



# Key Performance Indicators (KPI)

## Update of 2025 Period 1 Performance

Eddie Dauterive | Chief Strategy Officer

# Strategic Goals & Objectives for KPI

PEC's Strategic Plan sets the direction for its annual improvement projects and key performance metrics.



# KPI Overview

## Purpose

KPI metrics provide an objective method for evaluating the performance of reaching organizational targets

## Structure

- Five categories based on Goals from the Strategic Plan
- Each category carries an even weighting
- 19 individual performance metrics among the categories based on Objectives from the Strategic Plan
- Additional 1% adder for achieving a large, cooperative-wide goal

## Timeframe

The 2025 Period 1 Update applies to the 1<sup>st</sup> half of 2025  
*(January – June)*

2025 KPI Categories	Category Weight
<i>Maximize Value to Our Membership</i>	20%
<i>Achieve Operational Excellence</i>	20%
<i>Protect the Financial Health of the Coop.</i>	20%
<i>Pursue Workforce Optimization</i>	20%
<i>Advance Safety and Security</i>	20%

# Performances by Category

Metric Categories	Category Score	Category Distribution	Silver Goal	Gold Goal	Platinum Goal
Value to Membership	Platinum	2.00%	1.00%	1.40%	2.00%
Operational Excellence	None	0.90%	1.00%	1.40%	2.00%
Financial Health	Gold	1.82%	1.00%	1.40%	2.00%
Workforce Optimization	Platinum	2.00%	1.00%	1.40%	2.00%
Safety & Security	Gold	1.40%	1.00%	1.40%	2.00%
Coop-wide Goal (Adder)	Achieved	1.00%			
Result: 2025 P1 Payout		9.12%			

# Metric Performance

Value to Membership	Platinum
<i>Power of Change Enrollment</i>	Platinum
<i>Community Outreach Events</i>	Platinum
<i>Customer Satisfaction Score</i>	Platinum
<i>First Contact Resolution</i>	Platinum
<i>Paperless Billing Enrollment</i>	Platinum
Operational Excellence	None
<i>Remediating Worst Performing Feeders</i>	Platinum
<i>SAIDI</i>	None
<i>First Step Resolution</i>	Silver
Financial Health	Gold
<i>Operating Expense and Maintenance Capital as % Budget</i>	Platinum
<i>Competitively Sourced Spend</i>	Gold
<i>Competitive Rates</i>	Platinum

## Areas of Strength

- Year-to-date, POC enrollments increased 10%, adding over 3,300. This is 53% more compared to 2024 YTD.
- Customer satisfaction scores through PEC surveys remain extremely strong.
- Staff did an amazing job through June to bring paperless enrollments to platinum.
- PEC's residential rate is significantly lower than relative utilities.
- Expenses and competitive spending were very well managed during this period.

## Areas for Improvement

- PEC is a leader in reliability across the state and continues focusing on programs to improve outage duration and frequency metrics.

# Metric Performance

Workforce Optimization	Platinum
<i>Technical Training</i>	Platinum
<i>Compliance Training</i>	Platinum
<i>Professional Development Training</i>	Platinum
Safety & Security	Gold
<i>Incident Rate (TCR)</i>	Silver
<i>Restricted Duty (DART)</i>	Silver
<i>Vehicle Accidents (VAR)</i>	Silver
<i>Phishing Avoidance</i>	Platinum
<i>Access Control</i>	Platinum
1% Adder	
<i>Platinum in all Training Metrics</i>	Achieved

## Areas of Strength

- Staff completed 99% of compliance training that leadership assigns.
- Security of PEC's facilities and system access remain excellent, and staff's efforts to report and prevent cyber attacks maintained a platinum score.

## Areas for Improvement

- PEC reached a goal in each of its safety metrics this period, however safety is always an area for improvement.

## 1% Adder

- Staff achieved platinum-level targets for each of the Pursue Workforce Optimization metrics that support employee retention, development, and advancement cooperative-wide.

# 2025 P1 KPI Performance Payout

9.12%

Financial Impact  
\$5,171,702

Payout will be distributed  
July 23, 2025



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2025 P1 Metrics	Category	Category	Category	Goals		
	Weight	Score	Distributions	Silver	Gold	Platinum
Maximize Value to Membership	20%	Platinum	2.00%	1.00%	1.40%	2.00%
Achieve Operational Excellence	20%	None	0.90%	1.00%	1.40%	2.00%
Protect the Financial Health of the Coop	20%	Gold	1.82%	1.00%	1.40%	2.00%
Pursue Workforce Optimization	20%	Platinum	2.00%	1.00%	1.40%	2.00%
Advance Safety and Security	20%	Gold	1.40%	1.00%	1.40%	2.00%
2025 P1 Payout		8.12%				

KPI Metric by Category	Category	Overall KPI	Period	Performance	Distribution	Goals		
	Weight	Weight	Metric	Rating	%	Silver	Gold	Platinum
<strong>Maximize Value to Membership</strong>								
Power of Change Enrollment	20%	4.0%	8.39%	Platinum	0.40%	7.20%	7.60%	8.00%
Community Outreach Events	20%	4.0%	59	Platinum	0.40%	8	12	16
Customer Satisfaction Score	20%	4.0%	4.55	Platinum	0.40%	4.4	4.45	4.5
First Contact Resolution	20%	4.0%	88%	Platinum	0.40%	75%	80%	85%
Paperless Billing Enrollment	20%	4.0%	50.0%	Platinum	0.40%	46%	48%	50%
	<strong>20%</strong>		<strong>2.00%</strong>					
<strong>Achieve Operational Excellence</strong>								
Remediating Worst Performing Feeders	30%	6.0%	8	Platinum	0.60%	3	5	7
SAIDI	40%	8.0%	65	None	0.00%	60	55	50
First Step Resolution	30%	6.0%	113	Silver	0.30%	120	105	90
	<strong>20%</strong>		<strong>0.90%</strong>					
<strong>Protect the Financial Health of the Coop</strong>								
Operating Expense as % Budget	40%	8.0%	89%	Platinum	0.80%	100%	99%	98%
Competitively Sourced Spend	30%	6.0%	95%	Gold	0.42%	92%	94%	96%
Competitive Rates	30%	6.0%	17%	Platinum	0.60%	5%	8%	10%
	<strong>20%</strong>		<strong>1.82%</strong>					
<strong>Pursue Workforce Optimization</strong>								
% Employees Technical Training	30%	6.0%	100%	Platinum	0.60%	80%	85%	90%
% Employees Compliance Training	40%	8.0%	99%	Platinum	0.80%	90%	95%	99%
% Employees Professional Training	30%	6.0%	85%	Platinum	0.60%	70%	75%	80%
	<strong>20%</strong>		<strong>2.00%</strong>					
<strong>Advance Safety and Security</strong>								
Total Case Incident Rate (TCR)	20%	4.0%	3.2	Silver	0.20%	3.5	3.0	2.5
Days Away Restricted Duty (DART)	20%	4.0%	1.8	Silver	0.20%	2.0	1.5	1.0
Vehicle Accident Rate (VAR)	20%	4.0%	2.8	Silver	0.20%	3.0	2.5	2.0
Phishing Simulation Avoidance	20%	4.0%	97.9%	Platinum	0.40%	96.5%	97.0%	97.5%
Access Control Efficacy	20%	4.0%	99%	Platinum	0.40%	97%	98%	99%
	<strong>20%</strong>		<strong>1.40%</strong>					

