



# Cisco Enterprise Agreement: 5-Year Term

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# Request

- New consolidated 5-year Enterprise Agreement with Cisco, purchased via CDW



# Legacy Enterprise Agreement

- Prior agreements approved in 2020 with several expiring this year
- 12 separate agreements covering support for over 800 devices and products with varying expiration dates, no flexibility to scale Cisco products as needed resulting in high administrative overhead and additional cost
- All licensing and support must be purchased at the time of procurement, regardless of when the equipment goes into production

# New Enterprise Agreement

- One Enterprise Agreement for all relevant Cisco products
- Licensing and support are only billed when a device goes into production
- Enhanced capabilities with Cisco's next generation products



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