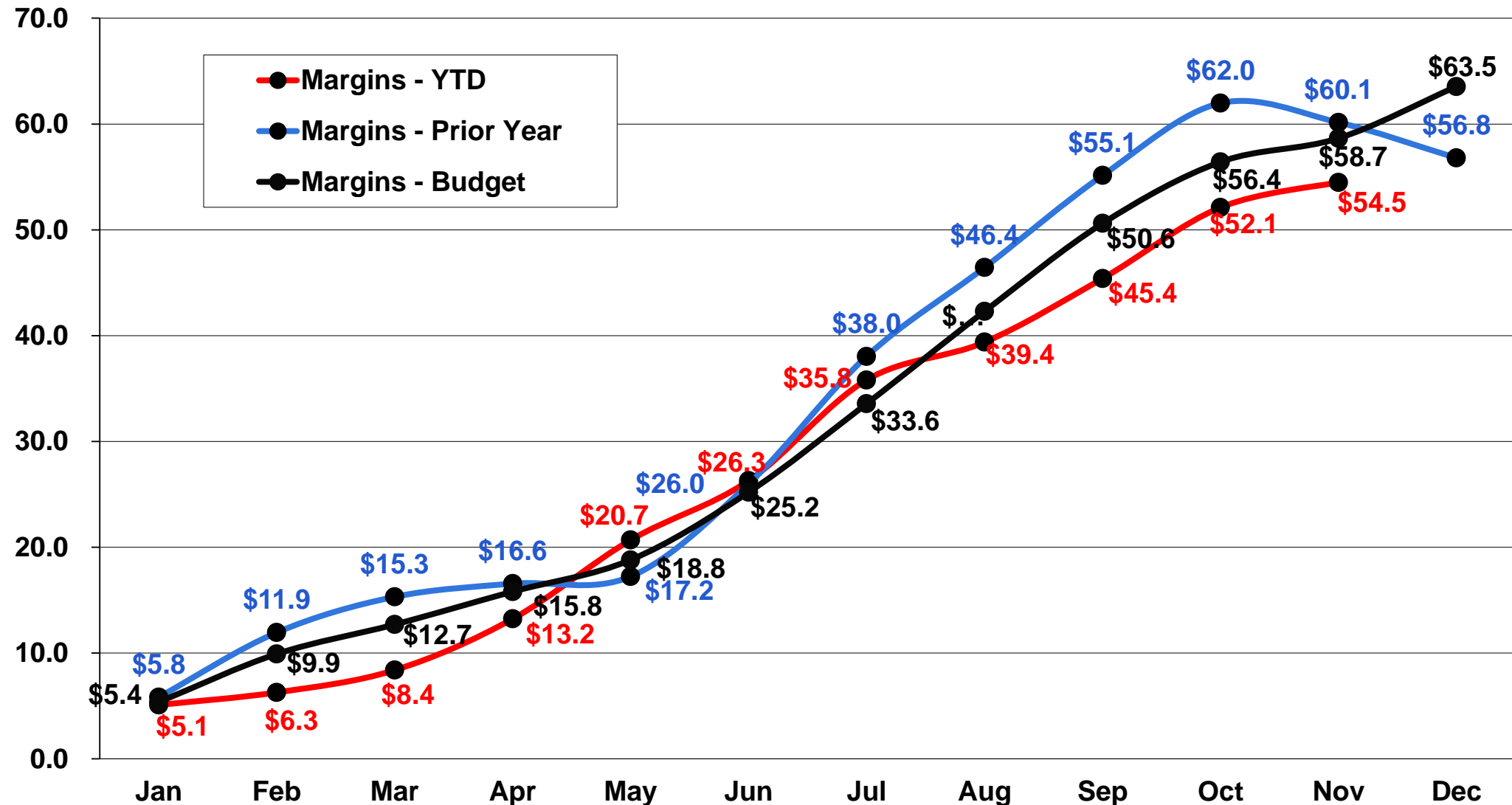
Revenues – Actual vs Budget (in millions)

YTD 2017



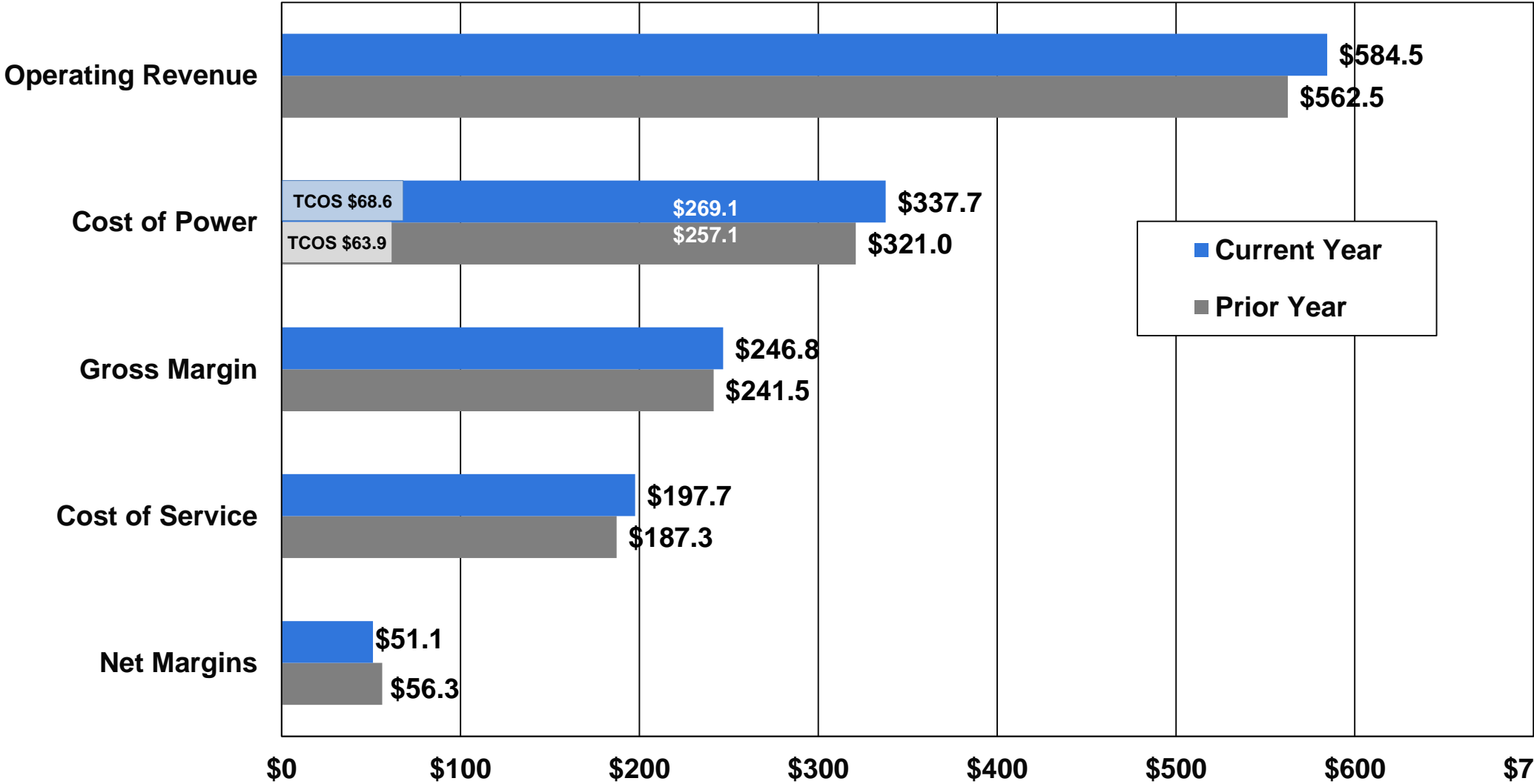
Net Margins Year-to-Date

Actual vs Budget 2017 vs Prior Year (in millions)

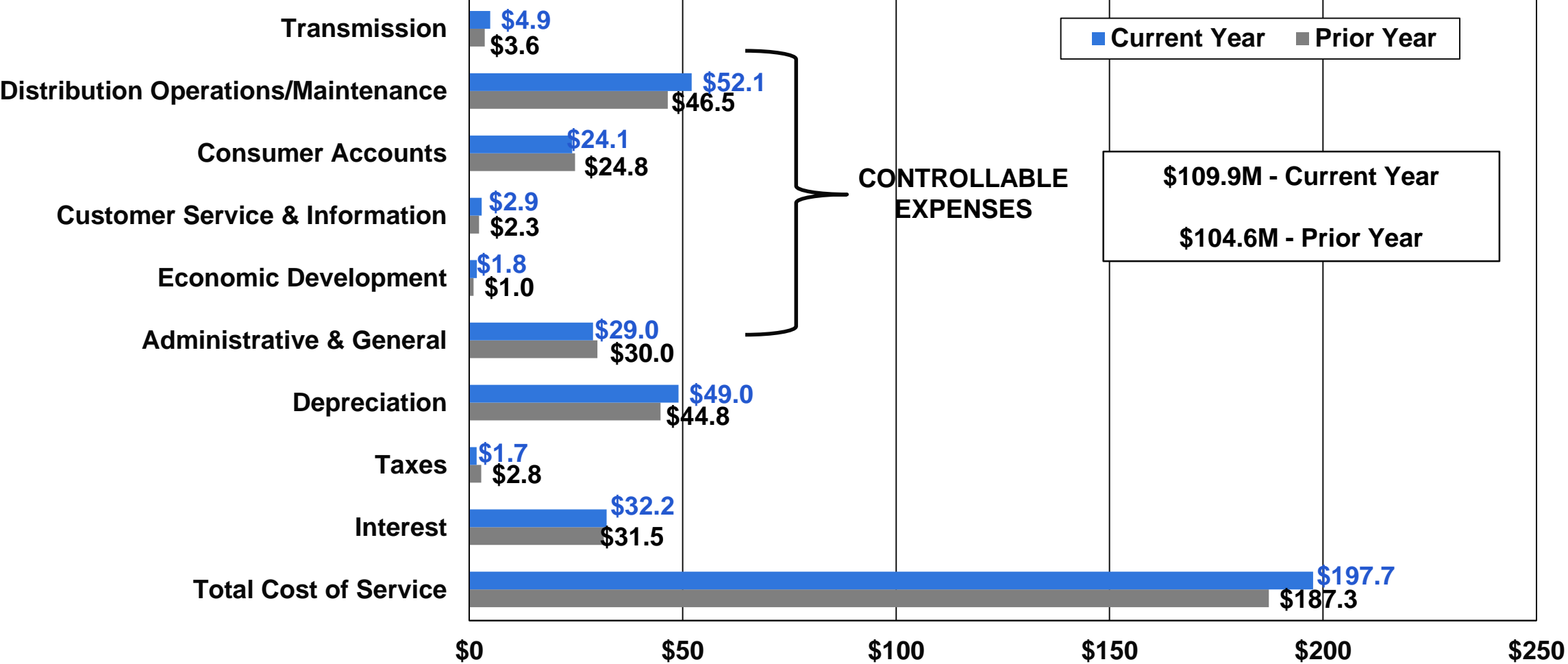


Summary of Revenues, Expenses & Margins

Rolling 12 Months through November 2017 (in millions)



Cost of Service Rolling 12 Months through November 2017 (in millions)

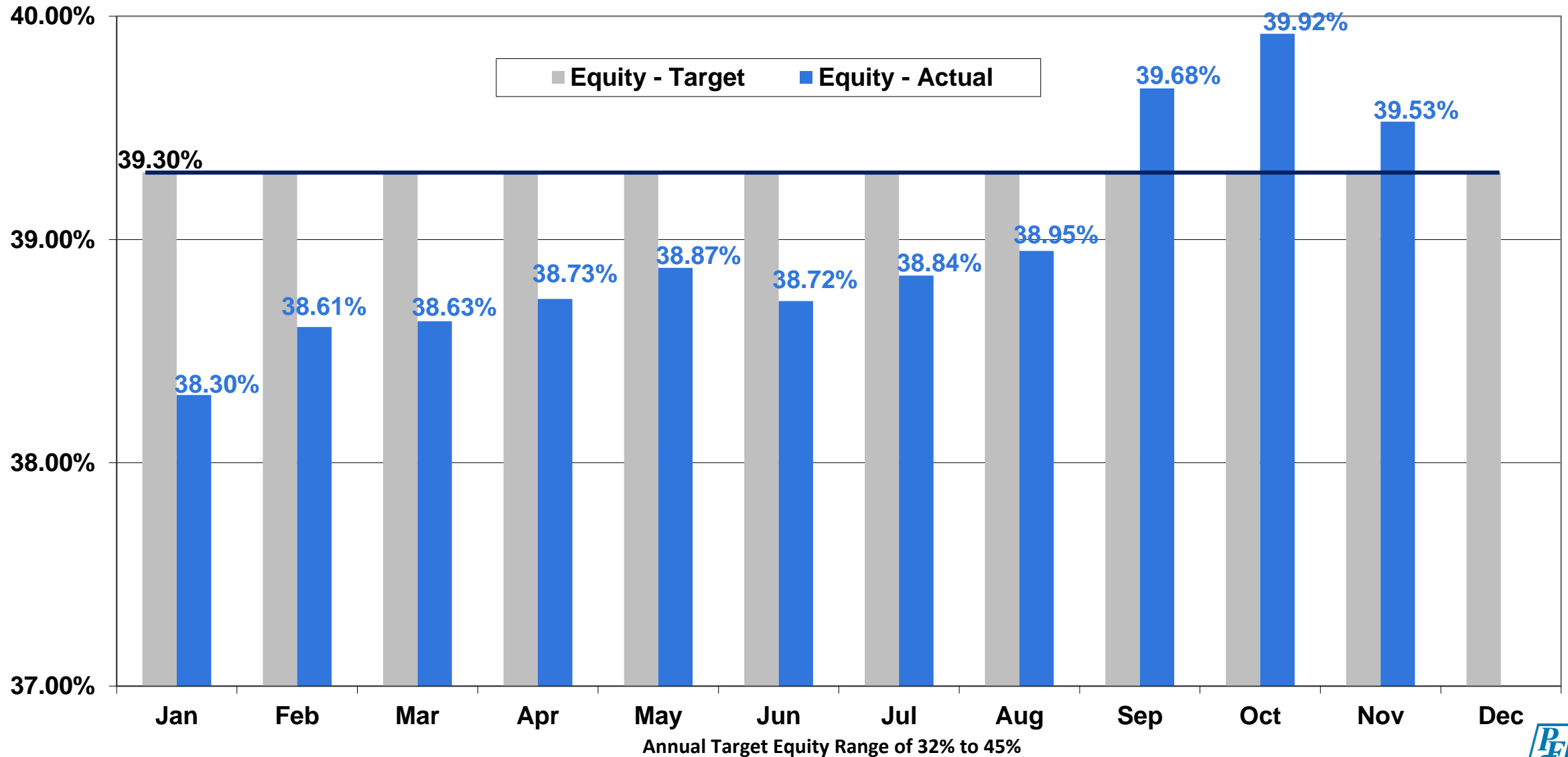


Controllable Expenses

	ACTUAL		BUDGET		
	YTD NOVEMBER 2017		YTD NOVEMBER 2017		VARIANCE
Distribution Operations/Maintenance	\$	48,102,194	\$	46,410,447	\$ 1,691,747
Consumer Accounts		21,338,369		24,122,926	(2,784,557)
Customer Service & Information		2,636,359		3,713,370	(1,077,011)
Economic Development		1,599,789		1,650,534	(50,745)
Administrative & General		25,299,344		24,757,632	541,712
TOTAL	\$	98,976,055	\$	100,654,909	\$ (1,678,854)
Annualized Controllable Expense per Consumer*		\$367.63		\$373.86	-\$6.24
Controllable Expense per Consumer History:					
2013		\$414.20			
2014		\$405.14			
2015		\$382.62			
2016		\$377.14			

*Note: Annualized meters = 2016 YE Meter Count (287,422) + 2017 Current Month Meter Count (299,990) / 2 = 293,706 * # of months YTD (11)

Equity as a Percentage of Assets YTD 2017



Summary of Plant Additions & CWIP Net Activity 2017

<u>Asset Additions by GL Account & Period with Life</u>	<u>Jan 2017</u>	<u>Feb 2017</u>	<u>Mar 2017</u>	<u>Apr 2017</u>	<u>May 2017</u>	<u>Jun 2017</u>	<u>Jul 2017</u>	<u>Aug 2017</u>	<u>Sep 2017</u>	<u>Oct 2017</u>	<u>Nov 2017</u>	<u>YTD Total</u>
353.10 TP-Station Equipment (Life 52.5 Yrs.)	-	-	-	-	-	15,176	20,223	9,094	-	-	519,561	564,053
361.10 DP-Structures & Improvement (Life 50 Yrs.)	-	-	-	-	-	-	-	-	-	-	29,350	29,350
362.10 DP-Station Equipment (Life 45 Yrs.)	-	-	-	9,870	-	6,002	-	163,435	-	81,915	3,776,355	4,037,577
364.10 DP-Poles; Towers & Fixtures (Life 42 Yrs.)	1,828,202	1,269,504	1,581,313	700,715	1,104,052	389,258	1,312,063	1,435,838	1,988,252	1,043,616	2,606,223	15,259,035
365.10 DP-OH Conductors & Devices (Life 44 Yrs.)	2,091,901	926,920	1,556,344	838,204	1,139,926	493,336	1,542,461	1,568,980	2,008,979	958,996	1,915,278	15,041,324
366.10 DP-Underground Conduit (Life 54 Yrs.)	37	-	277	633	-	-	497	-	121,293	-	1,111	123,847
367.10 DP-URD Conductors & Devices (Life 38 Yrs.)	1,274,582	775,474	1,131,188	1,840,463	640,308	194,309	808,833	251,149	2,101,606	1,564,796	1,799,513	12,382,221
368.10 DP-Line Transformers (Life 35 Yrs.)	956,590	787,004	1,225,293	2,261,396	1,101,096	484,099	775,591	2,651,042	1,137,657	1,226,754	1,516,621	14,123,145
369.10 DP-Services (Life 39 Yrs.)	590,873	113,784	298,921	542,667	206,214	79,764	1,513,936	133,847	415,286	577,478	218,053	4,690,821
370.10 DP-Meters (Life 8 Yrs)	35,333	14,699	24,799	24,791	11,628	9,828	2,390,111	20,504	703,719	475,010	25,138	3,735,561
370.20 DP-Meters AMR Collectors (Life 8 Yrs.)	2,995	1,574	2,057	207	(127)	806	1,947,301	1,452	494,709	403,297	3,000	2,857,269
370.30 DP-Meters CT & PT TRFS (Life 35 Yrs.)	17,213	5,461	21,654	7,923	(9,200)	5,994	5,925	3,445	7,634	8,176	13,152	87,376
373.20 DP-Light Watchman Fixture (Life 38 Yrs.)	5,915	4,079	14,763	4,675	418,270	7,820	599,210	7,622	233,620	9,125	171,377	1,476,476
390.10 GP-Structures & Improvement (Life 42 Yrs.)	17,570	-	25,757	40,034	14,704	284,554	526,865	37,038	278,684	137,343	-	1,362,549
390.20 GP-Leased Bldg. Improvement (Life 42 Yrs.)	-	-	-	-	-	-	344,975	150,353	78,664	130,767	-	704,759
391.10 GP-Office Furniture & Equipment (Life 12 Yrs.)	193,212	-	13,458	3,161	3,133	49,020	3,198	-	2,803	-	-	267,986
391.20 GP-Computer Equipment & Software (Life 5 Yrs.)	-	-	-	26,080	-	(315)	401,556	13,884	103,000	299,881	-	844,087
391.90 GP-Office Furn./ Equip-Capital Lease (Life 3 Yrs.)	-	-	(3,801)	-	-	-	-	-	-	-	-	(3,801)
392.10 GP-Transportation Equipment (Life 8 Yrs.)	75,113	34,310	28,690	33,557	730,754	-	-	85,648	-	24,238	574,451	1,586,760
394.10 GP-Tools; Shop & Garage Equipment (Life 16 Yrs.)	3,469	-	11,691	-	-	13,278	-	-	4,046	37,251	-	69,735
395.10 GP-Laboratory Equipment (Life 16 Yrs.)	-	-	88,580	-	-	9,034	29,635	-	-	3,325	-	130,574
396.10 GP-Power Operated Equipment (Life 10 Yrs.)	-	2,956,926	-	965,677	517,244	-	391,373	416,183	600,193	-	-	5,847,596
397.20 GP-SCADA AM/FM (Life 10 Yrs.)	-	-	-	-	-	-	792,985	-	-	-	-	792,985
398.10 GP-Misc. Equipment-Safety (Life 16 Yrs.)	4,306	-	3,979	-	-	-	36,295	-	610,497	6,349	-	661,426
Total Additions	\$7,097,312	\$ 6,889,733	\$ 6,024,963	\$7,300,053	\$ 5,878,001	\$ 2,041,960	\$13,443,034	\$ 6,949,515	\$10,890,643	\$ 6,988,314	\$13,169,184	\$ 86,672,710
CWIP Net Change	\$1,936,308	\$ 4,749,294	\$ 8,643,947	\$2,291,424	\$ 5,927,656	\$12,352,938	\$ 898,406	\$ 4,896,712	\$ (3,877,989)	\$ 4,992,662	\$ 613,963	\$ 43,425,321
Total Additions	\$9,033,620	\$11,639,028	\$14,668,909	\$9,591,476	\$11,805,657	\$14,394,899	\$14,341,440	\$11,846,227	\$ 7,012,654	\$11,980,976	\$13,783,146	\$130,098,031

Investments in Cooperatives

	BEGINNING OF 2017	ADDITIONS AS OF 11/30/17	RETIREMENTS AS OF 11/30/17	END OF 11/30/17
National Rural Utility Cooperative Finance Corporation	\$4,054,247	591,089		\$4,645,336
Texas Electric Cooperative	\$2,869,254	295,578	(295,132)	\$2,869,700
CoBank	\$1,000	20,171		\$21,171
Guadalupe Valley Telephone Cooperative	\$67,510		(5,892)	\$61,618
National Rural Telecommunication Coop (Texas VI)	\$19,299		(4,076)	\$15,223
National Rural Telecommunication Coop	\$83,340			\$83,340
Cooperative Response Center, Inc.	\$14,773	11,648	(2,331)	\$24,090
National Information Solutions Coop	\$182,328		(40,525)	\$141,803
TOTAL	\$7,291,751	918,486	(347,956)	\$7,862,281



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