



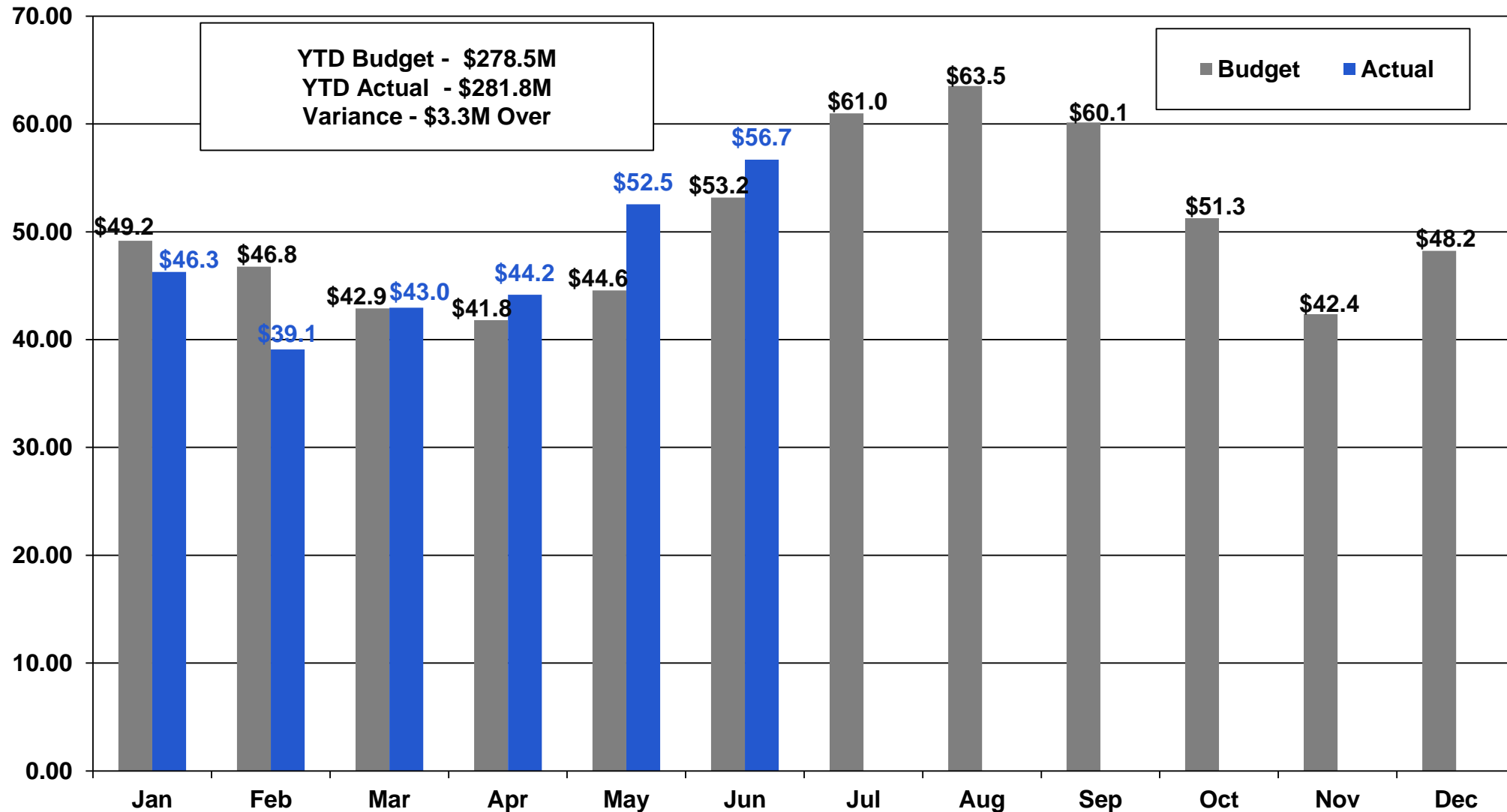
# Report on June 2017 Financials

Tracy Golden, CFE, CPA  
Chief Financial Officer

July 17, 2017

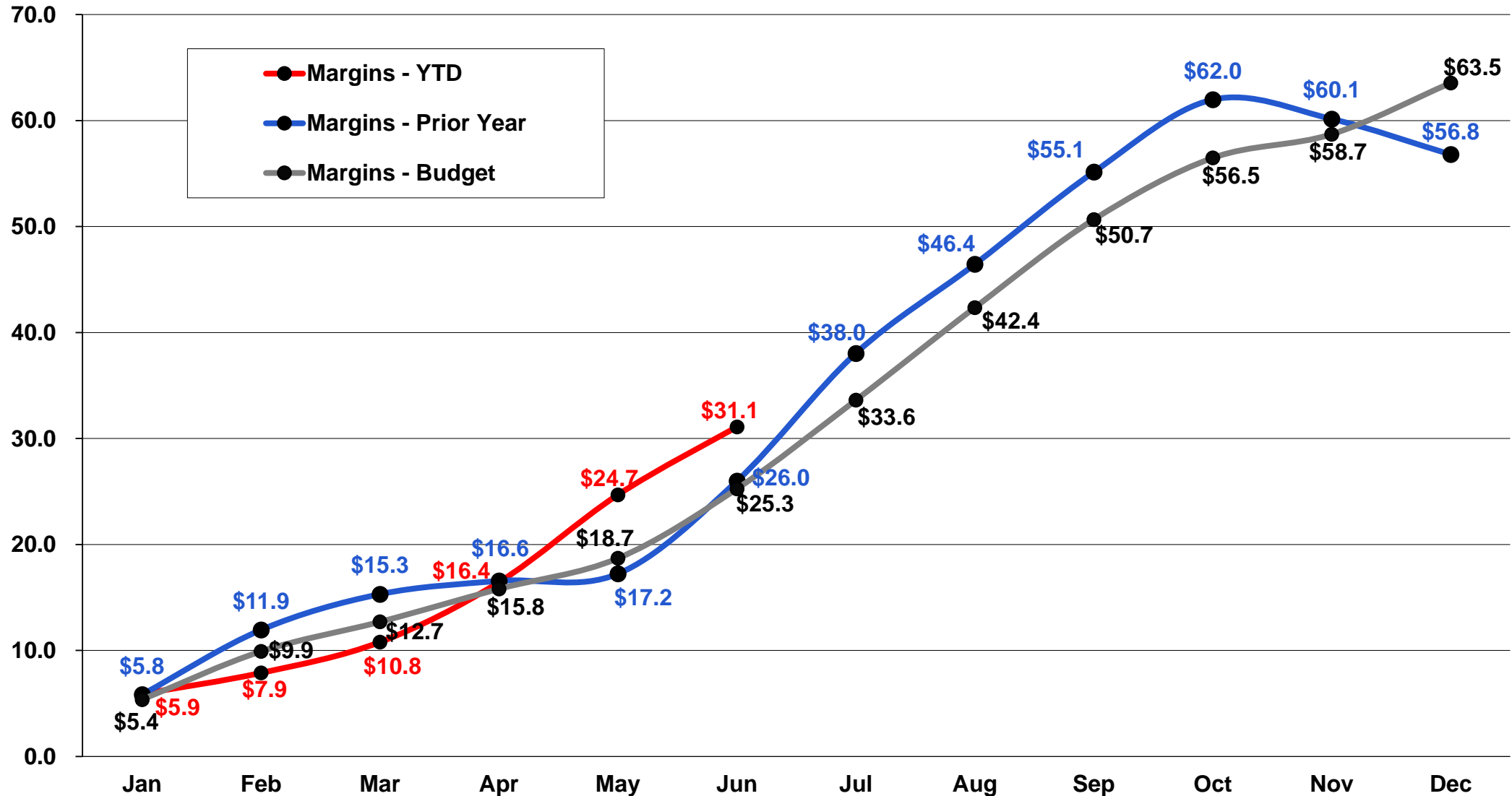
# Revenues – Actual vs Budget (in millions)

## YTD 2017



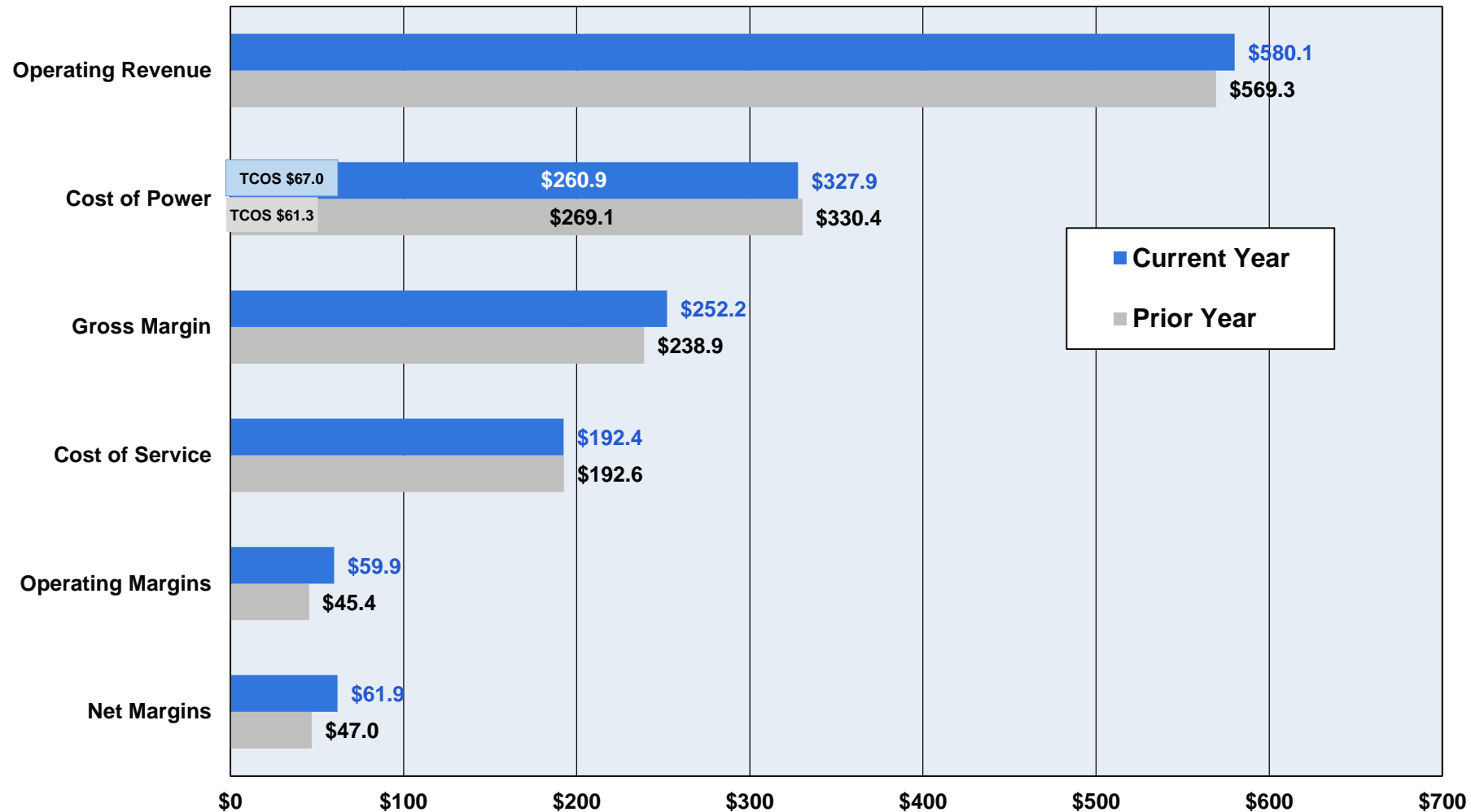
# Net Margins Year-to-Date

Actual vs Budget 2017 vs Prior Year (in millions)



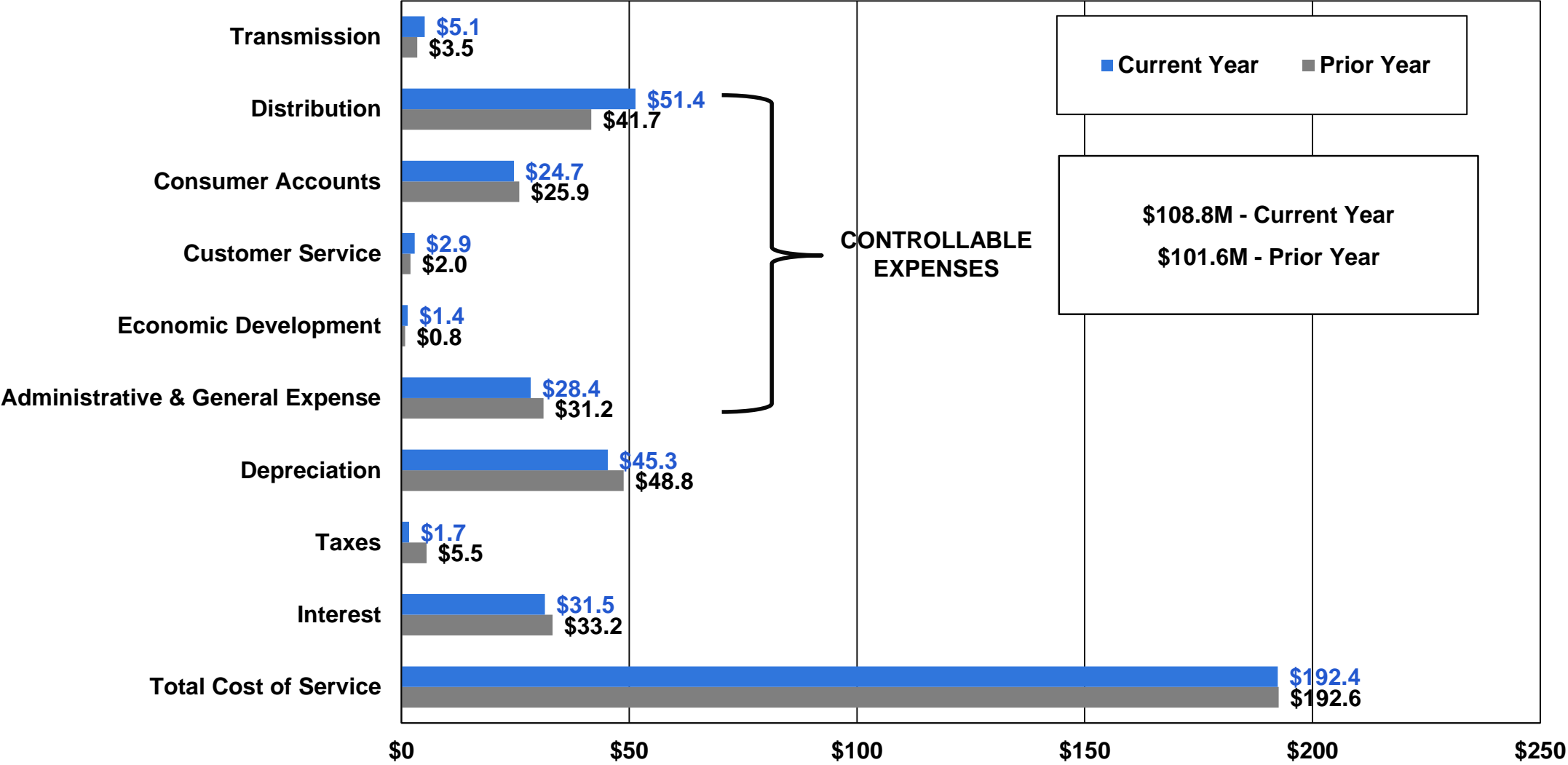
# Summary of Revenues, Expenses & Margins

## Rolling 12 Months through June 2017 (in millions)



# Cost of Service Rolling 12 Months through June 2017

(in millions)



# Distribution Operations/Maintenance CY vs PY

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Description		CY vs PY	
GIS Inventory-Amort/Deferral Removal		3,147,739	
Payroll - Labor & Benefits		1,809,287	
Trans & Dist Outside Services - OH		960,354	
Equip & Tools-Outside Services		713,241	
Transportation Overhead Costs		587,148	
Crew Cost - indirect		278,958	
Line Locates		273,182	
Information/Data Services		247,487	
Property Taxes		229,917	
Contract/Temp Labor		226,619	
LCRA Radio Services		219,312	
T & D Engineering Services		203,379	
Equipment Rent/Lease		190,739	
District Engineering Overhead		180,551	
Facilities-buildings-Outside Services		147,061	
Vegetation Management/ROW Maintenance		140,869	
Legal Consultation		121,716	
Telecommunications		121,202	
	<b>Total</b>	<b>9,798,762</b>	
Current 12 months	51.4		
Prior 12 months	<u>41.7</u>	<u>(98,762)</u>	Other
<b>Increase</b>	<b>9.7</b>	<b>9,700,000</b>	

# Controllable Expenses

	ACTUAL YTD JUNE 2017	BUDGET YTD JUNE 2017	VARIANCE
Distribution Operations/Maintenance	\$ 24,869,421	\$ 24,538,489	\$ 330,932
Consumer Accounts	11,654,313	13,023,589	(1,369,276)
Customer Service & Information	1,477,133	2,071,716	(594,583)
Economic Development	727,377	947,966	(220,589)
Administrative & General	13,340,053	13,575,186	(235,133)
<b>TOTAL</b>	<b>\$ 52,068,297</b>	<b>\$ 54,156,946</b>	<b>\$ (2,088,649)</b>

Annualized Controllable Expense per Consumer*	\$357.50	\$371.84	-\$14.34
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## Controllable Expense per Consumer History:

2013	\$414.20
2014	\$405.14
2015	\$382.62
2016	\$377.14

*\*Note: Annualized meters = (2016 YE Meter Count (287,422) + 2017 Current Month Meter Count (295,158) / 2 = 291,290) \* # of months YTD*

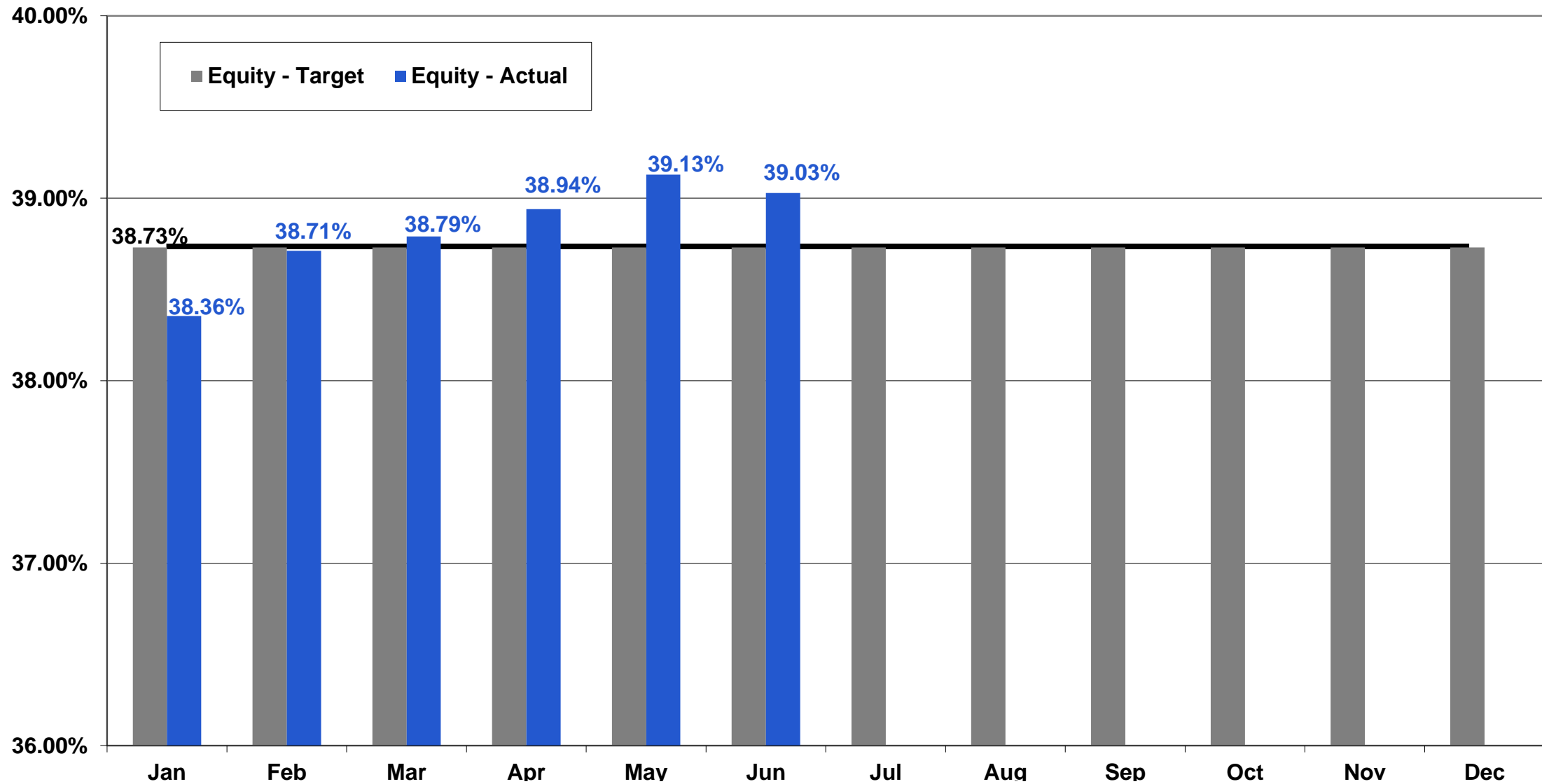
# Summary of Plant Additions & CWIP Net Activity 2017

<u>Asset Additions by GL Account &amp; Period with Life</u>	<u>Jan 2017</u>	<u>Feb 2017</u>	<u>Mar 2017</u>	<u>Apr 2017</u>	<u>May 2017</u>	<u>Jun 2017</u>	<u>YTD Total</u>
353.10 TP-Station Equipment (Life 52.5 Yrs)	-	-	-	-	-	15,176	15,176
362.10 DP-Station Equipment (Life 45 Yrs)	-	-	-	9,870	-	6,002	15,872
364.10 DP-Poles; Towers & Fixtures (Life 42 Yrs)	1,828,202	1,269,504	1,581,313	700,715	1,104,052	389,258	6,873,043
365.10 DP-OH Conductors & Devices (Life 44 Yrs)	2,091,901	926,920	1,556,344	838,204	1,139,926	493,336	7,046,630
366.10 DP-Underground Conduit (Life 54 Yrs)	37	-	277	633	-	-	947
367.10 DP-URD Conductors & Devices (Life 38 Yrs)	1,274,582	775,474	1,131,188	1,840,463	640,308	194,309	5,856,324
368.10 DP-Line Transformers (Life 35 Yrs)	956,590	787,004	1,225,293	2,261,396	1,101,096	484,099	6,815,479
369.10 DP-Services (Life 39 Yrs)	590,873	113,784	298,921	542,667	206,214	79,764	1,832,222
370.10 DP-Meters (Life 8 Yrs)	35,333	14,699	24,799	24,791	11,628	9,828	121,078
370.20 DP-Meters AMR Collectors (Life 8 Yrs)	2,995	1,574	2,057	207	(127)	806	7,510
370.30 DP-Meters CT & PT TRFS (Life 35 Yrs)	17,213	5,461	21,654	7,923	(9,200)	5,994	49,044
373.20 DP-Light Watchman Fixture (Life 38 Yrs)	5,915	4,079	14,763	4,675	418,270	7,820	455,522
390.10 GP-Structures & Improvement (Life 42 Yrs)	17,570	-	25,757	40,034	14,704	284,554	382,619
391.10 GP-Office Furniture & Equipment (Life 12 Yrs)	193,212	-	13,458	3,161	3,133	49,020	261,984
391.20 GP-Computer Equipment & Software (Life 5 Yrs)	-	-	-	26,080	-	(315)	25,765
391.90 GP-Office Furn & Equip-Capital Lease (Life 3 Yrs)	-	-	(3,801)	-	-	-	(3,801)
392.10 GP-Transportation Equipment (Life 8 Yrs)	75,113	34,310	28,690	33,557	730,754	-	902,424
394.10 GP-Tools; Shop & Garage Equipment (Life 16 Yrs)	3,469	-	11,691	-	-	13,278	28,438
395.10 GP-Laboratory Equipment (Life 16 Yrs)	-	-	88,580	-	-	9,034	97,614
396.10 GP-Power Operated Equipment (Life 10 Yrs)	-	2,956,926	-	965,677	517,244	-	4,439,847
398.10 GP-Misc Equipment-Safety (Life 16 Yrs)	4,306	-	3,979	-	-	-	8,285
<b>Total Additions</b>	<b>\$7,097,312</b>	<b>\$ 6,889,733</b>	<b>\$ 6,024,963</b>	<b>\$7,300,053</b>	<b>\$ 5,878,001</b>	<b>\$ 2,041,960</b>	<b>\$35,232,022</b>
<b>CWIP Net Change</b>	<b>\$1,936,308</b>	<b>\$ 4,749,294</b>	<b>\$ 8,643,947</b>	<b>\$2,291,424</b>	<b>\$ 5,927,656</b>	<b>\$11,294,476</b>	<b>\$34,843,105</b>
<b>Total Additions</b>	<b>\$9,033,620</b>	<b>\$11,639,028</b>	<b>\$14,668,909</b>	<b>\$9,591,476</b>	<b>\$11,805,657</b>	<b>\$13,336,437</b>	<b>\$70,075,127</b>



# Equity as a Percentage of Assets

## YTD 2017



# Investments in Cooperatives

	BEGINNING OF 2017	ADDITIONS AS OF 6/30/17	RETIREMENTS AS OF 6/30/17	END OF 6/30/17
National Rural Utility Cooperative Finance Corporation	\$4,054,247			\$4,054,247
Texas Electric Cooperative	\$2,869,254	295,578	(295,132)	\$2,869,700
CoBank	\$1,000			\$1,000
Guadalupe Valley Telephone Cooperative	\$67,510			\$67,510
National Rural Telecommunication Coop (Texas VI)	\$19,299			\$19,299
National Rural Telecommunication Coop	\$83,340			\$83,340
Cooperative Response Center, Inc.	\$14,773			\$14,773
National Information Solutions Coop	\$182,328		(40,525)	\$141,803
TOTAL	\$7,291,751	\$295,578	(\$335,657)	\$7,251,672



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